Volume 4
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UNITED STATES DISTRICT COURT

NORTHERN DISTRICT OF CALIFORNIA

BEFORE THE HONORABLE WILLIAM H. ALSUP

ORACLE AMERICA, INC.,
)
Plaintiff,
)
VS.
) No. C 10-3561 WHA
)
GOOGLE, INC.,
)
Defendant.
)
San Francisco, California Thursday, May 12, 2016

TRANSCRIPT OF PROCEEDINGS

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(Appearances continued on next page)

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24 25 (Proceedings were heard out of presence of the jury:)

THE COURT: I want to hand down the transcripts that I have worked on for deposition read-ins. Two of them were impossible to read. The highlighting was so strong that I was unable to read it, so those two you'll have to redo in a more user-friendly way. The others I have made rulings on.

All right. I put out -- I'm about to put out an order in writing on Cattell and allowing some and disallowing some, and then I did put out an order allowing Mazzocchi to be presented by Oracle. That will be -- it's in writing. It should be on your machines any moment.

Okay. What can I do to help the lawyers this morning?

MR. BICKS: Your Honor, I had a little trouble hearing what you said about Mazzocchi.

THE COURT: You will by allowed to -- well, let's put it this way: You've still got to subpoena him, but the Rule 26(a) objection is overruled.

MR. BICKS: Okay. He is under subpoena. He was subpoenaed.

THE COURT: I'm not saying the subpoena is valid or not. You have to do it the right way. Google is under no obligation to produce him as a witness, but they are certainly

under an obligation not to interfere with the subpoena, and it's up to the witness if he wants to try to contest the subpoena.

MR. BICKS: Thank you.

MR. VAN NEST: Your Honor, there was, I think, a misstatement in the Oracle filing. There has been no -- the subpoena was served on Mr. Mazzocchi. He is still under subpoena. There's no problem. Their brief indicated there was some statement by counsel that he wouldn't comply. That's simply not true, and Mr. Bicks was going to address that.

THE COURT: Well, all right.

MR. BICKS: We assume, then, he will comply.

MR. VAN NEST: Well, but I thought you were going to address the briefing.

MR. BICKS: Yeah. There's apparently some confusion about discussions Mr. Van Nest and I had. Mr. Van Nest did tell me that he was served with the subpoena, that he wasn't going to release him from the subpoena, and our paper suggested that there was a possibility of some contempt of court. I think that was probably an overstatement.

MR. VAN NEST: Thank you.

THE COURT: Well, all right. You shouldn't make wild accusations like that and try to put counsel in a bad light. I didn't -- all right. Anyway, you'll see the order.

All right. What else?

problem?

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MS. HURST: Your Honor, there is an exhibit for
Mr. Bloch who's coming later this afternoon. It's
Exhibit 4027. It's the original Java language specification
from 1996. That does not correspond to the versions of the
platforms that are at issue and, Your Honor, we -- I just
wanted to raise the objection in advance for the Court.

THE COURT: We're getting a lot of historical
information here. I don't understand why. What is the

MS. HURST: Well, Your Honor, it's both irrelevant and prejudicial because the original version of the language specification combines the language specification with a portion of the API, and so they're going to come up and try to say that means the API is part of the language for a version of the platform that is not at issue. And that is both confusing and prejudicial because it's not the right version of the language, and because later in the next edition, they separately published the API, made clear it was separate; and this is another effort to get undisclosed expert testimony about what's part of the language and what's part of the API.

And worse, it goes to a version of the language that's not even at issue.

THE COURT: Mr. Baber.

MR. BABER: Your Honor, Bruce Baber for Google.

It's not undisclosed expert testimony of any kind,

Your Honor. It's part of Dr. Bloch's story. 1 2 THE COURT: It's what? MR. BABER: It's part of Dr. Bloch's historical 3 factual story. As Your Honor may remember --4 THE COURT: Is he an expert? Who is he? 5 MR. BABER: No, Your Honor. He was at Sun for many 6 7 years as one of the primary engineers working on the Java 8 platform and then he was at Google for a while. He will tell how he learned the Java language before he took his job at Sun, 9 and he learned it in part by reading the language 10 specification. And he will identify the first language 11 specification as one of the materials that he looked at in 12 13 learning how to write Java, how to write APIs for Java, and how 14 to use the language. THE COURT: Now the objection is overruled. 15 16 What else can I help you with? 17 MR. VAN NEST: Your Honor, yesterday during the testimony of Mr. Schwartz, you gave an admonition to the jury 18 that I think was an incorrect statement of the law. 19 20 He was testifying about the treatment of the APIs by Sun back in the relevant time period, and what you said was: 21 22 (reading) 23 "Regardless of what the witness may say or not say, that is now the law in this case." 24 "That" being the structure and sequence are copyrighted. 25

Then you said: (reading) 1 "However, what the witness' attitude toward it was 2 back at that time you may consider." 3 That's all fine. Then you went on to say: (reading) 4 "But that does not change the fact that Oracle and 5 Sun at the time did have a right, if it wished, to enforce 6 7 the declaring code as a copyright as well as the 8 structure, sequence, and organization." That sort of writes out the fair use. Right? In other 9 words, fair use doesn't require permission, and your 10 preliminary instruction got it exactly right, which was to say 11 that if it applies, it permits the use to copyrighted works by 12 13 others without the copyright owner's consent. 14 And then you went on to say: (reading) 15 "Under the law, if the use is otherwise fair, then no 16 permission need be sought or granted. Thus, seeking or 17 being denied permission to use a work does not weigh against the finding of fair use." 18 So my request is that if the Court were to give such an 19 admonition in the future, that it be balanced as it was in the 20 claim construction. 21 THE COURT: I'll try to do that, and I didn't mean to 22 23 leave out the "fair use" part; but the way the witness was going on and on, it sounded like he was directly add odds with 24

what the Federal Circuit ruled in this case, and that was

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leaving a false impression with the jury. "False" is too strong, but an incorrect impression.

MR. VAN NEST: Well -- oh, I'm sorry.

THE COURT: That's -- I just --

MR. VAN NEST: My only --

THE COURT: One of my jobs in this case -- you know, I can comment on the evidence if I want. I rarely do it, but I can comment on it. And in a case like this where it's easy for the jury to go wrong and some witness is up there going on and on about how -- leaving the impression that these weren't even copyrightable, even though he didn't quite use those words, then that's -- I have -- you know, I feel a duty to set that straight.

MR. VAN NEST: Well, but his testimony was that to the effect he's the chief executive officer of Sun, and his point is: We were giving these away as part of our business plan. I mean, that's certainly directly relevant to fair use.

If the copyright owner at the time says, "My business model was get these out there, have them free, have them freely available," the fact that he has a copyright doesn't prevent him from giving it away, in other words, the giving the work away, which is what Sun certainly did in the relevant time period.

So --

THE COURT: I don't know that they did that. They had

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the specification license. They had all these licenses. They had a legitimate interest in making sure that anyone who reinvented the APIs had a -- had -- did it fully and so that it would work with all other programs written in Java, and so I don't know that they were giving it away. That's your propaganda, but I'm not sure that it's --

MR. VAN NEST: Well, we'll see where the specification license comes in. Remember, this was a product of the last trial where they put it on through some of the Oracle witnesses; but certainly the witnesses that were working on the project at the time, including Schwartz and Schmidt, there was never any discussion of this spec license. That's an invention of the Oracle -- excuse me -- of the Oracle lawyers later on.

But, be that as it may, my only point is if --

THE COURT: What do you mean it was an invention? It did exist at the time.

MR. VAN NEST: Yeah, but nobody discussed it. It wasn't brought up. None of these witnesses have heard of it.

None of these witnesses talked about it. Schmidt didn't talk about it. Schwartz didn't talk about it. It's not part of the evidence. It's part of the argument of the Oracle lawyers now. That's where it came up.

And it came up in the last trial as well with Mr. McNealy and others, saying, "Oh, we had this spec license." But that's something they're saying now, not something they said then, as

you'll hear as the testimony unfolds. 1 THE COURT: But there was a legitimate interest --2 3 I've seen the emails -- in avoiding fragmentation --MR. VAN NEST: Well, we'll see how that plays out. 4 5 THE COURT: -- and thought the spec license was designed to -- maybe they had two programs going on. Maybe on 6 7 the one hand they had the spec license going on; on the other 8 hand, they really did want to get it out and get as many people using Java language as possible and they were giving it away, 9 and maybe they were working at cross-purposes. It's a little 10 hard for me to grasp, but I -- I think -- I am troubled that 11 there is this spec license out there and you didn't get one, 12 13 but --MR. VAN NEST: In any event, my point is really on the 14 15 admonition. 16 We have one other jury instruction --17 THE COURT: Well, look, next time I give it, I will put the "fair use" in. 18 19 MR. VAN NEST: Thank you. 20 THE COURT: All right. 21 MR. VAN NEST: Mr. Kwun has a point that will come up with Mr. Phipps, and Mr. Baber has a point on the Court's 22 23 proposed jury instruction. 24 THE COURT: Yes? 25 Your Honor, I'm going to hand up a copy of

Trial Exhibit 9190, which has been disclosed by Oracle as a 1 potential cross exhibit for Mr. Phipps. So, remember, 2 Mr. Phipps was a Sun employee. 9190 is an email between 3 several Google employees. It was not sent to Mr. Phipps. 4 Ιt 5 was not received by Mr. Phipps. None of these witnesses -- or none of these recipients on 6 the email nor the sender of the email are going to be witnesses 7 8 at this trial. None of them are officers of Google. This is really just intended to inflame the jury. And this -- we 9 believe this should not come in. 10 THE COURT: Just wait a minute. I see Phipps' name on 11 here. 12 13 MR. KWUN: He is mentioned in the email. This is an 14 email they're sending to each other. They did not send it to 15 Mr. Phipps. He's never seen this email before other than when 16 they tried to use this at his deposition even though it was 17 marked AEO. THE COURT: Wait a minute. Don't say anything yet. 18 Let me read this for a second. 19 20 He was at Sun. 21 MR. KWUN: He was at Sun. He's never been a Google 22 employee. 23 THE COURT: Who is OSPO? MR. KWUN: OSPO is -- the OS in there is open source. 24 25 It's an email for -- internal to Google for a team within

Google. 1 **THE COURT:** It says: (reading) 2 "Don't beat around the bush. Say what you mean. 3 Let me be more verbose." 4 MR. KWUN: Your Honor, I would request that we not air 5 the dirty laundry out in public here. This is exactly why 6 7 they're trying to bring this into the case, even though they 8 don't have a witness who can actually lay a foundation for this email, even though they haven't put any of these people on the 9 witness list, and even though none of these people are officers 10 11 of the corporation. THE COURT: Well, I'll skip over all the dirty words. 12 13 Then it goes down to: (reading) 14 "If any of the rest of you did your regular work the 15 same way Simon Phipps did open source at Sun, you'd be 16 fired in less than a month. Now he sells greeting cards." 17 Well, all right. Their point is Phipps -- this -- what's the -- why do you want to bring this up with Phipps? 18 MS. SIMPSON: Your Honor, just to point out, the 19 20 second page of the document was written by Mr. Phipps. It's 21 his own words. It was his writing. It was a piece of work that he released on his last day at Sun. So it's not as though 22 23 he's never seen this before. This is a document written by him. 24 25 I'm sorry. The second page? THE COURT:

1	MS. SIMPSON: Yes.
2	THE COURT: Starting where?
3	MS. SIMPSON: Starting with "Today is my last day of
4	employment with Sun" at the top of the page.
5	THE COURT: They didn't give me that. I just have two
6	pages.
7	MS. SIMPSON: It's on the second
8	MR. KWUN: I'm sorry. I thought I had given here.
9	I have a there is on the back of that page? Is there a
10	back of that page?
11	THE COURT: Oh, I see. There is a back page.
12	MR. KWUN: But there should be actually, I realize
13	now I thought I handed up, Your Honor, two sheets of paper.
14	THE COURT: Here. I'll hand it back so you can see
15	what you gave me.
16	MR. KWUN: Yes, Your Honor. So it's a four-page
17	email, front and back, and I believe Ms. Simpson is referring
18	to the back of the first sheet of paper.
19	THE COURT: All right. Back of the first one:
20	(reading)
21	"Today is my last day of employment at Sun."
22	It goes on and on. So what's the problem there?
23	MS. SIMPSON: So there's no problem here with that,
24	Your Honor. And the reason we need to use this email and would
25	like to use this email is because they're offering Mr. Phipps

as -- they're holding him up as an expert on open source, and 1 here these Google employees --2 THE COURT: But was he designated as an expert? 3 MR. KWUN: He is not designated as an expert, 4 Your Honor; and as a matter of fact, they've objected to the 5 notion of him providing expert testimony. 6 7 Moreover, this second page --THE COURT: Well, wait. Wait. 8 Okay. Continue on. 9 All right. But what do you say to that, he's not 10 designated as an expert? 11 MS. SIMPSON: I understand he's not designated as an 12 13 expert, but they're going to present him as an open source 14 specialist, if you want to say, instead of expert; and this 15 commentary -- and I understand that some of it is rather 16 flowerful, if you will -- but the sentence you yourself read, 17 Your Honor, about his work on open source, that's a direct 18 comment on his skills. And if he's going to be talking about, you know, what he did and didn't do as an open source manager, 19 20 this is a direct comment on whether he was doing that, you 21 know. THE COURT: Well, look, this is easy. If he does veer 22 23 off into opinion testimony that looks like expert testimony, I'm going to allow this. 24 MR. KWUN: Your Honor, it's hearsay. 25

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THE COURT: No, it's not. If you present him as an expert even though you didn't -- look, you got away with all kinds of expert stuff with your prior witnesses so far. That first guy, Schwartz -- was that his name? -- he came in here and said -- Schmidt -- he came in here and said -- and so did Schwartz, all kinds of things about expert things even though you told me they weren't being presented as experts.

So if you're going to veer off -- I'll wait and see. I'll wait and see. If you veer off, then -- are you going to be doing the examination?

MS. SIMPSON: Yes, Your Honor.

THE COURT: Ms. Simpson is going to be able to say,
"Did you know that they have a very low opinion of you at
Google?" If you present him as an expert. If you don't
present him as an -- by "present" I mean substance, not form.
So I'm just going to wait and see.

MR. KWUN: Yes, Your Honor.

THE COURT: So remind me when the time comes whether or not if you veer off into expert -- I'm not saying,

Ms. Simpson, I'm going to let you use it yet. You can certainly use the redacted portion that he wrote. That's okay. But the inflammatory comments will be usable if he is presented in effect as an expert.

MS. SIMPSON: Got it, Your Honor. Thank you.

THE COURT: All right. I can't decide that yet until

I hear what he says. Okay? So proceed with caution is the 1 answer. 2 3 All right. Mr. Baber, your turn. MR. BABER: Thank you, Your Honor. 4 We wanted to address just briefly the issue Your Honor 5 raised at the end of the day yesterday --6 7 THE COURT: What's that? MR. BABER: -- about telling the jury about the first 8 trial. 9 THE COURT: Well, I have the brief from Oracle. I 10 read the first page, and then I had to come out here. So 11 what -- I haven't read it all yet. What is your view? 12 MR. BABER: Your Honor, our view is we understand 13 14 Your Honor's concern about jury confusion but, candidly, we 15 have some additional concerns that we believe Oracle has 16 already at least twice used that unfairly to its advantage and 17 to the prejudice of Google. The fact that the jury --THE COURT: What? 18 MR. BABER: Well, twice. In the opening statement on 19 20 Tuesday, one of the last things Mr. Bicks told the jury was -and I'm quoting now, Your Honor, from the transcript at page 21 277 -- (reading) 22 23 "Even worse than that, ladies and gentlemen, Google kept coming out with what they called new flavors, new 24 versions of Android, each time using these APIs, even 25

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though they knew that they shouldn't be doing that.

Gingerbread, Honeycomb, Ice Cream Sandwich, Jelly Bean.

They kept going even though they knew that it was not the right thing to do."

THE COURT: Well, what's wrong with that? I mean, that's not inconsistent with that you knew it from day one that you shouldn't have been doing that.

MR. BABER: No, your Honor, but certainly from the time period between Your Honor's decision and the Federal Circuit decision, there would have been no reason to change anything in Android.

But he did even worse with Mr. Schmidt in the cross-examination yesterday -- I believe it was yesterday, Your Honor. He again suggested to the jury that Google has acted improperly in not changing the APIs during the entire time period since this lawsuit was filed. He asked him: (reading)

- ■Q. So one thing we can be sure of is that you knew certainly no later than August 2010 when this case got filed that Oracle believed that what you were doing was a violation of the copyright law. You knew that; right?
- "A. I was certainly aware of Larry's view, yes.

 "Q. And did you take any steps after this lawsui
- *Q. And did you take any steps after this lawsuit got filed in August 2010 to take out of the mobile devices on the market any code or anything relating to those API

packages? 1 I'm not aware of any in that time period." 2 So they're continuing to suggest to the jury that Google 3 should have done something to change Android during the entire 4 time period since this lawsuit was filed. And certainly the 5 fact that there was -- there was a time period in there --6 THE COURT: All right. So your point is that when I 7 8 made the ruling -- when was it? 2012? MR. BABER: Yes, Your Honor. 9 THE COURT: -- and then all the way up to 2014 when 10 the Federal Circuit went the other way, the law of the case was 11 that you were right and Oracle was wrong. 12 13 MR. BABER: Correct, Your Honor. 14 THE COURT: All right. So maybe, Mr. Bicks, you've 15 been leaving a false impression with the jury that during the 16 entire time, the law has been clear along the copyrightability 17 point. MR. BICKS: Your Honor, you -- first of all, I didn't 18 leave a false impression on the jury. The instruction to the 19 20 jury that has been given is that all of those flavors are in play. That was the instruction that was given. Those are the 21

THE COURT: Well, yeah, but that's not the same thing as saying that they willfully -- during the period that my

rules that have been applied here, and that's what we're

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dealing with here.

order was the law of the case, that's hard to see how anything 1 could be willful. 2 MR. BICKS: Your Honor, the way the -- well, first of 3 all, the way this works, and you'll see in our objection, is 4 that for the Court now to interject itself into the case, we 5 think is extraordinarily prejudicial. 6 7 THE COURT: We'll just say some other judge. We'll 8 just say the trial judge and not say it was me. MR. BICKS: Well --9 THE COURT: That's why I didn't --10 MR. BICKS: -- I think everyone will --11 THE COURT: No, not necessarily. It could be a 12 13 different one. We'll just say "the trial judge." 14 MR. BICKS: Well --15 THE COURT: And I think you're overstating by a lot 16 the -- it's an issue. I'm not saying it's not a legitimate 17 point to raise, but you've got to weigh that against the potential confusion, speculation that will be created if --18 19 MR. BICKS: Yeah. 20 **THE COURT:** -- we don't somehow educate the jury about 21 the prior history. MR. BICKS: Your Honor, I think if we go that route, 22 23 it can be easily solved with telling the jury that, "You're probably wondering why this case got filed in August 2010 and 24 we're sitting here today 2016." And if we're going to say 25

anything, even though the parties agreed that we need not, that 1 all we need to say is, "Ladies and gentlemen, you know, a 2 lawsuit like this can take a long time, and you need not read 3 4 into that one way or the other" --5 THE COURT: And they've already heard this prior 6 testimony. 7 MR. BICKS: What's that? 8 THE COURT: They're going to know there's another trial. You brought it out on cross-examination. 9 I didn't bring out the fact there was 10 MR. BICKS: another --11 THE COURT: Well, the witness did in answering your 12 13 question. 14 MR. BICKS: I didn't ask -- I didn't -- we marked all 15 the transcripts. We took "trial" off of it. And the way the 16 law works is, once there's a reversal, what happened here was a 17 nullity; and I -- we've laid it out in our papers --THE COURT: Not for purposes of willfulness. I can't 18 19 believe that. You're saying that even during the two-year period, it was willful? You've got to give me some authority 20 on that. 21 MR. BICKS: I think in -- anyway -- in any event --22 THE COURT: I would like to get authority on that. 23 But I am concerned that you're going to go to the jury on 24 a proposition that the law was clear all along that these were 25

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copyrightable and that Google acted in willful disregard of the
law when everyone now in the room knows that that didn't occur
till 2014.
MR. BICKS: Yeah. Well, as I say, Your Honor, I
don't as I say, if we're going to instruct the jury about
anything, we can instruct them to the effect that, "There's
been litigation going. These things can take a long time. You
need not read one way into this what's going on."
When I see the Court's instruction telling people about
patent claims that they know nothing about, I think the risk is
obviously jurors
THE COURT: You just want the jury to think that the
law has been crystal clear from the day the country was founded
that these APIs were copyrightable, and
MR. BICKS: Your Honor
THE COURT: Okay. That's what the Federal Circuit
said, but I don't think that has been so clear. In fact, I
know it hasn't been clear, but it is clear now.
MR. BICKS: Yeah.
THE COURT: As of the date of the Federal Circuit
decision, new ballgame; but in the old ballgame, it was up for
grabs.
MR. BICKS: Well, as Your Honor knows, and I don't
mean to veer into other areas, but you've already seen the

internal documents from their files where they knew that. And

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we see Mazzocchi's mail where he knows it; and when people assume the risk for situations like this, they're on the hook for that.

THE COURT: I don't know if that's true.

MR. BICKS: And there was never an advice of counsel, opinion, nothing of that sort when all the decisions were being made; and the point is that when the Federal Circuit rules, that unwinds what happened, and --

THE COURT: Maybe. Maybe, but that's you just talking. Give me a decision right on point that says that.

Mr. Baber, you give me a decision on point that says something on that.

You know, you lawyers just want me to do your work for you. Go out and get me a decision right on point that says it unwinds, you go back, you don't -- you assume that that law has been exactly the way it was from day one.

And maybe that is the rule. I can imagine that being the rule. I can also imagine the other being the rule. So you need to help me out on this and do some homework.

I'm not going to make a comment to the jury on this. We have time to sort this out.

MR. BICKS: Thank you.

THE COURT: I'm not going to do it now. I may do it later, but I'm not going to do it today.

MR. BABER: Your Honor, and we think with some

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1	relatively minor edits we can address some of the issues Oracle
2	has raised if we
3	THE COURT: Do it in writing.
4	MR. BABER: We'll do that, Your Honor.
5	THE COURT: Please do it in writing.
6	All right. How else can I help you this morning?
7	MR. VAN NEST: I just have a procedural question
8	quickly, Your Honor.
9	We're going to begin after Mr. Rubin with some video
10	depositions. In one of them, we're actually going to have the
11	video deposition and also the prior trial read-in. Do you want
12	a witness on the stand for the read-in, or do you want it read
13	from here?
14	We had intended to have the lawyer that examined, namely
15	me, examine one of our lawyers on the stand and just read the
16	trial testimony.
17	THE COURT: You can do it that way. It's up to you.
18	MR. VAN NEST: Is that okay?
19	THE COURT: You can do it that way, but they can't
20	become an actor.
21	MR. VAN NEST: Well, I'm trying to get them some
22	shades and a black T-shirt.
23	THE COURT: No acting.
24	MR. VAN NEST: No? No?
25	THE COURT: No acting and they have to read everything

clearly and without trying to de-emphasize the bad parts, and 1 so forth, and emphasize the good parts. 2 3 MR. VAN NEST: But my part I won't be acting. I'll be 4 in --5 THE COURT: You'll be your own role. MR. VAN NEST: Right. 6 7 THE COURT: I know. 8 MR. VAN NEST: Right. THE COURT: But you've got to read the transcript 9 exactly and with no attempt to use inflection to argue the 10 11 case. 12 MR. VAN NEST: I certainly won't do that, Your Honor. THE COURT: All right. You can also, if you want, 13 14 just read it --15 MR. VAN NEST: I think it's better to have someone --16 THE COURT: You know, if it's a short read-in, it's 17 better to just do it from the podium with you doing it; but if it's more than five or six questions, fine, go ahead and put a 18 reader on the stand. 19 20 MR. VAN NEST: Thank you, Your Honor. 21 THE COURT: Is that it? Let's see if the jury is 22 present. 23 (Pause in proceedings.) THE COURT: Now, you know, 15 times 60 is what? 24 900? 25 MR. BICKS: 15 times 60?

THE COURT: Yeah. That's how many minutes you get. 1 I'm keeping exact track. It looks like Google has used 230 2 It looks like Oracle has used 150 minutes. And 3 you-all tell me if you think I'm off on that. 4 5 Everyone's here? Okay. Can we bring in the jury and get started? Is our witness 6 7 out in the hallway? 8 MS. ANDERSON: We've asked to bring him up right now, Your Honor. 9 THE COURT: What? 10 MS. ANDERSON: We've asked to bring him in now, 11 Your Honor. 12 13 THE COURT: Yeah, please, let's do that. 14 (Pause in proceedings.) 15 THE COURT: My notes say 150 minutes for Oracle and 16 230 minutes for Google. So Google is using up a lot of your 17 time. You need to save some for cross-examination. And on the read-ins now on the deposition, you need to 18 tell me -- what we do is -- what percentage of it is yours 19 versus the other side's, the designations. So if 10 percent of 20 it is Rule of Completeness, then that is charged against 21 whoever asks for that 10 percent. 22 23 Okay. Let's -- please come forward Mr. Rubin. 24 Ready? Let's bring in the jury. 25

(Proceedings were heard in the presence of the jury:) 1 ANDREW RUBIN, DEFENDANT WITNESS, PREVIOUSLY SWORN 2 3 THE COURT: Thank you for being so punctual. See, here it is you're not barely supposed to be here and you're all 4 ready all here ready to go. The rest of California is laying 5 in bed thinking of their first latte, and here you are in the 6 7 jury box ready to do your country's work. So thank you for 8 that. Mr. Rubin is the one on the stand. He's still under 9 direct examination. 10 And you're ready to go, Ms. Anderson? 11 12 MS. ANDERSON: Yes, Your Honor. Thank you. 13 THE COURT: All right. The floor is yours. 14 DIRECT EXAMINATION (resumed) 15 BY MS. ANDERSON: 16 0. Welcome back, Mr. Rubin. Good morning. 17 A. Good morning. Let's pick up with your examination from yesterday with a 18 19 few more points I wanted to cover with you. 20 You mentioned yesterday that the Android platform was 21 released to the public in around 2008; is that right? That's correct. Yes. 22 Α. All right. Based on your experience leading up the 23 Q. Android team, could you please tell the jury about how many 24 engineers at Google were working on the Android platform to 25

bring it to its release in 2008?

- **A.** Sure. I mean, when it started, we were ten people in 2005; but then you hire and you hire and you keeping hiring,
- and there was about 90 people when we shipped the first product.
 - Q. All right. And did you have reason to know approximately how many lines of code were in the final Android platform when it was released in 2008?
 - A. Yeah. I had asked that question of the engineering team, and at that time they came back with about 11 million lines of software code.
 - MS. HURST: Your Honor, I'm going to object. This gets into one of the MIL rulings about the comparison on factor three and what's proper and what's not.
 - THE COURT: Well, we can't cover everything in one question, so all of this will come out in due course, but we do it one step at a time. And for other reasons, the percentage of code is relevant, so the objection is overruled.
 - MS. ANDERSON: Thank you, Your Honor.
 - Q. And we talked yesterday about Exhibit 43.1.
 - And, Mr. Dahm, could you put that up for us for a moment.

 Thank you.
 - Do you have that before you?
- **THE COURT:** Is that coming through in the jury box? 25 That's great. Thanks.

BY MS. ANDERSON:

- Q. When you say about 11 million lines of code, where are you talking about in terms of this diagram? Where is that code coming from?
 - A. Well, I mean, it's the whole -- whole system. I think
 Linux is a big part of that. It's, you know, probably around
 half and the rest is distributed pretty evenly. It's -- I
 mean, the boxes kind of represent the code. Linux is a little
 smaller than it should be, but the boxes kind of represent the
 amount of work that is involved in creating it. The size of
 the boxes I mean.
 - Q. Thank you.

Once the first release of Android came out in 2008, did Google continue to do any work on the Android platform during the time you headed up that team?

- A. Yes, of course.
- Q. Okay. And were there any additional releases of the Android platform during the time that you were heading up that team?
- A. Many. Initially, I mean, we were playing catch-up to the industry, so we felt we needed to make some -- you know, many releases initially to get to competitive parity with what the industry was doing. So in the first couple of years, we did multiple releases a year.
- Q. All right. And during the time that you were heading the

- Android team from 2008 until the time you left that team, 1 approximately how many new Android releases came out during 2 that time?
 - Oh, man. At least 10 if you count the major releases and Α. the minor releases that go in between.
 - Okay. And were there changes between releases? 0.
 - Of course. Additions and bug fixes and new features and A. everything else.
 - And by the time you left the Android team in around 2013, Q. do you have an estimate of how many engineers had been working on the platform during the years leading up through your departure in 2013?
 - Α. You know, I think the team was well over a thousand. Ιt was probably somewhere between 1,000 and 2,000 at that time.
 - Q. All right.

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Besides engineering resources, are there other categories of resources that were devoted by Google to building up the Android platform over the years?

- I mean, we had the support of some teams in other parts of the company that weren't on the Android team. A lot of the applications that were built that use some of these APIs were built by other teams at Google. We continued in to interact with the Open Handset Alliance. People continued to make contributions to the platform outside of Google as well.
- Did Google provide any support externally in regard to the Q.

Android platform?

- A. Yeah. I mean, we had partner support. A lot of the people that were using Android, we provided developer support to the third-party developers and things like that.
 - Q. You mentioned yesterday that some of the code that's contained in the Android platform core libraries came from Apache Harmony. Do you recall generally that testimony?
 - A. Yes.
 - Q. How did Google actually obtain the code from Apache Harmony?
 - A. Well, Apache Harmony's open source, and we went to the website and downloaded it and then brought it into our repository.
 - Q. All right. And when you say that this code was used within the core libraries, are you referring to Java core libraries or other core libraries in that section?
 - A. It was the Java core libraries.
 - Q. All right. At the time that you were working on development of the Android platform over the years leading up to its release, did you have a belief about whether there were other products in the market that were using Apache Harmony code?
 - A. I believe there were. I mean, it --
- 24 MS. HURST: Objection. Lacks foundation. Improper 25 custom testimony.

MS. ANDERSON: Your Honor, he's only giving his understanding during the course of his development under your motion in limine ruling. THE COURT: Subjective belief is relevant because it goes to issues that Oracle has put in play, so the objection is overruled. THE WITNESS: Can you ask it again? I'm sorry. BY MS. ANDERSON: Certainly. During your work on the Android platform, did Q. you have a belief about whether there were other products in the market that were using Apache Harmony code? A. Yes. I had an understanding of it, yes. What did you understand while you were working on that Q. platform? Α. I mean, it was used in --THE COURT: No. No. You have to tell us what you understood and believed at the time without the benefit of any resent education on that subject. So you have to stick with what you thought back then. THE WITNESS: Sure. THE COURT: All right. Go ahead. THE WITNESS: I knew that IBM used it in their WebSphere web services.

BY MS. ANDERSON:

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Q. Had you heard of something called an Apache web server at

that time? 1 2 Α. Yes. 3 MS. HURST: Objection. Leading. THE COURT: That is leading. Sustained. 4 Don't lead the witness. 5 Now, the microphone is not picking your voice up as 6 7 clearly as it should. 8 MS. ANDERSON: Oh. I'm sorry, Your Honor. THE COURT: So you need to --9 MS. ANDERSON: I'm going to move it a little closer. 10 THE COURT: Please do that. 11 12 MS. ANDERSON: Is that better? 13 THE COURT: That's better. 14 BY MS. ANDERSON: 15 During the work that you performed in heading up the 16 Android team leading up to its release, did you have a belief 17 as to whether or not declarations for Java APIs were free for use in developing the Android platform? 18 MS. HURST: Leading, Your Honor. 19 THE COURT: Leading. That's leading. Sustained. 20 BY MS. ANDERSON: 21 What, Mr. Rubin, did you believe, if anything, about your 22 23 ability to use declarations for Java APIs in Android? I mean, we -- we started the whole development effort 24 Α. believing that it was fine to do. That's why we invested so 25

much time and resources in it.

- Q. Would you explain to the jury, please, why you thought it was fine to do that?
 - A. It was just my understanding as a computer scientist about how open source works and how to build systems that were interoperable.
 - Q. What, if anything, did the concept of independent implementation have to do with your beliefs regarding the use of declarations for Java APIs?
 - A. Well, the independent implementation or the clean room implementation -- I believe software engineering is a creative process. The implementation is where a lot of the creativity happens. We had a lot of computer scientists on staff whose job it was to do this every day. So setting them on that course and asking them to, you know, create these independent implementations, it's what engineers do.

I think that, you know, the clean room implementation, again, I was really transparent with how I managed the team and I asked everybody to beware of external influences that might, you know, change the creativity and the code that you were writing. So I asked people not to, you know -- you know, seek out the aid of outsiders and just do it in a clean room, in a closed chamber.

- **Q.** And --
 - MS. HURST: Your Honor, this is going behind the

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RUBIN - DIRECT / ANDERSON

Court's instruction that infringement is established absent fair use. The witness is now testifying that they didn't copy when the Court has already instructed that that is the case. MS. ANDERSON: Your Honor, the witness -- my apologies, Your Honor. THE COURT: I thought he was referring to the implementing code. Is that correct? THE WITNESS: I was. THE COURT: Does that change things for you, Ms. Hurst? Let's be clear. We're talking about two different things. There's the line of code up at the top of the method or whatever else. There are many things other than methods, but that is an important line and that, as the case comes to us, is copyrightable and that was copied by Google. No question. That's all conceded. Underneath that was the implementing code that carried out that declaring line of code. What the witness is saying is with respect to that, they had a clean-room implementation and they did their own implementation. Did I understand you correctly? THE WITNESS: That's correct, yes. THE COURT: All right. And as I understood -- as I told you earlier on, there is no contention in this case by Google -- I'm sorry -- by either side that the implementing

code violated anything. It's the first declaring line of code,
which is the one in contention.

So what the witness is explaining is the way they got to the implementing code through a clean room implementation.

The objection is overruled. Please continue.

MS. ANDERSON: Thank you, Your Honor.

- Q. Mr. Rubin, would you please take out Exhibit 2765. While you're pulling that out, I'll ask you, are you familiar with the company called Noser?
- A. Yes, I am.

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- 11 Q. What is Noser?
- 12 A. Noser is a company I hired. They're a professional
 13 services organization. They are contractors that write
 14 software for hire.
 - Q. Did Noser have any relationship to the work done on Android?
 - A. Yes. I hired them to help us accelerate the effort and implement some of the Java libraries on our behalf.
- 19 Q. And what is Exhibit 2765?
- 20 **A.** It is the contract between Google and Noser that we signed to establish that relationship.
- Q. And drawing your attention to page 8 of this exhibit, what was the date of the contract you're describing?
 - A. It looks like the contract was signed and executed on April 19th of 2007.

MS. ANDERSON: Your Honor, we offer in evidence 1 2 Exhibit 2765. 3 MS. HURST: No objection. THE COURT: 2765? 4 MS. ANDERSON: Yes. 5 THE COURT: Received in evidence. 6 Thank you. 7 (Trial Exhibit 2765 received in evidence) BY MS. ANDERSON: 8 Did you have a role in negotiating this contract, 9 Q. Mr. Rubin? 10 Yes, I did. 11 A. If we could, Mr. Dahm, pull up page 7 of this exhibit. 12 Q. 13 Would you please tell the jury, Mr. Rubin, on page 7 what 14 is the statement of work intended to indicate? 15 The statement of work is -- is an addendum to the contract Α. 16 that we're detailing what we were expecting Noser to provide to 17 us. Did Google provide any guidance to Noser about what it 18 19 wanted Noser to do in regard to the work? Yes. And that was detailed in the statement of work. 20 A. 21 And did Noser's work concerning Android in any way concern the core libraries, the Java core libraries? 22 Yes. They were -- they were helping us -- aiding us in 23 Α. creation of the clean room implementation of those Java 24 25 libraries.

- 1 Q. All right. And if I could draw your attention to page
- 2 | 10 -- excuse me -- page 11 of this exhibit at the top, the
- 3 section that is entitled "Importation and Reuse of Existing
- 4 Code." Do you see that?
- 5 A. Barely, yes.
- 6 Q. All right. Just take a moment to orient yourself. Do you
- 7 have it there?
 - A. Yes.

- 9 Q. It's small, I realize.
- Would you please explain to the jury generally what's
- 11 being discussed in this section at a high level.
- 12 A. Sure. So this is basically us telling Noser what's fair
- 13 game as far as the clean room implementation goes. So we list
- 14 | known projects, like Apache Harmony and others that they could
- 15 | draw from to aid them in developing the work that we asked them
- 16 to do.
- 17 | Q. Okay. And did this work concern the 37 Java APIs?
- 18 A. Yes, it did.
- 19 **Q.** And drawing your attention to Bouncy Castle, do you see
- 20 that reference there in the, let's see, second bullet point in
- 21 | this importation section?
- 22 **A.** Yes, I do.
- 23 **Q.** That bullet says: (reading)
- 24 "Important improved code from the Apache Harmony
- 25 project or from Bouncy Castle."

We talked earlier about Apache Harmony. Could you tell the jury what Bouncy Castle is, please?

- A. It was a similar effort by another team, open source team, similar to Apache Harmony, to basically do a clean room implementation of the Java class libraries.
- Q. Okay. And then if I could draw your attention back to page 10, in the middle part of this page of page 10 under the description of project services, "Prerequisites Google will deliver." Do you see that general section?
- A. Yes.

- 11 Q. What generally is being communicated here in terms of guidance?
 - A. Basically we're communicating to Noser that we were going to give them a starting place where they could begin their development and that was a snapshot of everything that we had done internally in our clean room implementation up until that point.
 - Q. Okay. And the first bullet, what is that a reference to?
 - A. The -- just what I mentioned. It's our code base so that is the snapshot of the code that we had written.
 - Q. Was that provided to Noser to work on?
- **| A.** Yes, it was.
- Q. All right. And then under the fourth bullet in this list,
- 24 | it says, "Detailed minimum list of packages." Do you see that?
- **A.** Yes, I do.

- All right. What is this a reference to? Q.
- This is basically package by package what we wanted Noser 2 Α.
- to implement from a clean room perspective. 3

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- And there is a reference in this particular bullet to GNU Q. 5 ClassPath project. What is that?
 - That is yet another open source version of the Java APIs Α. that existed before.
 - Q. Thank you. You can put that particular exhibit down.
 - I would like to turn your attention to the 2006 time In or around this time period, did you ever come to learn as to whether or not Sun had offered any Java platform on an open source basis?
 - Α. I believe around that time frame, there was some announcements about open sourcing portions of Java.
 - And when, if ever, did Sun actually release code on an Q. open source basis for a Java platform that you're aware of?
 - A. I think there was an announcement and then there was a period of time, I guess, of preparation or something, and then probably about, I don't know, a handful of months after the announcement, they actually open sourced what they said they were going to.
 - And do you remember what that open source that was actually offered to the public was called?
 - OpenJDK, I believe. A.
- 25 And did that OpenJDK get released before or after Android Q.

was first announced in November 2007? 1 It was before. 2 Α. 3 Q. All right. THE COURT: I want -- this will confuse the jury. 4 OpenJDK. Open and then JDK all in caps, the JDK part all in 5 caps. All one word; right? Is that it? 6 7 MS. ANDERSON: Yes, Your Honor. 8 THE COURT: All right. So the first time you hear it, it doesn't make sense. So you -- but these lawyers don't 9 remember that. They have been thinking about it too long. 10 But I'm still new enough to it that it still confuses me. 11 OpenJDK is the name that we're dealing with, and the JDK 12 13 part is all in caps and it's all one word. All right. 14 Thank you for letting me interrupt. Go ahead. 15 MS. ANDERSON: Thank you, Your Honor. 16 Q. When you first heard about the plans of Sun to release an 17 open source version of a Java platform in 2006, what was your reaction? 18 I was delighted. It kind of -- you know, after years and 19 Α. years of trying to partner with them, I thought that our vision 20 actually was a little bit contagious and they adopted it, which 21 kind of made me -- made me pretty happy. 22 All right. And when you heard that Sun was planning to 23 Q. release an open source implementation of Java, did you tell the 24

Google engineers, Stop working, Sun's about to release an

implementation of a Java platform and APIs? 1 I mean, that wouldn't make business sense to bet our 2 whole project on an announcement, so I had my engineers stay 3 the course. They asked me the same questions when they read 4 the announcement and I continued to hedge, as I had done 5 throughout the entire project. 6 All right. And then you said that shortly before Android 7 8 was announced in November 2007, Sun actually released that OpenJDK code; is that right? 9 Α. 10 Yes. MS. HURST: Objection. Leading. Also misstates the 11 12 witness' testimony. 13 MS. ANDERSON: I'm just reorienting the witness, 14 Your Honor. 15 THE COURT: I don't remember whether he said that or 16 not. Please -- I'll let you get away with it this time, but 17 don't lead the witness on something that he has not yet testified to. 18 MS. ANDERSON: Yes. Yes, Your Honor. I understand. 19 THE COURT: All right. Overruled. Go ahead. 20 21 MS. ANDERSON: Thank you. When you learned that Sun released an open source OpenJDK 22 23 Java platform shortly before the release of Android, what, if anything, did that mean to you? 24

Well, like I said, it was kind of a vote of confidence

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Α.

that we were on the right path and they were also following the same path. So I felt pretty good about that.

But whether we could -- we should switch to it or stop developing our clean room implementation, it was so close to our announcement and our launch that we didn't feel that would be helpful. It would probably actually take a little longer if we were to adopt somebody else's code rather than ship the thing we had been working on for years.

Q. Thank you.

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If you could turn to Exhibit 7755. Have you seen this exhibit before?

- A. Yes. It was an email between myself and Steve Horowitz.
- 13 **Q.** And what was the date on this email?
- 14 | A. It looks like it was November 12th of 2006.
- 15 **Q.** Who is Steve Horowitz?
 - A. He was one of the engineering leaders that was running an engineering team on Android.
- 18 Q. Did Mr. Horowitz report to you?
 - A. Yes, he did.
 - MS. ANDERSON: Your Honor, we offer in evidence Exhibit 7755.
- 22 MS. HURST: Hearsay, Your Honor.
- 23 MS. ANDERSON: Your Honor, this is standard business
 24 record of what was --
 - THE COURT: Emails are not business records.

May I see the document? Which part of this are you interested in?

MS. ANDERSON: I'm going to discuss with the witness the first part of their observations in reaction to the Sun release of the open source or announcement of their intention to open source. And given the bad faith allegations in this case, we are addressing this.

THE COURT: All right. So the ruling is as follows.

And I'll give a limiting instruction to the jury. A document like this cannot come in for the truth of what is stated in the document. So Oracle is correct on that.

On the other hand, it can come in to explain state of mind, which Oracle itself has placed in issue in this case by claiming that Mr. Rubin and the others at Google were acting in bad faith, which is one of the factors that you consider under Factor 1 of the statutory factors that I read to you earlier. The state of mind of the actors is something you've got to consider.

And in this case, Oracle is contending and will try to show that Mr. Rubin and others acted in bad faith and with disregard for the copyright rights of Sun and now Oracle.

This is a memo that Google wants to lay before you to show what their thinking was at the time and what they, at least, were saying, which reflects on their thinking, and whether it's true or not is -- it's not admissible for that, but for at

least what they were saying and thinking at the time, it is admissible, so with that limiting instruction, 7755 is admitted in evidence.

You may examine.

(Trial Exhibit 7755 received in evidence)

MS. ANDERSON: Thank you, Your Honor.

If we could, Mr. Dahm, put up on the screen the email that is about two-thirds of the way down that first page that starts "on 11/12/06, Andrew Rubin wrote." There you go. Thank you so much.

- Q. Mr. Rubin, is this an email that you wrote to
- 12 Mr. Horowitz?

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A.

Yes.

- 13 **A.** Yes, it is.
- Q. What, if anything, did this email relate to in terms of Java?
 - A. It was related to the type of license. I think the engineering team was looking at it from the perspective of in the future, if we could use it or not.
- Q. Okay. And in 2006, had Sun's open source OpenJDK been actually released yet?
- 21 A. No. This is, I believe, just based on the announcement.
- Q. All right. In this email, you write, "They say they will be announcing a link exception as well." Do you see that?
- - Q. And then you write, "We'll have to see exactly what it

says, but in the best case, it could mean we can use their libs and even VM if any of it is good."

Do you see that?

A. Yes, I do.

- Q. Would you explain to the jury generally what you mean by that at a high level?
 - A. Well, again, I mean, you have two implementations. You have our clean room implementation and you have one that Sun had announced that they are going to make open source, and we were optimistically evaluating whether we could use the -- the version that they were about to open source.
 - Q. All right. And did you know at the time of this email specifically what link exception they might be offering?
 - A. Yes. I was very familiar with that.

In these open source licenses, we talked about GPL and LGPL. They're different in that how those licenses are managed, if it has a link exception, it makes it easier for third-party developers, the people developing the apps for the platform, to keep their app separate from open source. That's what the link exception serves, to my understanding.

- Q. And during the time that you were working on the development of Android, did you understand or believe that all of Sun's open source code had been offered with a linking exception?
- A. I didn't know because it wasn't open sourced yet.

- Q. Did you ever come to learn whether or not Sun offered open source licenses without linking exceptions in some instances?
 - A. Yes. Previously they had.

exceptions, to my understanding.

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- Q. Okay. And could you give the jury some examples of that?
- A. Well, I believe some of the Java SE code that was -- that was released did have some exceptions, but the J2ME code that was finally released kept the -- did not have the link
- Q. And you say VM. What is that a reference to?
- 10 A. It's the virtual machine, the record player that plays the 11 Java code.
 - Q. And did you believe, during the time you were working on the Android development, that --
- 14 MS. HURST: Objection, leading.
 - THE COURT: Sustained.

16 BY MS. ANDERSON:

- Q. Did you have any understanding at the time as to -THE COURT: To what extent, if at all.
- 19 **BY MS. ANDERSON:**
- Q. To what extent, if at all, did you understand the licensing terms under which Sun open sourced any virtual machine code?
- A. Honestly, at that point I wasn't paying too much attention to it. We had kind of already given up.
- 25 **Q.** Thank you.

You testified yesterday that Android was announced in November of 2007. Did you observe how the industry responded to that announcement? Yes, of course. I read the press that it generated. Α. Okay. Please take a look at -- excuse me. Q. Could you characterize the reaction that you observed at the time to the announcement? Α. I would say enthusiastic. You know, some of the -- some of the competitors were skeptical, but the majority of the press was positive and enthusiastic. All right. Did you ever have occasion to see any press released by Sun in response to that release? A. Yes. I remember. All right. Would you take a look at Exhibit 2352, which Q. is in evidence. Do you recognize this exhibit? MS. HURST: Your Honor, I object to the characterization of this document as a press release by counsel. THE COURT: All right. It's up to the jury to decide what it is so the jury will disregard the characterization by

counsel, but whatever the witness says is okay.

Go ahead.

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Thank you, Your Honor. MS. ANDERSON:

What is Exhibit 2352? Q.

- 1 A. It looks like a post from the then CEO of Sun's blog.
- 2 Q. When did you first read this post?
 - **A.** Pretty much the day it came out.
 - **Q.** All right. And where did you read it?
- 5 A. Online after somebody had forwarded me to the link letting
- 6 me know that it existed.
- 7 Q. All right. And how did you feel about this particular
- 8 announcement in Exhibit 2352 by Jonathan Schwartz?
- 9 A. Similar to their announcement to open source Java. This
- 10 is more support for what we're doing and I think a further
- 11 indication that Sun was kind of thinking along the same lines
- 12 that we were.

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- 13 **Q.** And who did you understand had authored Exhibit 2352 when
- 14 you read it back at the time?
- 15 | A. I mean, it was posted to the CEO's blog. It's his
- 16 personal blog.
- 17 **Q.** And the CEO of what company?
- 18 **A.** Sun.
- 19 | Q. What was your reaction to reading this blog at the time?
- 20 **A.** I was excited and delighted.
- 21 **Q.** And why is that?
- 22 | A. Because it was basically putting Sun's support behind our
- open source mobile operating system. In, you know, no
- 24 uncertain terms, it was thrilling.
- 25 | Q. All right. Did you receive any visit from any Sun

- representative after reviewing this particular blog, this 1 Exhibit 2352? 2
- Yeah. 3 I mean, we were in constant communication with Sun.
- 4 I was always optimistic that we would come to a partnership.
- 5 It was something that I had spent a lot of time on and kept the communication channels open. 6
- 7 Did Mr. Gupta of Sun ever visit you after this blog came out?
 - Yes. I recall he did. A.

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- And when was that, approximately? Q.
- It was -- well, this -- it was somewhere between our --11 Α. 12 Android's announcement and the first release of the first phone 13 running Android.
 - And what did Mr. Gupta tell you during this visit? THE COURT: Well, please tell us first who Mr. Gupta was at company.
 - THE WITNESS: Vineet Gupta was kind of the head of strategy and business development for the Java division at Sun.

BY MS. ANDERSON:

- Was Mr. Gupta one of the gentleman on some of the emails Q. we talked about yesterday about your negotiations?
- A. Yes, he was.
- What did Mr. Gupta tell you during this visit? 23 Q.
- 24 Α. You know, we further talked about areas that we could partner. 25 And he also congratulated me on the announcement and

indicated that Sun was very supported.

- Q. Did Mr. Gupta make any reference during this communication about any products that Sun was developing?
 - A. Yes. He -- again, you know, Sun's support changed over the course of our negotiation and our potential partnership discussions, and at this point, I had already announced Android. Based on the blog post and the open sourcing of their own software, I saw Sun becoming more supporting. And in this discussion, Mr. Gupta was discussing further support that Sun could provide to Android by making their tool chain, the NetBeans that's talked about, available on Android, as well as other unannounced products that they're working on that would run on top of Android.
- Q. Okay. One of the things you mentioned yesterday was that the first Android phone came out in the fall of 2008 on our timeline there, HTC Dream release. Do you see that?
- A. Yes.

- Q. Do you have a view as to the success or lack thereof of the Android platform overall during the course of your work at Android?
- A. Well, it -- I mean, it can't be successful until it's launched to consumers where, you know, average people can actually buy it and use it, and -- and in that time frame in October of 2008, that was the first phone that launched, that ran Android. So I would say that we were optimistic, but we

didn't really know what consumers would think of it.

- Q. Ultimately did you come to believe that Android became a success in the market?
 - A. Yes. I was -- I was very happy to see the sales of that unit and the sales of subsequent units. It proved that consumers were willing to shell out their hard-earned money for the product that I had spent so many years working on.
 - Q. Was there a point at which you really believed the Android platform took off? Was there any point like that during the course of your work with the Android?
 - A. There were a couple of them. Every time an OEM announced a new phone that was based on Android, and it happened gradually over a period of time, there would be a bump in, you know, sales of those phones, and I think the one that you would consider kind of the first hit that the Android OEMs had was the Motorola Droid, which was offered by Verizon. And I think the partnership between a well-known OEM like Motorola and the nation's number one carrier really kind of, you know, helped it take off and sell a lot of units.
 - Q. All right. And around when did that Droid get released, approximately what period?
 - A. I remember the exact date because I was in the labor room with my wife and it was my son's birth, so it was November 5th or 6th of 2009.
 - Q. All right. Thank you very much, Mr. Rubin.

I pass the witness, Your Honor. 1 THE COURT: All right. Thank you. We will now go to 2 3 cross-examination. MS. HURST: Thank you, Your Honor. It might take me a 4 5 moment to get set up here. There are a lot of documents with this witness. 6 7 THE COURT: Take your time. 8 **CROSS-EXAMINATION** BY MS. HURST: 9 Good morning, Mr. Rubin. 10 Q. Good morning. 11 A. We haven't met before? 12 Q. 13 A. No. 14 Q. My name is Annette Hurst and I represent Oracle. 15 Mr. Rubin, after founding Android in 2004 -- we can see 16 that on the timeline over here -- you sold it to Google; is 17 that right? Α. 18 Yes. 19 And you were in negotiations with Google for about six Q. 20 months in the first half of 2005; is that right? I don't recall the duration of the negotiations. 21 A. You entered into a deal with Google in about July 2005; is 22 23 that right? Α. 24 That's when the acquisition concluded. 25 MS. HURST: Your Honor, may I approach?

THE COURT: 1 Yes. BY MS. HURST: 2 I'm handing you Exhibit 1004, Mr. Rubin. Would you look 3 at that, please, and tell us whether you recognize it as the 4 Android Acquisition Agreement between Google and Android. 5 It -- yeah. It -- it appears to be the Stock Purchase 6 7 Agreement that was part of the acquisition of Android by 8 Google. And you signed that agreement; right? 9 Q. A version of it, yes. I can't say if this was the exact 10 Α. version I signed without reading it. 11 MS. HURST: Move to admit it, Your Honor. 12 13 THE COURT: Any objection? 14 MS. ANDERSON: No objection, Your Honor. 15 THE COURT: Received in evidence. 16 (Trial Exhibit 1004 received in evidence) 17 MS. HURST: Ms. Harris, could we have the first top of that document, please, Exhibit 1004. Oh, I'm sorry. 18 19 go. All right. Now, Mr. Rubin, the purchase price at closing 20 Q. for Android was a total of about \$11 million; is that right? 21 Α. About that. 22 23 And that was the amount that you received at the time of Q. the transaction in July 2005; is that true? 24

It's not the amount I personally received, no. It's the

25

Α.

- 1 amount that was exchanged in value for the company, Android.
- 2 | Q. And there were a number of shareholders of Android who
- 3 received a portion of those funds; is that right?
- 4 **A.** Yes.
- 5 **Q.** And you were one of them?
- 6 **A.** Yes, I was.
- 7 **Q.** If we look at the bottom, we can see who the shareholders
- 8 were, is that true, the bottom of the first page of Exhibit
- 9 | 1004?
- 10 **A.** Yes, it is.
- 11 Q. And it lists there you? And you received \$2.6 million?
- 12 A. About that, yes.
- 13 Q. And the next three people listed there -- Chris White,
- 14 Richard Miner, Nicholas Sears, they were your other co-founders
- 15 of Android; is that right?
- 16 A. Yes, they were.
- 17 **Q.** And they were your friends; right?
- 18 A. I had worked with them before.
- 19 | Q. You knew them for a while?
- 20 **A.** Yes.
- 21 **Q.** You were friendly with them?
- 22 **A.** Yeah.
- 23 **Q.** Now, there are also listed at the bottom of this page
- 24 | Katie Rubin, Michael Rubin, and a Robert Rubin. Are those your
- 25 relatives, sir?

- 1 A. Yes. Some of them.
- 2 Q. So some of your relatives were also shareholders of
- 3 | Android?

- **A.** Yes, they were.
- 5 Q. And they received some of the money upon the closing of
- 6 this transaction?
- 7 | A. A little bit, yes.
- 9 Q. It was a little bit then, but you stood to make more if
 you could deliver on Android; isn't that right?
- 10 A. The Stock Purchase Agreement had the notion of earn-outs
- 11 where if we performed well inside of Google, we would be able
- 12 to continue to earn money towards the original acquisition.
- 13 **Q.** And that was called *Milestones* in Exhibit 1004; is that
- 14 right?
- 15 **A.** I don't recall if they referred to them as earn-outs or
- 16 milestones.
- 17 Q. Let me refer you, sir, to page 9 of the exhibit. If you
- 18 see there paragraph 1.3 -- do you see that? "Achievement of
- 19 Milestones."
- 20 A. Yes. I see that.
- 21 | Q. All right. And the milestones in this agreement were
- 22 | \$8 million for the first milestone payment; is that right?
- 23 **A.** That's what it says, yes.
- 24 Q. 10 million for the second; 15 for the third; 27 for the
- 25 | fourth. That's a total of about \$60 million in milestones;

- 1 | right, Mr. Rubin?
- 2 A. I -- I'm not -- I'm not doing the math in my head here,
- 3 | but I think the total acquisition price, including that
- 4 | original payment of \$11 million, was about -- I think that
- 5 totaled about 60 million.
- 6 Q. Well, let's add it up here. 8 plus 10, that's 18; right?
- 7 **A.** Oh, yes, yes.
- 8 **Q.** Plus 15 is 33; right?
- 9 A. Yes. Yes, ma'am.
- 10 **Q.** Plus 27 is 60?
- 11 A. You've got it.
- 12 **Q.** Right?
- 13 **A.** Yeah.
- 14 Q. So that's \$60 million in milestones; right?
- 15 **A.** Okay.
- 16 **Q.** Is that true?
- 17 **A.** Yes.
- 18 Q. All right. And is it true also, sir, that all of that \$60
- 19 million was riding on the first milestone? You had to meet the
- 20 | first one in order to get any of that \$60 million?
- 21 | A. Yes. That's what the original agreement said.
- 22 | Q. All right. And, sir, let's look and see what that first
- 23 milestone was on page 79 of the exhibit. Milestone 1. Do you
- 24 see that, Mr. Rubin?
- 25 **A.** Yes.

- Q. All right. And it says, "Buyer's mobile telephone handset
 manufacturing partner shall have shipped a minimum of one
 functional mobile telephone using an operating system developed
 by the company, the company enabled phone, and buyer shall have
 entered into a definitive agreement with at least one wireless
 carrier, which carrier must provide service to a minimum of 15
 million customers, providing for the service contract related
 - Did I read that correctly?

to the company-enabled phone."

10 **A.** Yes.

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- Q. So that meant you needed to have a deal with a wireless carrier; right?
- 13 **A.** Yes.
- Q. And the carrier had to be -- have at least 15 million subscribers; right?
- 16 **A.** Yes.
- Q. At that time that meant you had to get T-Mobile or higher; right?
- 19 A. I believe T-Mobile would qualify as having 15 million 20 subscribers at that time.
- Q. All right. And you had to have a contract with a handset manufacturing partner; right?
- 23 **A.** Yes.
- Q. And sometimes those are called OEMs, original equipment manufacturers; right?

- 1 A. Sometimes, yeah.
- 2 Q. And so you had to have the contract with both of those
- 3 companies and you had to finish the platform; right?
- 4 A. I don't see where it says finish the platform in that
- 5 paragraph.
- 6 Q. Well, it says you had to use an operating system developed
- 7 by the company; right?
- 8 A. It had -- the handset had to be using an operating system
- 9 developed by the company, correct.
- 10 Q. Right. And then let's read the last sentence of that
- 11 paragraph, Mr. Rubin.
- 12 The company-enabled phone may not be a mere prototype,
- 13 but rather shall be a functional mobile telephone that, if
- 14 replicated, would be suitable for use by a large number of
- 15 | consumer end users."
- 16 That's what it said; right?
- 17 **A.** You read exactly what it said.
- 18 Q. All right. So not a prototype, Mr. Rubin?
- 19 A. That's -- I want to make the distinction. That's talking
- 20 about the phone, not the software.
- 21 Q. So you were going to ship something without Android in it?
- 22 | A. I didn't say that either. I'm just being specific to what
- 23 the paragraph said.
- 24 MS. HURST: Your Honor -- I'm sorry.
- 25 Q. Mr. Rubin, it says using an operating system developed by

- 1 | the company; right?
- 2 A. Yes, it does.
- 3 **Q.** And that's what you founded Android to do?
- 4 A. That is true.
- 5 **Q.** And that's what you were working on to try to meet this
- 6 | milestone; isn't that true?
- 7 A. Yes, ma'am.
- 8 Q. Now, when you founded Android, you had competitors all
- 9 | over the place; right?
- 10 A. There were a number of competitors building operating
- 11 systems in the market, yes.
- 12 **Q.** And Microsoft was a competitor?
- 13 **A.** I saw them to be, yes.
- 14 Q. And they had a version of Windows for mobile devices at
- 15 | that time?
- 16 **A.** Yes.
- 17 **Q.** And Symbian was a competitor; right?
- 18 **A.** Yes.
- 19 **Q.** And that was a mobile device operating system; true?
- 20 A. Yes, it was.
- 21 Q. And they had a big company, Nokia, using their platform;
- 22 | right?
- 23 **A.** I believe so, yep.
- 24 **Q.** And Nokia was one of your competitors?
- 25 A. Nokia I didn't consider a competitor, no.

- 1 Q. There were also all sorts of Linux-based phone operating
 2 system initiatives that you considered competitors at that
- 3 time; true?

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- A. There were a lot of initiatives. It's hard to consider
- 5 initiatives competition because they weren't shipping products.
 - **Q.** And you weren't shipping product yet either, were you?
 - **A.** What time frame are we talking?
 - Q. When you founded Android, sir.
- 9 A. Correct.
- 10 Q. And all the way up until October of 2008, you weren't
- 11 | shipping product; true?
- 12 A. In 2007 we shipped an SDK which could be considered a
- 13 product.
- 14 **Q.** And that was not a working phone; true?
- 15 **A.** It was an emulator that emulated the hardware of a phone,
- 16 | but obviously it wasn't something you could hold in your hand
- 17 | unless you put it on a laptop or something like that.
- 18 Q. That software development kit was not a working phone;
- 19 | true?
- 20 A. It was software. It wasn't hardware, correct.
- 21 Q. It also wasn't a working software platform yet at that
- 22 | time, was it?
- 23 A. That's debatable. I considered it working enough to
- 24 release it so that third-party developers could use it so they
- 25 could begin writing their apps, so from that perspective, it

- 1 certainly worked.
- 2 Q. So if somebody were here and testified that that didn't
- 3 work, that would be inaccurate testimony?
- 4 A. It depends what function they were expecting it to serve
- 5 at the time.
- 6 Q. In this period of time when you founded Android and when
- 7 Google acquired it, you also had BlackBerry as a competitor in
- 8 | the mobile market; is that true?
- 9 A. No. I didn't consider BlackBerry a competitor.
- 10 Q. BlackBerry was certainly selling mobile devices; right?
- 11 A. And I was not.
- 12 Q. Is that the only reason you didn't consider them a
- 13 | competitor?
- 14 A. Yeah. I mean, I spent a lot of time thinking about the
- 15 distinction between hardware and software, and I wasn't
- 16 | building hardware. I wasn't an OEM.
- 17 Q. Well, BlackBerry had software on it; right?
- 18 **A.** Yes.
- 19 **Q.** Okay. And it had phone capabilities; right?
- 20 **A.** It did.
- 21 **Q.** It had email on it; right?
- 22 **A.** Yes.
- 23 **Q.** It had a web browser on it?
- 24 **A.** Yes.
- 25 **Q.** It had the ability to run applications on it?

A. Yes. 1 And those were all things that you were building into the 2 Q. 3 Android platform; true? 4 Α. True. 5 Now, in this period of time, after you founded Android, it Q. was a very dynamic market, wasn't it? 6 7 What do you mean by dynamic? 8 MS. HURST: Your Honor, permission to read from the deposition at page 179:21 through 180:12. 9 THE COURT: Any objection? 10 MS. ANDERSON: Your Honor, if we might ask counsel to 11 identify the date. 12 13 MS. HURST: July 27, 2011. 14 MS. ANDERSON: Thank you very much. I didn't mean 15 to --16 THE COURT: Okay. Permission granted. Go ahead. 17 Read it exactly. Say question and then answer. Is this the deposition of the witness? 18 MS. HURST: It is, Your Honor. 19 20 THE COURT: Let me remind the jury how this works. 21 Before you come to court in a case like this, both sides get to do investigation and go out and take depositions, what are 22 23 called depositions, of witnesses, and they proceed question and answer, just like at trial. It's usually in some lawyer's 24

The witness is under oath, and there's a court

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office.

reporter, just like the one we have here, who takes it down 1 stenographically, and then the lawyers get to use that in 2 3 court, depending on the circumstances, and can read the 4 testimony. 5 So what we're about to hear is something that the witness on the stand said in 2011? 6 7 MS. HURST: Yes, Your Honor. 8 **THE COURT:** At a deposition. Please read it exactly. MS. HURST: Your Honor, we actually have a video clip 9 for this one. 10 THE COURT: All right. You may play the video clip. 11 12 MS. HURST: It's clip 795, Trudy. 13 (Whereupon, the video was played for the jury) 14 BY MS. HURST: 15 Do you stand by that testimony, Mr. Rubin? Q. 16 Α. Yeah. 17 So a dynamic market, that was your word. You asked for a definition of it. Let me give you one. "Marked by continuous 18 19 change, activity or progress." 20 Do you accept that definition? It sounds -- it sounds good. 21 A. So there was a very dynamic market in this period of time 22 23 when you were developing Android, and in your own words, you had to go to extraordinary lengths to ship sooner; true? 24 25 Α. I believe those were my words, yes.

- Q. And that was because the market could shift direction at any time? That's what you thought?
 - **A.** One of the reasons.
- Q. And your job was to do everything you possibly could to get your solution to market in the shortest possible time?
 - **A.** Yes.

3

- 7 **Q.** True?
- 8 **A.** Uh-huh.
- 9 **Q.** And you and your friends and your family had \$60 million 10 riding on that, too, didn't you, Mr. Rubin?
- 11 A. Not true.
- Q. Those milestones, Mr. Rubin, depended on you getting
 Android to market in three years after the acquisition; is that
 true?
- 15 **A.** I just want to be clear that I wasn't to gain \$60 million by achieving the launch date. And neither was my family.
- Q. Mr. Rubin, is it true that all \$60 million of those
 milestones were riding on you making that first deadline? Yes
 or no?
- 20 A. It wasn't all me. There was a team of support that I had doing their job very, very well.
- Q. Mr. Rubin, isn't it true that all that \$60 million would be forfeited if you did not make the first milestone?
- A. That's what the contract said. Whether I believed that would actually happen might be a different story.

- 1 Q. So you don't believe in honoring contracts, Mr. Rubin?
- 2 A. I absolutely do believe in honoring contracts.
- 3 Q. Now, it's true that after you joined Google and agreed to
- 4 | those milestones, you were under incredible schedule pressure.
- 5 | That's what we just saw on the video; right?
- 6 **A.** I wanted to ship something as soon as possible.
- 7 **Q.** And you were under incredible schedule pressure, using
- 8 your own words. Wasn't that what we just saw there?
- 9 A. I believe I said something to that, yes.
- 10 Q. And you stand by that testimony? You were under
- 11 | incredible schedule pressure; isn't that true?
- 12 A. Yes. I wanted to win.
- 13 Q. And you had Larry Page, who was one of the founders of
- 14 Google -- he was putting incredible pressure on you, wasn't he,
- 15 to get that phone done?
- 16 **A.** I never felt any pressure from Larry.
- 17 **Q.** You never felt any pressure from Mr. Page?
- 18 A. No. That wasn't his management style.
- 19 | Q. Didn't you write Mr. Page an email once that said, "Is it
- 20 | time to cancel Android because of the schedule?"
- 21 A. I don't remember that.
- 22 Q. Is your recollection sufficient for you to deny that you
- 23 wrote Mr. Page that email?
- 24 | A. No. I can't -- I just can't remember. It's a long time
- 25 ago.

MS. HURST: Permission to approach, Your Honor. 1 2 THE COURT: Sure. BY MS. HURST: 3 Exhibit 1065, Mr. Rubin. These email threads we have to 4 Q. 5 read from the bottom of the second page, Mr. Rubin. Do you see there, starting at the first email thread, 6 there is one that you're on, and continuing all the way to the 7 top, you're on every single one of these emails in Exhibit 8 1065? 9 Yeah -- I mean, I see all the emails, yes. 10 Α. MS. HURST: Move to admit, Your Honor. 11 THE COURT: Any objection? 12 13 MS. ANDERSON: No objection, Your Honor. 14 THE COURT: Received in evidence. 15 (Trial Exhibit 1065 received in evidence) 16 BY MS. HURST: 17 All right. Now, Mr. Rubin, on the first page of 1065, about three quarters of the way down, there's an email that you 18 wrote on October 11, 2005. Now, this is just three months 19 20 after you've been acquired by Google; is that right? A. That's about right. 21 Yes. 22 And you wrote -- and you wrote this to Mr. Page; is that 23 right? 24 A. Yes. "Time to cancel Android because of its schedule," question 25 Q.

- 1 mark. That's what you wrote, sir?
- 2 A. Yes, ma'am.
- 3 Q. And Mr. Page's response was "No. Was just expressing that
- 4 I'd really like to do something quickly, which I've also told
- 5 you." That was his response, sir, wasn't it?
- 6 **A.** Yes.
- 7 Q. And that was just three months after you'd joined the
- 8 | company, wasn't it?
- 9 A. That's right.
- 10 Q. And you had Mr. Page telling you he wanted to do something
- 11 | quickly.
- 12 **A.** Yes.
- 13 Q. And that was part of your incredible schedule pressure,
- 14 wasn't it, Mr. Rubin?
- 15 A. You know, I really didn't feel like it was. I felt a lot
- of the pressure was self-imposed. It didn't come from Larry.
- 17 Q. Didn't you have people on your team telling you that you
- 18 | couldn't make a smartphone in the available time?
- 19 | A. I've had people tell me stuff that can't be done my entire
- 20 career.
- 21 | Q. Exhibit 21, Mr. Rubin. Is that an email exchange between
- 22 you and Mr. Bornstein and Mr. Horowitz?
- 23 **A.** Give me a second. It looks like I'm just in this -- yes.
- 24 | I believe it is.
- 25 MS. HURST: Your Honor, I believe this exhibit is

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preadmitted, Exhibit 21.
 1
               THE COURT: Ms. Anderson?
 2
               MS. ANDERSON: No objection to it, Your Honor.
 3
               THE COURT: All right. Very well, received.
 4
      (Trial Exhibit 21 received in evidence)
 5
      BY MS. HURST:
 6
           On the bottom, this was an email from Mr. Bornstein to
 7
 8
      you; is that right?
           Originally it's hard to tell. It looks like one of the
 9
      Α.
      headers got clipped off, but I was the last one to respond and
10
      then Bornstein wrote something that was also included text --
11
           All right. Mr. Bornstein was one of your engineers;
12
      Q.
13
      right?
14
      Α.
           Yes, he was.
15
           You mentioned him in your direct testimony?
      Q.
16
      Α.
           Yes.
17
           And he wrote down here, "I do not believe we can make a
      smartphone by your definition in the currently-envisioned time
18
      frame with the scope of development as currently outlined in
19
20
      the PRD."
21
           Now, PRD, that stands for product requirements document;
      is that right?
22
23
      Α.
           Yes.
      Q.
24
           All right.
           And that's what Mr. Bornstein wrote to you and this was
25
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- 1 | now April of 2006; right?
- 2 **A.** Yes.
- 3 **Q.** And he wrote, "By the way, my definition of smartphone is
- 4 a phone that has an open API for third-party developers and
- 5 whose own applications use that same API. That's what he
- 6 wrote; right?
- 7 **A.** That's what he wrote, yep.
- 8 Q. And he wrote, "Java has very little fragmentation and it's
- 9 adoptable. If we play our cards right, we can also leverage
- 10 not only existing developers, but applications as well."
- 11 That's what he told you in April of 2006 when he was
- worried about making a smartphone in the currently-envisioned
- 13 | time frame; is that right?
- 14 **A.** That's what he wrote, yes.
- 15 Q. Now, there were other top people at Google who perceived
- 16 that you were desperate at the time; is that true?
- 17 A. I have no idea.
- 18 Q. Well, you know who Urs Hoelzle is; right?
- 19 **A.** Yes, I do.
- 20 Q. He was one of your -- he was one of the early employees at
- 21 Google?
- 22 **A.** I believe so, yes.
- 23 **Q.** He was one of the top engineers at Google?
- 24 A. He was a vice-president.
- 25 | Q. He was somebody that you considered an advisor on Android

- 1 | from time to time?
- 2 A. I wouldn't -- I couldn't characterize it as that. I would
- 3 seek his advice, but I don't think he was an advisor on Android
- 4 per se.
- 5 Q. Mr. Rubin, let me ask you to look at Exhibit 147. Is this
- 6 an exchange that you had with Mr. Hoelzle in July of 2006?
- 7 A. It looks like an email between myself and him, that's
- 8 correct.
- 9 MS. HURST: Move to admit, Your Honor, Exhibit 147.
- 10 MS. ANDERSON: Your Honor, we only have one objection
- on privacy ground. I want to confirm that some information was
- 12 redacted, as Oracle represented it would be.
- 13 MS. HURST: Your Honor, we will make sure to redact
- 14 | that in the admitted version. We will not display the phone
- 15 number during this exam.
- 16 THE COURT: All right. Very well. With that
- 17 qualification, admitted.
- 18 MS. ANDERSON: Thank you, Your Honor.
- 19 | (Trial Exhibit 147 received in evidence)
- 20 BY MS. HURST:
- 21 Q. Now, starting at the bottom of this on the second page, on
- 22 July 23rd, 2006, Mr. Hoelzle wrote to you; right? Is that
- 23 true?
- 24 A. Yes. That's when it was written.
- 25 **Q.** All right. And in this time frame, you were talking about

- 1 | buying a company called Skelmir; right?
- 2 A. I believe so, yes.
- 3 Q. And Mr. Hoelzle wrote, "It may be a good idea, but perform
- 4 in-depth due diligence. The devil is in the details"; right?
 - A. Yes.

- 6 Q. All right. And then you responded on the first page, the
- 7 bottom of the first page there where it says, "Andy Rubin wrote
- 8 actually 'it's a clean room implementation we're buying.
- 9 Anyone with specific knowledge, especially from Sun, are
- 10 | tainted and would be bad'." That's what you wrote?
- 11 **A.** Yes.
- 12 Q. And then Mr. Hoelzle responded here on July 23rd; right?
- 13 "I totally understand your first point, but your second one is
- 14 uninspiring, i.e., scary." Do you see that?
- 15 **A.** Yes, I do.
- 16 Q. And he wrote, "That is not a good reason to acquire a
- company because there is no correlation between shipping soon
- 18 and acquiring a company if you don't do due diligence."
- 19 That's what he wrote; right?
- 20 **A.** Yes.
- 21 | Q. And then he said a couple lines later, "Perhaps I misread
- 22 your email and you're not as desperate as it sounds."
- 23 That's what he wrote?
- 24 **A.** Yes.
- 25 Q. So Mr. Hoelzle perceived you as desperate to get a clean

- 1 room implementation when you were talking to Skelmir; isn't
- 2 that true, Mr. Rubin?
- 3 A. That's not quite how I read it.
- 4 Q. Isn't it true, Mr. Rubin, that Mr. Page told you that he
- 5 was disappointed in your timing?
- 6 A. I don't recall him -- him saying that.
- 7 Q. Exhibit 401, Mr. Rubin.
- 8 This is already in evidence, Your Honor.
- 9 THE COURT: Oh, all right. Thank you.
- 10 BY MS. HURST:
- 11 Q. All right. Now this is -- Exhibit 401, this is "Subject
- 12 | Mobile Strategy Meeting Notes." Do you see that?
- 13 **A.** Yes.
- 14 Q. And the date's November 2006?
- 15 **A.** Yes.
- 16 Q. And you're a recipient of these notes from the mobile
- 17 strategy meeting; is that right?
- 18 A. Yeah. I'm a little -- little confused.
- 19 Q. Just stick with the first page, Mr. Rubin, just at the top
- of the email header.
- 21 **A.** It says 2007. So I'm just --
- 22 Q. Let's just look at the email header, Mr. Rubin. One step
- 23 at a time. Okay?
- 24 **A.** Okay.
- 25 **Q.** The email header says sent November 7, 2006; right?

- A. Yes. 1
- And your name is right on there, Andy Rubin? 2 Q.
- 3 A. Yes.

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- Okay. Now, this is towards the end of 2006; right? 4 Q.
- It is November 7th of 2006. 5 Α.
- All right. So you're having a strategy meeting to get 6 Q. 7 ready for 2007; right?
 - A. I don't recall why we had the meeting or . . .
- So were you at this meeting, Mr. Rubin? 9 Q.
- I don't -- I don't recall being there. I wouldn't be 10 Α. surprised because there was a section with my name on it. I'm 11
- 12 usually there for that.
- 13 Q. Right. So if we look on the second page of the exhibit towards the bottom, it says "Android strategy" down here.
- 15 Α. Uh-huh.
- 16 And it has your name next to it, Andy Rubin?
- 17 A. Yes.
- Now, are you denying that you made a presentation about 18
- 19 Android strategy at this meeting?
- 20 Α. I'm just telling you I don't remember it. No.
- 21 Let's look at the next page, page 3. And here is a
- discussion represented in the notes after your -- after your 22
- presentation of the strategy, and it says "Larry: Disappointed 23
- in Android's timing." Do you see that? 24
- 25 Α. Yes.

- Q. And does that refresh your recollection that at the end of 2006, you had a strategy meeting for Android for 2007 while
- 3 that clock was ticking, and Larry Page, one of the two founders
- 4 of Google, said "I am disappointed in your timing"?
- 5 A. I mean, there's some paraphrasing going on, but generally
- 6 I think that's what the notes said. It -- it was a total
- 7 | mobile strategy meeting where Android was part of it.
- 8 Q. I just want to know, Mr. Rubin, are you saying you don't
- 9 remember that, when Larry Page got in a strategy meeting with
- 10 you and told you he was disappointed in your timing? You don't
- 11 remember that when the top brass at the company says "get it
- 12 done, Mr. Rubin"?
- 13 A. I don't recall Larry ever saying "get it done, Mr. Rubin."
- 14 I do see that he was disappointed, and it didn't -- I didn't
- 15 remember that.
- 16 Q. All right. Well, let's look at the take aways on this
- document. Now, they're down at the bottom. Do you see several
- 18 | bullet points there?
- 19 **A.** Yes.
- 20 | Q. At that point, you decided you could not make any Android
- 21 | public announcements until the second half of 2008; right?
- 22 | A. I didn't decide that, no. I think that was more --
- 23 Q. That was the group's consensus?
- 24 **A.** Yes.
- 25 **Q.** What was that milestone again?

- 1 A. I'm sorry?
- 2 Q. That milestone was July 2008, wasn't it? Milestone 1,
- 3 three years from July 2005 to July 2008?
- 4 A. I wasn't counting the months or years.
- 5 Q. Here you are at the end of 2006, and you've already missed
- 6 that milestone, haven't you, Mr. Rubin?
- 7 A. I -- no. I can't say, based on the calendar, that I
- 8 missed the milestone in 2006 when you just said it was a 2007
- 9 milestone.
- 10 Q. Let's look at the next page on the take aways. "The
- 11 Android platform needs to work." That was one of the take
- 12 aways, wasn't it, Mr. Rubin?
- 13 **A.** Yes.
- 14 Q. Now, Mr. Rubin, this was the end of 2006. Two months go
- 15 by. It's early January, 2007. You're at CES in Las Vegas.
- 16 You know what CES is; right?
- 17 **A.** Yes, I do.
- 18 Q. It's Consumer Electronics Show; right?
- 19 **A.** Yes.
- 20 Q. You're at CES in Las Vegas. That's where everybody goes
- 21 to show off their new products, talk to the industry, do deals,
- 22 | generate buzz, all that stuff; right?
- 23 **A.** Yes.
- 24 | Q. So you're at CES, and you hear that Apple is making an
- 25 announcement of an iPhone; right?

A. Yes.

- 2 Q. You hear they're making an announcement of the iPhone and
- 3 you're in your car on the way to a meeting; is that true?
- 4 A. There has been press written about this. I don't recall
- 5 the actual . . .
- 6 | Q. There was an Atlantic article about this; right?
- 7 **A.** I believe there was some press about this.
- 8 Q. Called The Day Android Had To Start Over; right?
- 9 **A.** I'm not sure what the title was.
- 10 **Q.** But you know what I'm talking about?
- 11 **A.** I remember the press that you're talking about.
- 12 Q. And it was -- it was reported that you pulled over at the
- 13 side of the road and said words to the effect of, "Oh, my God,
- 14 we can't ship that phone. We're going to have to start over."
- 15 | Right?
- 16 A. I'm positive I didn't say that.
- 17 **Q.** But it was reported that way, wasn't it?
- 18 A. I -- I don't think it was reported that way either. I
- 19 never said "start over."
- 20 Q. How about this. Did you say, "Holy crap, I guess we're
- 21 | not going to ship that phone"?
- 22 **A.** That sounds more like my style, yes.
- 23 (Laughter)
- 24 BY MS. HURST:
- 25 **Q.** All right. So that phone, the one you had been

- developing, at that point in January 2007, since you started
- 2 Android, could not ship. That's what you decided that day when
- 3 you saw Steve Jobs make that iPhone presentation; am I right?
- 4 A. No. You've got it wrong and the press got it wrong as
- 5 well.
- 6 Q. Well, there was a phone on your plan at that point called
- 7 The Sooner; right?
- 8 A. Correct.
- 9 **Q.** There was The Sooner and there was The Later; right?
- 10 A. There was Sooner because we could ship it sooner and there
- 11 was Dream, which was our dream phone that was what we actually
- 12 wanted to ship.
- 13 Q. And after you saw the iPhone, you decided not to do The
- 14 | Sooner; isn't that true?
- 15 A. Correct.
- 16 Q. Now, within a week of that iPhone announcement,
- 17 | Mr. Schmidt, the CEO of the company, called for a product
- 18 strategy meeting; right?
- 19 A. I don't recall.
- 20 | Q. Let me show you Exhibit 216, Mr. Rubin, which is already
- 21 | in evidence. Let's look at the date on this. The date is
- 22 January 15, 2007. That's about a week after the iPhone was
- 23 unveiled by Mr. Jobs; is that right?
- 24 | A. I don't remember the date of the iPhone announcement.
- 25 Q. Well, will you accept my representation that's about a

- 1 week after the iPhone?
- 2 **A.** Sure.
- 3 **Q.** Mr. Schmidt, he was then the CEO of Google; is that right?
- 4 **A.** Yep.
- 5 Q. He wrote to you, Jonathan Rosenberg -- he was the head of
- 6 Google products at that time?
- 7 **A.** Product management, yes.
- 8 Q. Larry Page and Sergey Brin, who were the two founders of
- 9 Google, and together with Mr. Schmidt, were the top management
- 10 | team at the company; right?
- 11 **A.** Among the top, yes.
- 12 **Q.** And yael@google, who was that?
- 13 **A.** A coordinator, project coordinator.
- 14 Q. Somebody who would get the meeting scheduled for you?
- 15 **A.** I believe so, yes.
- 16 Q. And Alan Eustace, that was your direct boss at the time;
- 17 true?
- 18 A. That's right.
- 19 **Q.** So the very top management at the company, you and your
- 20 boss, got this email from Mr. Schmidt; is that right?
- 21 **A.** Yes.
- 22 Q. And he said, "I would like to have an Android GPS as soon
- 23 as practical. There are a few things to discuss"; right?
- 24 **A.** Yes.
- 25 **Q.** And GPS, that stood for?

- **A.** Google product strategy.
- 2 **Q.** Google product strategy. I always get that confused and
- 3 think it's global positioning system. Thank you for helping me
- 4 on that.

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- Now, you had this meeting on January 17 of 2007; is that
- 6 | right?
 - **A.** I don't recall when the meeting actually occurred.
- 8 Q. Let me see if I can help you.
- 9 Exhibit 151. All right. Exhibit 151, Mr. Rubin, is that
- 10 an email exchange between you and Mr. Horowitz with the subject
- 11 GPS notes dated January 17, 2007?
- 12 **A.** Yes.
 - Q. All right.
- And we've redacted the phone number on this one,
- 15 Your Honor. And with that, I offer Exhibit 151.
- 16 MS. ANDERSON: No objections, Your Honor.
- 17 **THE COURT:** 151 is admitted.
- 18 (Trial Exhibit 151 received in evidence)
- 19 BY MS. HURST:
- 20 Q. All right. Now, Mr. Rubin, these are the notes of the
- 21 global -- sorry. Google product strategy meeting that you had;
- 22 | is that right?
- 23 **A.** Yes.
- 24 | Q. All right. And there's a summary of discussion there,
- 25 starting in the middle on the first page; right?

A. Yes.

Q. Okay. And you're saying -- oh, I'm sorry. Middle of the second page. Sorry about that, Trudy.

You're saying, "We are a technology project with the goal of quick time to market using approved open source mobile technology"; right?

- A. Yes.
- Q. And then there is a lot of discussion, and we go to page 5 of the document.

Now, this is January 2007. You're a year and a half into your milestone. Mr. Page has told you he's disappointed in your timing. The iPhone has been unveiled. Mr. Schmidt calls for a Google product strategy meeting. You have this discussion.

And then we look at the bottom of the page, at the very end of the notes, we have Eric. That's Mr. Schmidt; right?

- A. Yes.
- 18 Q. Mr. Schmidt says, "What about Java"; right?
- **A.** Yes.
 - Q. And you tell him, "We're doing it ourselves." And the reason you told him that is because by that time, there were no more discussions between you and Sun; right?
 - A. You know, I recall some discussions, but I don't know the exact dates. After 2007, we still had some discussions with Sun.

- 1 Q. But your initial round of negotiations ended -- we can see 2 it right over here on the stipulated timeline, Mr. Rubin -- in
- 3 | May of 2006; right?
- A. That was -- yes. That was a period of the ebb and flow of the discussions about Google and Sun.
- Q. That was the end of your original round of discussions,
 wasn't it?
 - **A.** Original round, yes.
 - Q. Well, you walked away from those discussions, didn't you?
- 10 A. I wouldn't characterize it -- characterize it as that.
- Q. You walked away from those discussions because you were having a fight with Sun over control of Java and Android; isn't
- 13 | that true?

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- 14 A. I would not characterize it as that, no.
- Q. All right. We'll see some documents on that in a moment.

 Let's finish with these notes.
 - Mr. Schmidt says, "What about Java?" And you say, "We're doing it ourselves. We have the JVM," that's the Java virtual machine; right?
- 20 **A.** Yes.
- 21 **Q.** "But not the libraries."
- Now, let's stop there for a moment. The libraries, that's the core libraries that we saw in Exhibit 43.1, that diagram that you were talking about on direct?
- 25 **A.** I could assume it was those, plus some other ones.

- 1 Q. And that's where the Java APIs are that Google took that
- 2 the judge told the jury is infringement unless you prove fair
- 3 use; is that right?
- 4 A. I don't know if I was referring to the declarations or the
- 5 | implementation in these notes.
- 6 Q. Well, the declarations are in the libraries, aren't they,
- 7 Mr. Rubin?
- 8 A. I -- I think we're talking about something we don't have,
- 9 so it's hard to say where they were.
- 10 Q. Are the declarations in the class libraries, in the core
- 11 | libraries, or not, Mr. Rubin? Do you even know?
- 12 **A.** In the version that shipped, I believe they are, yes.
- 13 Q. All right. And you were still looking for them here in
- 14 January of 2007; right?
- 15 **A.** Yes.
- 16 Q. In fact, you negotiated with a bunch of different
- 17 companies to try to get them, didn't you?
- 18 **A.** I did.
- 19 **Q.** IBM; right?
- 20 **A.** I'm sorry?
- 21 | Q. IBM?
- 22 **A.** We were looking -- looking to them. We were talking to
- 23 them, yes.
- 24 Q. Esmertec?
- 25 **A.** Yep.

XCE? 1 Q. 2 A. Yep. 3 Q. Skelmir? 4 A. Yep. 5 You said in that meeting in January of 2007, "This is Q. still a hotspot"; is that right? 6 7 Α. Yes. 8 Q. So Mr. Schmidt, who had been at Sun, wanted to know about Java, and your answer was hotspot; right? 9 That wasn't my answer. That was somebody's notes 10 Α. No. that they took of the meeting. 11 12 Q. Oh, so Mr. Horowitz doesn't take good notes? 13 Α. I -- I probably didn't -- I don't think he was quoting 14 verbatim what people said in the meeting. You don't think that Mr. Horowitz wrote down hotspot 15 16 because you said it? You think he's just kind of a guy who 17 took, you know, lyrical license? I think you should ask him that question. I really don't 18 19 know what the actual quote was in that meeting. 20 Q. All right. Let's go to those Sun negotiations. 21 THE COURT: What was the exhibit number that we were just looking at? 22 23 THE CLERK: 151.

MS. HURST: 151 Your Honor.

Thank you.

THE COURT: Okay.

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BY MS. HURST:

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- Q. All right. Now, Mr. Rubin, you had that exchange with

 Mr. Schmidt when he asked you "what about Java?" Let's go back
- At that point, you had really only very early code; is that right?
- 7 A. Yeah. I would say it was just a demo. It wasn't very 8 real.
 - **Q.** Really just a prototype of a user interface?

a little bit in time to that acquisition date.

- 10 **A.** Yes.
- Q. All right. And between, as we see here on the timeline -between August 2005 and May 2006, you had some discussions with
- 13 Sun about a potential development collaboration regarding the
- 14 Java platform and Android; is that right?
- 15 **A.** Yes.
- 16 Q. All right. Mr. Rubin, I'm handing you Exhibit 14. This

 17 is an email from you to Sergey at google.com with a copy to
- Larry Page, LSA and Alan Eustace dated January 13, 2006; is
- 19 | that right?
- 20 **A.** Yes.
- 21 MS. HURST: And that's Exhibit 14, Your Honor, and I
 22 move that into evidence.
- 23 MS. ANDERSON: No objection, Your Honor.
- 24 **THE COURT:** Received.
- 25 | (Trial Exhibit 14 received in evidence)

BY MS. HURST:

- 2 Q. All right. Now, Sergey, that's Mr. Brin; right?
- 3 **A.** Yes.

- 4 **Q.** And Mr. Page, he's the other co-founder of Google; right?
- 5 **A.** Yes.
- 6 Q. And Mr. Eustace, that's your boss?
- 7 **A.** Yes.
- 8 Q. So this is an important email, isn't it?
- 9 A. Yeah. I guess you could say that.
- 10 Q. And the subject is Sun Microsystems; right?
- 11 **A.** Yes.
- 12 Q. And you're explaining here that you've been talking with
- 13 | Sun and pushing them to open source Java and now you're really
- 14 | at a point where they've agreed to do it and they're willing --
- 15 you're describing to the top brass they're willing to do
- 16 | business; right?
- 17 **A.** More or less. I mean, we're still in the conceptual
- 18 stage, I would say.
- 19 Q. You wrote here at the end of the first paragraph, "Sun is
- 20 prepared to walk away from a \$100 million annual licensing
- 21 business into an open source business model. This is a huge
- 22 step for Sun and very important for Android and Google."
- 23 That's what you wrote; right?
- 24 **A.** Yes.
- 25 Q. And you said, "Soon I'm going to give you a presentation."

- That's the EMG, that's the Executive Management Group; right? 1 2 A. Yes. "I'm writing this email to give you a heads-up that you 3 Q. may receive a phone call from Jonathan Schwartz." 4 Now, that was the CEO of Sun at the time? 5 Yes. 6 A. 7 Q. Right? 8 Α. Yes.
 - And you said, "Mr. Schwartz doesn't know any of the Q. details. He's gotten some basic concepts, " and you were letting them know that Mr. Schwartz might be calling them to talk about this deal; is that right?
 - A. Yes.

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- 14 Q. Let me show you Exhibit 339, Mr. Rubin, and that's dated 15 January 31 of 2006?
 - A. Yes, it is.
 - And that's an email from you to Tim Lindholm, Richard Q. Miner, Chris DiBona and David Lee; right?
- 19 Α. Yes.
 - MS. HURST: I move Exhibit 339 into evidence.
 - MS. ANDERSON: No objection.
- 22 THE COURT: Received. Thank you.
- 23 (Trial Exhibit 339 received in evidence)
- BY MS. HURST: 24
- 25 All right. Mr. Rubin, this is an email at the end of Q.

- 1 January, 2006. This is just a couple of weeks after the last
- one, where you were briefing Mr. Page, right, Mr. Brin?
- 3 **A.** Yes.
- 4 Q. Now, Tim Lindholm was a Google employee at this time;
- 5 right?
- 6 **A.** Yes.
- 7 **Q.** But he had previously been at Sun; right?
- 8 A. That's correct.
- 9 Q. And he was kind of a Java expert, wasn't he?
- 10 A. Yeah. I think so. You could say that.
- 11 Q. And you considered him one of your advisors to Android;
- 12 right?
- 13 **A.** Yes.
- 14 Q. And Richard Miner, he was one of your co-founders of
- 15 Android, and he was still at Google; right?
- 16 A. That's correct.
- 17 **Q.** And Mr. DiBona, he was an open source quy; is that right?
- 18 A. Open source evangelist, I would say.
- 19 **Q.** Who was Mr. Lee?
- 20 **A.** I believe he was an attorney.
- 21 **Q.** So you were doing a slide deck for the finance group to
- 22 get approval of the proposed deal that you had with Sun; is
- 23 | that right?
- 24 | A. I'm not sure if it was to get an approval, but we were
- 25 presenting it to the -- it was a financial committee.

- 1 Q. All right. Well, you had a process you had to go through.
- 2 You had to go through the finance people and get their feedback
- and then you go to the top brass at the Executive Management
- 4 Group; right?
 - A. Yep.

- 6 Q. All right. So let's look at this. On page 4 of the
- 7 | exhibit, it says, "Partner overview, Sun Microsystems." And
- 8 your presentation for the finance management group said, "Okay,
- 9 | who are they? Who is Sun? They have products and services for
- 10 network computing. Java dominates the wireless industry. The
- 11 carriers require Java in their terminal specifications."
- 12 That's what you drafted for the finance group; right?
- 13 **A.** Yes.
- 14 | Q. And you wrote that "Sun is not profitable"; right?
- 15 **A.** Yeah. That's what it says.
- 16 Q. All right. And that was important to know because if you
- were negotiating terms with them and they really needed money,
- 18 | that was important for people to know; wasn't it?
- 19 A. I don't think that's why I wrote it.
- 20 Q. Certainly you considered it significant enough to include
- 21 | that information, "not profitable," in your presentation;
- 22 || right?
- 23 **A.** I considered it a risk to be partnering with a company
- 24 | that wasn't profitable.
- 25 Q. You considered it a risk to partner with a company that

- 1 had a \$15 billion market cap?
- 2 **A.** Yeah.
- 3 Q. Because Sun was a little bit in trouble then, wasn't it?
- 4 A. Well, not being profitable, I don't know if you could say
- 5 | it's in trouble. I've seen people come out of that pretty
- 6 well.
- 7 | Q. It was in trouble and Mr. Schwartz was taking over, wasn't
- 8 he?
- 9 A. I believe he was the CEO.
- 10 Q. Yeah. There wasn't a lot of confidence in the industry
- 11 | about Mr. Schwartz, was there?
- 12 **A.** I wouldn't say that.
- 13 | Q. Well, the company wasn't profitable and you just said you
- 14 | thought it was a big risk, even though it had a \$15 billion
- 15 | market cap; isn't that right? That's what you just said?
- 16 A. I said it's risky partnering with a company that's not
- 17 profitable.
- 18 Q. Especially one where Mr. Schwartz is the CEO?
- 19 **A.** I did not say that.
- 20 Q. Now, there was some information that you were missing here
- 21 on market presence and size; right?
- 22 **A.** Oh, you mean the XXX?
- 23 **Q.** Yes.
- 24 **A.** Yeah. It must have been a draft.
- 25 Q. And you asked Mr. Gupta to get you that information;

1 | right?

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- A. I don't recall.
- Q. All right. We'll look at that in a minute.

When you drafted these slides, you said, "Why do the deal?" And you said, "It's critical to our open source handset strategy and it dramatically accelerates our schedule"; right?

- A. Yes.
- Q. All right. Now, let's look at page 6 of this slide deck,
 "Proposed Deal Terms."

Now, in this slide deck, you wrote "Fee, 25 to \$50 million, and a bullet point to be negotiated, potentional" -- pardon me -- "potential rev share on platform-enabled mobile ads;" right?

- A. I see that.
- Q. Because you were talking about revenue sharing with Sun as part of this deal, weren't you?
- 17 **A.** At that time, yes.
- Q. And everybody knew the way Android was going to make money was on the advertising; right?
- 20 **A.** One of the ways, yes.
- 21 Q. And so Mr. Gupta wanted a cut of the action, didn't he?
- 22 **A.** I don't know exactly what Gupta was thinking.
- 23 **Q.** Rev share that means revenue sharing; right?
- 24 **A.** Yes.
- 25 Q. And that's what you put in your slide deck as part of the

1 proposed deal terms?

- A. Yeah. I remember -- yes.
- 3 **Q.** And we saw just a minute ago in that email where Sun was
- 4 worried -- you reported to Larry Page that Sun was worried that
- 5 they were going to tank a hundred million dollars a year in
- 6 | revenue, right, if they did this open source thing?
- 7 A. I think they were looking for the business opportunity in
- 8 open source.

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- 9 Q. Looking for the business opportunity, but without cutting
- off their nose to spite their face; right, Mr. Rubin?
- 11 **A.** I don't even know what that means.
- 12 Q. That's not a phrase you're familiar with, not that idiom
- in the English language?
- 14 A. I've heard it, but I haven't spent a lot of time thinking
- 15 about it.

- 16 Q. I'm from Ohio. Sometimes I use ones they don't know here.
- 17 I don't know.
- 18 Anyway, let's go to page 11 of this. So "financial"
- 19 compensation." Here's what you said: "Google compensates Sun
- 20 for current business risk. Estimated cost 25 to \$50 million.
- 21 If Google recognizes money from services running on open source
- Java/Linux mobile platform or derivatives, Google will revenue
- 23 share with Sun. That's what you put in your slides; right?
- 24 **A.** That was one of the many proposals, yes.
 - Q. All right. Let's look at Exhibit 134. Now, that's an

- email that you sent to Mr. Gupta and a response that he sent to
- 2 you, including some data that you had requested on January
- 3 | 31st, 2006; right?

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- **A.** I believe so. That's what it looks like, yep.
- 5 MS. HURST: Move the admission of Exhibit 134.
- 6 MS. ANDERSON: No objection, Your Honor.
 - THE COURT: Thank you.
- 8 | (Trial Exhibit 134 received in evidence)
- 9 BY MS. HURST:
- 10 Q. All right. Now, this was the same day as that last
- 11 presentation we saw, Exhibit 339. Do you have that there?
- 12 **A.** Yeah.
- 13 **Q.** So you can make a comparison?
- 14 A. I was just trying to figure out the actual timing of all
- 15 of this. It's kind of hard to find here. Give me a second.
- 16 **Q.** Sure.
- 17 | A. Yeah. I think -- certainly the email was sent around, but
- 18 the email -- the presentation was probably prepared before the
- 19 | email was sent.
- 20 | Q. Right. So if we look at Exhibit 339, which is the one on
- 21 the screen, you wrote, "I'm proposing our deal to the execs
- 22 today. Can you send me ASAP, " and then you had some numbers
- 23 you wanted from him; right? Do you see that?
- 24 A. I just want to make sure. You said 339?
- 25 Q. Yes, 339. Oh, wait. Sorry. I'm wrong; you're right.

- 1 134. Sorry about that.
- 2 A. Yeah. So -- yeah. That's what it said.
- 3 Q. You didn't get it in time. You had those slides and they
- 4 | didn't have the numbers in there yet?
 - **A.** It happens all the time.
- Q. All right. But let's look at the data that Mr. Gupta sent
- 7 you.

- 8 So turning to page 3 of the exhibit, Mr. Gupta told you in
- 9 this data that you asked for that Java ME and wireless had
- 10 phenomemonal (sic) "-- pardon -- "phenomenal momentum in 2004
- 11 | and 2005"; right?
- 12 **A.** I see that.
- 13 Q. It was a billion installed base as of December 2005?
- 14 **A.** Yes.
- 15 **Q.** 635 handset models?
- 16 **A.** Yes.
- 17 | Q. That means all those OEMs, those handset manufacturers we
- 18 | talked about, they were churning out phones with Java in it;
- 19 right?
- 20 **A.** Yeah.
- 21 Q. 180 deployments worldwide, carrier deployments. Those are
- 22 the all over the world, the wireless carriers agreeing to work
- 23 with phones that had Java in them; right?
- 24 **A.** Yes.
- 25 **Q.** 612 million units shipped; right?

- I see it. A. 1
- 2 Q. That was more than the Danger?
- 3 A. Quite a bit.

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- All right. Let's look at the next page, page 4 of the Q. exhibit. 5
 - "The Java community has created tremendous opportunity." Mr. Gupta told you, and you knew this at the time, that Java was in all these different devices; right?
- I -- I knew that, yes. 9 Α.
- A billion Java powered phones. A billion; right? 10 Q.
- I see it there. 11 Α.
- Printers; right? PCs, Blu-rays, set-top boxes, Java 12 Q. 13 cards, gaming, all of it. Java was everywhere, wasn't it?
- 14 It was in a lot of products on this slide, that's for 15 sure.
 - 0. And Sun risked all of that if it went along with you and open sourced and made it freely available to everybody -risked all of that; isn't that right?
 - I don't -- I don't see it that way. Α. No.
- So you've got the information from Mr. Gupta, and then you 20 Q. 21 went to the Executive Management Group with your presentation. Let's look at Exhibit 15. 22
- Your Honor, this one is preadmitted. Exhibit 15. Move it into evidence. 24

THE COURT: Received.

- 1 (Trial Exhibit 15 received in evidence)
- 2 BY MS. HURST:
- 3 | Q. All right. Now, let's look here at the top of the email.
- 4 You're writing, "We're on stage at 11:00. Probably get called
- 5 in at 11:30. "And the subject is "EMG Deal Review," and the
- date is -- the email is February 5th, 2006; right?
- 7 **A.** The email date, correct.
- 8 Q. And you're sending the slides to Mr. Miner and
- 9 Mr. Lindholm; right?
- 10 **A.** Yes.
- 11 **Q.** And did they help you with the presentation at the EMG
- 12 deal review?
- 13 A. I imagine they either reviewed it or contributed to it. I
- 14 don't recall exact roles.
- 15 Q. All right. So the Executive Management Group, that was
- 16 the top brass at Google; right?
- 17 **A.** Yes.
- 18 **Q.** And you were proposing this potential deal to them; true?
- 19 **A.** Yes.
- 20 Q. All right. Let's look at page 7 of the exhibit. You
- 21 | filled in the blanks for Mr. Gupta here; right?
- 22 **A.** Yes.
- 23 **Q.** And you told the top brass, "Look at that. Sun Java, one
- 24 | billion Java embedded handsets"; right?
- 25 **A.** Yes.

- 1 **Q.** 180 carrier deployments; right?
- 2 A. I see it.
- 3 Q. "Critical to our open source handset strategy,
- 4 dramatically accelerates our schedule." That's what you told
- 5 them?
- 6 A. That's why we should partner with Sun, yes.
- 7 **Q.** And you thought Sun had the potential to be a great
- 8 partner, didn't you?
- 9 A. That's why I kept trying so hard to get a deal done.
- 10 Q. In fact, you went to a conference in February of 2006,
- 11 after this presentation, called 3GSM; right?
- 12 A. I believe so, yes.
- 13 **Q.** And 3G, that's a wireless term; right?
- 14 **A.** Yes.
- 15 **Q.** And 3G was a big wireless conference?
- 16 A. Back then.
- 17 **Q.** 3GSM?
- 18 A. Back then, yes.
- 19 **Q.** In Barcelona that year, do you remember?
- 20 A. I don't remember if it was in Barcelona or Nice. They
- 21 kept moving it around.
- 22 Q. All right. So it was your practice to make a trip report
- 23 when you went, you know, to some exotic, foreign locale on the
- 24 company's dime; isn't that right?
- 25 | A. That I would do a trip report when I traveled, yes.

- Q. So I'm showing you Exhibit 6485. And is this a trip report for Android dated February 22nd, 2006, from you to Nikesh Arora of Google?
 - A. Nikesh and a couple of other people cc'd, yes.
 - MS. HURST: Move to admit 6485.
 - MS. ANDERSON: No objection, Your Honor.
 - THE COURT: Received.
 - (Court's Exhibit 6485 received in evidence)
 - BY MS. HURST:

- Q. Let's look at the first page, Trudy. Let's look at the date.
 - It's February -- now it's February. Let's think again.

 IPhone has been announced. It's February. You presented the Sun deal. You've gone to 3GSM. Let's look at page 2. It's Barcelona. Right there at the top; right?
- **A.** You're right.
 - Q. All right. And let's look what you wrote there in the second paragraph.
 - "Sun is turning out to be a strong partner. They have digested the open source platform message and model. Having shipped Java in over a billion phones, they bring significant added credibility to our story. Sun created their own pitch to present to their partners. They were on message and providing significant support for our effort."
 - That's what you thought when you went to Barcelona, isn't

1 | it?

- A. Yeah. That's what I wrote.
- 3 Q. All right. Let's look at page 3. You went and you
- 4 pitched Sprint down at the bottom there, one of the operators.
- 5 | That's one of the carriers. You needed the carriers to get
- 6 your phones out on their network; right?
- 7 A. No. I mean, we wanted to make sure that we were building
- 8 a product that carriers would adopt.
- 9 Q. Well, if they didn't adopt it, you couldn't use the phone;
- 10 right?
- 11 **A.** That's debatable, but let's just say it would have been
- 12 nice to partner with the carriers.
- 13 Q. Well, it's debatable because maybe Google would offer its
- 14 own WiFi phone and then it would compete with all these people
- 15 | you were talking to; right?
- 16 **A.** I'm sorry. What was the question?
- 17 Q. Well, you said it was debatable whether you needed the
- 18 wireless carriers or not. The reason it was debatable was
- 19 because maybe Google would do its own phone just using WiFi and
- 20 bypass them altogether. That's what they were worried about at
- 21 the time, wasn't it?
- 22 | A. I don't know. I mean, that wasn't what I was thinking
- 23 certainly. What I was talking about whether you needed the
- 24 | carriers or not is you could do an unlocked phone where you
- 25 | wouldn't need carrier approval.

- 1 | Q. That wasn't very common at that time, was it?
- 2 A. It was common in Europe and other places, not in the U.S.
 - Q. All right.
- You were pitching with Sprint, and you said "pitch in conjunction with Sun Microsystems. Well received"; right?
 - A. Yes.

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- Q. So you pitched Sprint. You went there together with representatives of Sun. Sun already had a relationship with Sprint; right?
- 10 A. I believe so, yeah.
- 11 Q. You pitched them together. Sun really got behind you in that pitch, didn't they?
- 13 **A.** Well, you -- before we had a signed partnership, we were off talking to people about our proposal.
- Q. Even before you had a deal, they were doing their best to help you?
- 17 **A.** We were helping each other, is the way I viewed it.
- Q. Well, they had a hundred million dollars a year of revenue at stake, didn't they?
- 20 A. At stake.
- Q. That's what you told Mr. Page, a hundred million dollars
 they could lose. A hundred million annual revenue if they open
 sourced this thing, so there better be something on the back
 end; isn't that true, Mr. Rubin?
- 25 A. I don't know. Is that a question? Are you asking me what

I thought?

- Q. Well, that's what you told Mr. Page; right? A hundred million a year at stake.
 - A. I -- I believe that it was communicated to me by Sun that they were -- there was a hundred million of revenue from Java.
 - Q. Now let me show you Exhibit 196.

THE COURT: We are going to take a break after this document, so let's finish up on this document.

MS. HURST: This one is going to be a lengthy one,
Your Honor. Do you want to take our break now or should I
continue?

THE COURT: We'll take our break now. Before we do that, I have learned from prior trials that the jury sometimes gets a little confused about leading questions. You will remember that Ms. Hurst objected when Ms. Anderson asked leading questions, but then since Ms. Hurst has been up here, that's all she's done, is ask a leading question.

So you might be thinking over there that that's not fair, but actually it is fair. It's part of the rules of the games in trials, is that the party presenting the witness does not get to ask leading questions except on preliminary matters, but the party doing cross-examination is free to ask leading questions because they're not on the -- they're adversaries, usually, and so you want to get them to admit your point.

So Ms. Hurst is entitled to ask a leading question on

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cross-examination. Of course, it works the same way when we
 1
      get to the reverse situation. So there is no inconsistency,
 2
      there is no unfairness in Ms. Hurst asking all these leading
 3
 4
      questions.
 5
           All right. We will take a 15-minute break. Please
      remember the admonition.
 6
 7
           (Proceedings were heard out of presence of the jury:)
 8
               THE COURT: Be seated. Anything the lawyers need me
      for?
 9
               MR. VAN NEST: I don't believe so, Your Honor.
10
               MS. HURST: No, Your Honor.
11
12
               THE COURT: Fifteen minutes. The witness may take a
13
      15-minute break, too.
14
                        (Recess taken at 9:34 a.m.)
15
                     (Proceedings resumed at 9:51 a.m.)
16
           (Proceedings were heard out of presence of the jury:)
17
               THE CLERK: Court's now in session. Please come to
      order.
18
               THE COURT: Shall I bring in the jury? Ready?
19
20
               MS. HURST: Yes, Your Honor.
21
           (Proceedings were heard in the presence of the jury:)
     BY MS. HURST:
22
23
           All right. Mr. Rubin, we left off at Exhibit 196. Do you
      Q.
     have that before you, sir?
24
25
      Α.
           Yes, I do.
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It's an email dated April 19, 2006, from Mr. Gupta at Sun 1 Q. to you; is that right? 2 3 Α. Yes. And it's got a draft of a license agreement attached to 4 Q. it; right? 5 Uh-huh. 6 Α. 7 It's at this point in your negotiations you were actually Q. 8 exchanging possible deal documents; is that right? Α. Yeah. It seems like it's a contract --9 All right. 10 Q. Α. -- draft. 11 MS. HURST: Your Honor, move the admission of 12 13 Exhibit 196. 14 MS. ANDERSON: No objection, Your Honor. 15 THE COURT: Received in evidence. 16 (Trial Exhibit 196 received in evidence) BY MS. HURST: 17 All right. Now, let's look here. Mr. Gupta says: 18 19 (reading) 20 "Included is the next draft revision of the license." 21 And he's giving you some comments in brackets here, and he 22 says: (reading) 23 "Can you please review and provide feedback? We'd like to get business and legal teams in a room early next 24 week to get any remaining items finalized to meet our 25

RUBIN - CROSS / HURST deadlines." 1 2 Right? 3 A. Yep. All right. So at this point you had exchanged a number of 4 Q. discussions. You were on some terms. You were exchanging some 5 deal documents. And the negotiations were still progressing; 6 7 is that right? Yeah. We were still in the process of -- of trying to 8 Α. partner on this. 9 All right. Now, let's look here on page 11 of the exhibit 10 at paragraph 5, and it says "Payment and Costs: \$28 million"; 11 right? Do you see that, sir? 12 13 A. Yes. Second paragraph. 14 Okay. And then if we go over to the top of the next page, 15 at the end of that there's a note in the bracket, and it says 16 "Proposal based on agreement on Section 13.1"; right? 17 A. Yes. 18

- Q. And that's a bracket Mr. Gupta said he would insert his comments in the brackets; right?
- 20 A. Yeah. I think that's what he was referring to. He said
 21 he provided comments in brackets.
- Q. All right. So let's go to 13.1, and that's on page 15 of the exhibit. And that's the "Go to Market Plan." That's what you were talking about at the time; right?
- 25 | A. That is the topic of Section 13.1.

- Q. And the "Go to Market Plan" meant you guys had to figure out how were you going to actually implement this idea of this joint collaboration and get it out into the marketplace, who
 - A. Yeah. This is basically when you publicize the partnership to the world, how's it going to happen, how's it going to come about.

was going to do what, who was going to have control of what?

Q. All right. And Mr. Gupta wrote in the brackets: (reading)

"We need to discuss. We propose agreement to the price in return for Sun's hosting an ISV leadership."

Do you see that?

A. Yes.

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- Q. All right. So the price and the market plan were linked together by Mr. Gupta; isn't that right?
 - A. Well, I mean, there were other brackets in the -- in the document as well, but for this section, yeah, he wanted to -- he basically was agreeing to the price if they also could get agreement on some of their ideas on hosting in the developer community.
 - Q. Now, you hated this draft, didn't you?
- 22 **A.** What's that?
- 23 **Q.** You hated this draft of the agreement, didn't you?
- A. I don't recall if I used those words. I might have. But
 I don't know if I had an opinion as strong as that.

- You didn't like it at all; isn't that true? Q.
- 2 Α. I -- I think the proposal had a lot of negotiating that 3 still had to be done.
- 4 All right. You were worried about how Sun was going to 5 use its control in this "Go to Market Plan" to make money on
- the side, weren't you? 6

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- 7 I had observed that Sun -- all of Sun's comments to our 8 proposal was -- were based on control. That was -- seemed to be the only thing they were thinking about. 9
- All right. And, in fact, the negotiations came to a head 10 at this point and, in your view, you walked away based on 11 control and trust issues; is that right?
- 13 A. Yeah. That sounds like about right.
- 14 Q. All right. Now, this is April, and you walked away sometime around May; right? 15
 - Α. I don't recall the exact timing.
 - Q. All right. Well --
 - THE COURT: Just remind the jury the year. April and May of what year?
- 20 THE WITNESS: 2007, I believe.
- 21 **THE COURT:** 2007?
 - MS. HURST: Actually, Your Honor, I believe it's 2006 as on the joint timeline.
- THE COURT: All right. Let's get it clear. 24
- Mr. Rubin, think about it. What year are we talking about? 25

THE WITNESS: Well, I've just been corrected. 1 Apparently it's 2006. 2 3 THE COURT: Can you look at that document and tell us? 4 THE WITNESS: Sure. That's easy. The email is 5 April 19th, 2006. THE COURT: All right. 2006. So put the jury at the 6 7 right time on the timeline. 8 Go ahead. BY MS. HURST: 9 All right. Now, the deal broke off, and that meant you 10 didn't have the technology from Sun anymore; right? You didn't 11 12 have that as an option at that point in time? 13 A. Correct. 14 Now, do you know Chris DeSalvo? Q. 15 Α. Yes, I do. 16 0. Who is Chris DeSalvo? 17 A. He was one of the engineers on the Android team. Was Mr. DeSalvo responsible for working on the core 18 libraries? 19 20 Α. I think that was one of his roles, yes. 21 I'm showing you Exhibit 215, Mr. Rubin. Is that an email from Mr. DeSalvo to you dated June 1st, 2006? 22 23 It's one of my favorite emails from Chris. A. I take that as a yes? 24 Q.

25

A.

Yes.

MS. HURST: Move to admit 215. 1 MS. ANDERSON: No objection, Your Honor. 2 THE COURT: Received. 3 (Trial Exhibit 215 received in evidence) 4 BY MS. HURST: 5 All right. Now, Mr. DeSalvo -- you've broken off your 6 7 talks with Sun, and Mr. DeSalvo, who was the one who had to get 8 the Java class libraries into the platform, wrote to you: (reading) 9 "With talks with Sun broken off. Where does that 10 leave us regarding Java class libraries?" 11 12 MS. ANDERSON: Objection. 13 BY MS. HURST: Q. 14 (reading) 15 "Ours are half-ass at best. We need another half of 16 an ass." 17 MS. ANDERSON: Objection, Your Honor, to the colloquy at the beginning of the question. It lacks foundation. 18 THE COURT: Just a minute. 19 20 (Pause in proceedings.) THE COURT: I don't see it is. What is the objection? 21 MS. ANDERSON: Your Honor, counsel made prefatory 22 23 statements about -- drawing collusions about the subject matter of this email before she asked a question. 24 THE COURT: All right. I'm going to just remind the 25

jury.

I can't interrupt every time the lawyers do it, and both sides will be guilty of this and probably have been; but when a lawyer has a little prefatory statement before a question and then asks a question, it's only what the witness says that is evidence and all that prefatory stuff, you have to just expunge it from your mind.

Because that's the easiest way that a jury can go wrong, is confusing what the lawyer says versus what the actual evidence is. You must keep that straight. The lawyers get carried away and they make speeches in front of the jury while they're asking questions. A speech is not evidence.

Both sides either have been or will be guilty of this. It applies to both sides. You must remember that.

The objection is sustained as to any prefatory statement that was made. No more prefatory statements.

BY MS. HURST:

- Q. Mr. Rubin, at this point, had the talks with Sun broken off?
- A. Yeah. Like four times in the past they had broken off.
- 21 This is just the most recent time based on the date.
- Q. You're saying you broke off talks with Sun four times before June 2006?
 - A. Yeah. They ebbed and flowed. We were talking to Sun in 2005.

- 1 Q. All right. Mr. Rubin, at this time, you had most recently
- 2 walked away from the negotiations based on control and trust
- 3 issues; is that right?
- 4 A. I believe that to be accurate, yes.
- 5 Q. And Mr. DeSalvo is the person responsible for getting the
- 6 Java class libraries into the Android platform; right?
- 7 **A.** Yes.
- 8 Q. And you no longer had that possibility of the license for
- 9 | that technology; true?
- 10 **A.** Yes.
- 11 **Q.** And then Mr. DeSalvo wrote to you: (reading)
- 12 "Talks with Sun broken off. Where does that leave us
- regarding Java class libraries? Ours are half-ass at
- best. We need another half of an ass."
- That's what he wrote to you; right?
- 16 **A.** Yes.
- 17 Q. Trudy, can we see Exhibit 43.1, please.
- 18 Now, this is the exhibit that you were talking about with
- 19 Ms. Anderson on direct?
- 20 **A.** Yes.
- 21 **Q.** And when we're talking about those class libraries, we're
- 22 | talking about these core libraries here; right?
- 23 **A.** Yep.
- 24 | Q. And so Mr. DeSalvo had to get those core libraries into
- 25 the platform, and at this point in June 2006, he didn't have

1 | them; right?

- 2 A. I think the -- I think the context of his email was he had
- about -- he was about halfway done developing them.
- 4 **Q.** Halfway done in June 2006?
- 5 **A.** Yes.
- 6 Q. All right. And then you tried to get those libraries;
- 7 | right? You tried to get them from IBM. You tried to get them
- 8 from XCE. You tried to get this them from Esmertec. You tried
- 9 | to get them from Skelmir. Right?
- 10 A. I was constantly looking for ways to accelerate the
- 11 effort, and having people contribute to the open source effort
- 12 was one of the ways I was looking for.
- 13 Q. And specifically the class libraries, those core
- 14 | libraries, those were what you were trying to get -- part of
- what you were trying to get from each of those companies;
- 16 | right?
- 17 **A.** Yes.
- 18 Q. Now, you said that the discussions ended -- you can take
- 19 that down, Trudy -- because the two companies couldn't agree on
- 20 terms; right? At this point the discussions ended because the
- 21 | two companies couldn't agree on terms?
- 22 **A.** Sorry. Is that a question?
- 23 **Q.** Yes. That's true; right?
- 24 **A.** Yes.
- 25 Q. And you personally on behalf of Google made the decision

- that Google would walk away from that deal at that point in
 time?
- 3 **A.** Yes.

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- Q. And you could not agree on who would control the developer ecosystem; is that right?
- A. I think that I walked away because Sun wanted to control more than I was willing for them to control.
 - **Q.** And you thought that you had to give up control as one of the key principles of an open platform; right?
 - **A.** I think with open source, the notion of control is obsolete.
 - Q. And you were worried that Sun had mechanisms of control that it would try to use and that would interfere with your open source strategy; right?
 - **A.** I think that's pretty accurate, yep.
 - Q. And you walked away from the deal because you at Google wanted to give up control of Android and just have it flourish in the open?
 - A. The whole idea about open source is to have very, very few restrictions on what people can do with it.
 - Q. You wanted to delight people with it flourishing out there in the open; isn't that right?
 - A. I'm not sure if I used that exact term. I may have.
- 24 **THE COURT:** I'll give you a hint. Anytime a lawyer
 25 turns to the jury and outstretches her arms skyward and gives a

soliloguy in the way that Ms. Hurst just did, she's probably 1 quoting from something that you wrote. 2 3 (Laughter) THE COURT: All right. So let's see the document. 4 MS. HURST: Well, Your Honor, I was -- I think I had 5 it so I was going to move past to the next one, if that's all 6 7 right. 8 THE COURT: All right. BY MS. HURST: 9 All right. Now, isn't it true, Mr. Rubin, though, that 10 Google had methods of controlling Android? 11 12 A. Yeah. I mean, from certain, I would say, bad actors, yeah. 13 14 Well, isn't it true you had a comprehensive strategy to 15 put Android out as an open source platform and, nonetheless, 16 retain mechanisms of control over it? 17 Well, control over which aspects I think is the open A. 18 question. All right. Well, let me show you Exhibit 190. 19 Q. 20 Now, Exhibit 190, that's on the bottom, an email from you 21 to Kristen Gil at Google dated October 9, 2010. Do you see that? 22 23 A. Yes. And the subject is "BOD Question"? 24 Q.

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Α.

Yes.

And "BOD," that means board of directors; right? 1 Q. 2 Α. Yes. 3 Q. So you say: (reading) "Enclosed are slides for the board of directors. 4 5 Please do not distribute. These detail our partner strategy and control points for the product we create." 6 7 That's what you wrote, right? 8 A. Yes, ma'am. MS. HURST: Move to admit Exhibit 190, Your Honor. 9 MS. ANDERSON: No objection, Your Honor. 10 THE COURT: Received. 11 (Trial Exhibit 190 received in evidence) 12 13 BY MS. HURST: 14 Let's just look at that, Trudy, where at the bottom where 15 Mr. Rubin is writing to Ms. Gil. 16 Now, is Ms. Gil the one kind of organizing all the 17 presentations for the board of directors at that time? 18 You know, at that time I don't exactly remember her role. 19 I'm sorry. 20 Q. All right. So she says: (reading) 21 "Thanks for putting this together. Forward only to the OC copied here." 22 23 Let's just stop there. "OC," that meant operating committee; right? 24

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Α.

Yes.

- 1 **Q.** That was the whole level of top brass at Google; right?
- 2 A. Yeah. I think in 2010 that was the renamed EMG.
- 3 Q. All right. So that was getting them ready for the board
- 4 meeting; right?
- 5 A. Yes. Well, no, not specifically. I think the board had a
- 6 question. Question number 2 was a response, so I think it was
- 7 | after the board meeting if they already got a question.
- 8 Q. Well, it says "in preparation for the board meeting";
- 9 right?
- 10 A. For the next board meeting. I guess there was more than
- 11 one board meeting.
- 12 | Q. It says "in preparation for the board meeting" at the top
- 13 of the email from Ms. Gil?
- 14 **A.** Yes.
- 15 Q. So the board had a question for you. And let's go to
- 16 page 2. This was your answer to strategy questions for the
- 17 | board of directors of Google; right?
- 18 **A.** Yes.
- 19 Q. It doesn't get any higher than that in the company; right?
- 20 | That's it. The buck stops there; right?
- 21 | A. The board oversees the duties of the executive team at a
- 22 company.
- 23 Q. So that's the absolute top of the company; right,
- 24 Mr. Rubin?
- 25 **A.** I don't know. Investors should play a role in there

- somewhere it seems. 1 All right. The board certainly is responsible for the 2 performance of the company in reporting to the investors about 3 that, aren't they? 4 That's right. 5 A. Q. All right. 6 7 So let's look at page 4 of this exhibit. Now, you wrote these slides; right? 8 A. 9 Yes. Q. And you wrote: (reading) 10 "How do we retain control of something we gave away?" 11 Let's go to the third bullet point: (reading) 12 13 "Google was historically seen as a threat to 14 operators. Giving up control was a key component of 15 operators adopting Android." 16 Now, you believed that was true when you reported that to 17 the board of directors; right? Α. Yes, ma'am. 18 And you wanted the open source to be a signal to the 19 operators that they could trust Google; isn't that right? 20 21 More than a signal. I wanted it to be a fact, a proveable Α. 22 fact. 23 All right. A proveable fact that you had given up control? 24
 - THE COURT: Just to -- have we jumped way ahead now?

Is this a much later document than we've been looking at? 1 MS. HURST: Your Honor, this is. This is 2010. It's 2 3 after the Android platform has been released. Right, Mr. Rubin? 4 Q. 5 A. Yes. THE COURT: All right. Thanks for the clarification. 6 7 BY MS. HURST: 8 All right. Let's go to page 6 of this exhibit. Now, this is your heading for this slide, Mr. Rubin, "Carrots are healthy 9 food but carrying a stick can save lives." That's what you 10 wrote; right? 11 12 Α. Yes. 13 Q. The carrot and the stick, those are mechanisms of control; 14 is that right, Mr. Rubin? 15 I -- I wouldn't characterize it that way. I would more Α. 16 call it incentives and structure. 17 Q. Incentives and structure. Okay. Structure in the form of a stick. Over here you 18 identified on the left all the different structures that you 19 20 put into place; is that right? Those are mostly the contracts that we had in place, yes. 21 A. And that's what you mean by "structure"; right? 22 Q. Agreements. And it's not all -- it's not all the 23 Α. structure, but it's -- the agreements were part of the 24

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structure let's say that.

- Q. And on the right-hand side, you explain how that structure gives you the control that you want; right?
 - A. That -- it isn't quite true. "Control" is kind of the wrong word. It on the right-hand side talks about how those structural mechanisms help Android be successful.
 - Q. All right. Well, let's just read them. The first one over here explaining the first three -- the first three items says, let's just look here: (reading)

"Stops our partners and competitors from forking
Android and going alone."

Is that right?

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Yes.

Α.

- Q. "Forking," that means cutting off a new version of Android, going over here with it and trying to get all the developers and the consumers and the carriers and everybody over there. You didn't want that to happen; right?
- A. Yeah. Like what Amazon did with their phone.
- Q. You didn't want that to happen, did you?
 - A. I didn't think it was healthy for the third-party developers. Those were the people I was thinking about when I came up with that concept.
 - **Q.** Explain that for me a little bit.
 - A. So when a developer like Facebook or somebody who's writing an app for a platform writes their app, if there's like a dozen ditch platforms out there that each behave a little

different because a lot of people forked it, as time goes by, those things kinds of gradually become separate and they -- it makes it really hard for the developers.

APIs change. The -- the whole concept of the services that the platform offers changes. So what happens is one version of the platform won't run the same applications as another version. And I thought at the time, and still believe today, that that's really bad for consumers. It's a terrible consumer experience for them not to know if an app will run on their phone.

- Q. Because if it's an Android, you want it to write once and run anywhere; right?
- A. I don't recall using that term.
- Q. You've heard Mr. Lockheimer, who's now the head of Android, use that term, haven't you?
 - A. I don't remember.
 - Q. All right. So: (reading)

"Stops our partners and competitors from forking
Android and going it alone."

Now we have next: (reading)

"We define the standard and shape the ecosystem."

That's what you wrote; true?

A. Yes.

Q. And you were going to do that in part by a compatibility test; right?

A. Yes.

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- 2 Q. A compatibility test suite and CDD, that means
- 3 compatibility document; right?
 - **A.** Compatibility definition document.
- 5 Q. And one of the ways you prevent that bad forking that you
- 6 | just talked about is by having a compatibility requirement;
- 7 right?
- 8 A. It's a test suite. It's basically software that we
- 9 developed that let the people that are using Android figure out
- 10 | if what they built is compatible, and we offered that as free
- 11 software so they could use it as a tool to make sure that they
- 12 didn't break something by accident.
- 13 **Q.** And in order to define the standard and shape the
- 14 | ecosystem, you used compatibility testing; true?
- 15 **A.** We offered an open source version of a compatibility test
- 16 suite, which was software that anybody could use, to prove that
- 17 | their implementation was compatible.
- 18 Q. Now, did you enter into agreements with your partners in
- 19 order to enforce these various requirements?
- 20 **A.** We asked partners if they were partnering with Google, not
- 21 to go make incompatible versions of Androids -- of Android --
- 22 I I'm sorry -- which would cause third-party developer apps to
- 23 break across versions.
- 24 | Q. You called that an anti-fragmentation agreement?
- 25 A. That's correct.

- Q. And not only did you enter into those anti-fragmentation agreements, but you enforced them, didn't you?
 - A. You know, "enforcing" I think is a strong word. I think that we encouraged people to basically do right by the community that we created.

There were a lot of people in the Open Handset Alliance who were aligned. To be a member of the Open Handset Alliance, you had to agree to anti-fragmentation, and everybody agreed at the time that that was good for Android, that was good for open source.

- Q. Well, from time to time, you had some problems with some of your business partners about anti-fragmentation; right?
- A. Yeah. I recall every now and then a partner would do something kind of unknowingly and we would have to remind them that it's good for Android for everybody to be compatible so applications run across handsets and we have happy consumers.
- the very bottom of the second page, there's a draft email that
 Mr. Eustace prepared for your review and then you responded.
 Mr. Eustace wrote another email and then you responded; is that

Let me show you Exhibit 181, Mr. Rubin. If you start at

- 22 A. Yeah. I think that's it.
- **Q.** And this email exchange occurred on July 26, 2009 -- 25 and 26, 2009; right?
- **A.** Yes.

right?

Q.

MS. HURST: Move Exhibit 181, Your Honor. 1 MS. ANDERSON: No objection, Your Honor. 2 THE COURT: Received. 3 (Trial Exhibit 181 received in evidence) 4 BY MS. HURST: 5 All right. Let's start at the very bottom, Trudy, with 6 7 the -- on the next page. I'm sorry. Page 2. There you go. 8 Yeah. Let's start up there. All right. Now, Mr. Eustace, he was your boss; right? 9 At the time -- this is 2009? I'm not sure. I got 10 promoted at some point around that time. He was my former 11 12 boss. 13 Q. All right. 14 MS. HURST: Sorry, Your Honor. I heard a noise in the 15 audience, and I just got distracted. 16 THE COURT: Whoever has got -- somebody back there, a 17 couple of times now it's happened, has got some kind of recorder going. You're not supposed to be recording any 18 proceedings. If you are, you've got to turn it off, or I'll 19 20 have the U.S. Marshals take you away. So, please, no 21 recording, no photographs; and if you have a cell phone on, you've got to turn it off if it's going to start making racket 22 23 like it just did. So be aware. 24 Please go ahead.

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BY MS. HURST:
 1
           All right. Mr. Eustace, whether or not he was your boss
 2
      at this time in July 2009, he was a top executive at Google;
 3
      right?
 4
 5
      Α.
           Yes.
           All right. He wrote: (reading)
 6
      Q.
 7
                "Eric asked me to set the record straight with Intel.
           Here is my first draft. Comments welcome. Alan."
 8
           Right?
 9
           Yes.
10
      Α.
           And then he's got a draft of an email that he's prepared
11
      Q.
      for you to Renee James, cc Paul Otellini -- is that how you
12
13
      pronounce that?
14
           I believe so, yeah.
      Α.
15
      Q.
           -- and Eric Schmidt, "Subject: Moblin and Android."
16
           Now, Renee James, she is today the president of Intel;
17
      right?
      A.
           I -- I'm not sure.
18
           She was a high-ranking executive at Intel at this time?
19
      Q.
20
      Α.
           Yes.
           And so was Mr. Otellini also?
21
      Q.
      Α.
           He was the CEO at the time I believe.
22
23
      Q.
           CEO of Intel.
24
           Okay. Mr. Eustace was drafting this email and he was
```

proposing to tell Intel: (reading)

"We never had any discussion of Google supporting 1 Moblin's Android compatibility hack for cell phones, and I 2 3 am categorically opposed to it. Intel signed a 4 non-fragmentation agreement as part of joining the Open Handset Alliance." 5 Do you see that? 6 7 A. Yes. 8 Q. Now, Moblin -- let's look at the next email, Trudy, from Mr. Eustace. 9 What was Moblin? 10 I think that was Intel's operating system for netbooks. 11 A. All right. So Mr. Eustace, he's pretty excited about 12 Q. 13 this. He doesn't even wait for you to respond. He sends 14 another email before you've even responded; right? 15 Yeah. Based on this thread, it looks like he sent another Α. 16 email about ten minutes after he had read up a little bit on 17 what Moblin is. Q. All right. And he says: (reading) 18 19 "I've been reading up on Moblin and it has clearly 20 targeted Android. I think I need to modify this message 21 to have a more aggressive stance on Moblin. I'll work on it today." 22 23 That's what he said; right? That's what he wrote, yep. 24 Α.

25

Q.

All right.

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RUBIN - CROSS / HURST

And then you responded at the top. You've got a long response. Let's start at the top. You wrote: (reading) "Competitors are all around us." Right? "One part of our" -- "one of the important parts of your strategy is the compatibility spec." That's a specification; right? Right? A. Yes. Q. That's part of the anti-fragmentation agreement; right? It's separate from the anti-fragmentation agreement. Α. No. It's -- the spec is the CDD, and that's the thing that we open source and make available with the software that allows people to read the spec openly, and then the software tests their implementation against the spec to let them know whether they're compatible. It basically gives a green light or red light on whether they're compatible so they know. Q. It's required by the anti-fragmentation agreement. That's how you measure whether somebody is fragmented or not. Whether they get a green light or red light. They run the tool by themselves and the anti-fragmentation agreement basically says if you passed, you can do whatever you want. And that is in their agreement? That's what the Q. requirement is? I believe so, yeah. It's changed over the years and I'm Α. sure it's changed after I left. In this time frame, I was still running the team so I believe it was in there.

```
1
      Q.
           All right. Well, you know what? Let's just read it and
      see if that helps.
 2
 3
           Let's go down to this paragraph, "How we implement":
 4
      (reading)
                "How we implement this is as follows: We make
 5
           everyone sign an anti-fragmentation agreement as part of
 6
 7
           the OHA" -- "joining the OHA."
 8
           That's the Open Handset Alliance; right?
           Yes.
 9
      A.
           (reading)
10
      Q.
                -- "as well as in our GMS license." That's Google
11
           mobile services, all the apps. "We require them to pass
12
13
           the CTS" --
14
           That's the compatibility test suite you were just telling
15
      us about; right?
16
      Α.
           Yes.
17
      Q.
           -- "and so on."
           Now, Intel was an important business partner of Google;
18
19
      isn't that right?
20
           I -- I wasn't in charge of the Intel relationship, so I
      Α.
      couldn't really gauge their importance from a business
21
22
      perspective.
23
           Well, they were part of the Open Handset Alliance?
      Q.
      A.
           Yes.
24
25
           And you considered that significant; right?
      Q.
```

- **A.** I thought it was good for Android.
- 2 Q. Yeah. It gave Android credibility to have Intel sign on
- 3 to the Open Handset Alliance, didn't it?
 - **A.** And the other 136 members.
- 5 Q. And so when you have a business partner like this, when
- 6 you're in deals with people, you don't like to run right out
- 7 and sue them even though they might be doing something that
- 8 | violates an agreement; isn't that true?
- 9 A. I don't -- I don't -- I don't understand the question.
- 10 **Q.** Well, Intel and Google, they had an anti-fragmentation
- 11 agreement; right?
- 12 **A.** Yes.

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- 13 Q. It looks like you had some problems around Moblin
- 14 | violating that agreement; right?
- 15 **A.** I'm not sure. I'm not sure.
- 16 Q. Well, certainly that's what you and Mr. Eustace were
- 17 | working on in this email; right?
- 18 A. I think honestly what Intel wanted to do is they wanted to
- 19 put our app store, which is a Google proprietary application,
- 20 on Moblin. That's what they wanted to do. I think that's the
- 21 context of this email.
- 22 | Q. And that would have forked Android; right?
- 23 **A.** It would not have forked Android.
- 24 | Q. Well, you would have had a whole other app store to
- 25 contend with with competitors all around you; right?

- 1 A. Just to be clear, it was our app store. It wasn't open
- 2 source. It wasn't part of Android. It was part of GMS, and
- 3 they were asking to put that on their operating system, which
- 4 was incompatible with Android. Technically I didn't even know
- 5 how you would do that. Strategically I wasn't sure we wanted
- 6 to do that.

- 7 | Q. Let's just look again at what Mr. Eustace said. He said,
- 8 | "Moblin is clearly targeted directly at Android"; right?
 - A. That's what Mr. Eustace wrote. I see it right here.
- 10 Q. "And I better modify this message and make it even more
- 11 aggressive." That's what he wrote?
- 12 **A.** He did.
- 13 Q. But he was trying to work it out with Intel, wasn't he?
- 14 A. I don't know. It's a question for him.
- 15 | Q. All right. Well, let me ask you this: Did Google ever
- 16 sue Intel over this lack of compatibility?
- 17 **A.** Not that I know of.
- 18 Q. That's because that's a tough decision for any business to
- 19 make, isn't it, to sue a business partner?
- 20 | A. I -- I don't know. I've never sued a business partner.
- 21 | Q. Now, you also had problems with Motorola and
- 22 anti-fragmentation, didn't you?
- 23 **A.** I remember we had to remind a couple of our OEMs, you
- 24 | know, what would be in the best interest of developers for
- 25 compatibility so all apps could run on all phones, and it

1 | wouldn't hurt the consumer.

- Q. Well, you had trouble getting Motorola to even sign that agreement, didn't you?
 - A. I mean, you know, it took me a lot of effort and a lot of energy to educate what I felt was like a whole industry of people that didn't understand open source, didn't understand the value of compatibility.

What we're talking about was a future where there would be like millions of applications; but when we're having all these discussions, there were like zero applications. Right? So our vision was up here, and we're trying to kind of move the industry in that direction and, honestly, not everybody got it.

- Q. Let me show you Exhibit 6027. You were starting at zero applications. Is that what you said?
- A. Yeah. The -- when the operating system doesn't exist, it's hard to have an application for it.
- Q. And in a mobile phone, smartphone ecosystem, you need the applications; right?
- A. Applications are good. Didn't always used to be there.

 Apparently Sun shipped a bunch of Java phones that didn't come with applications. There weren't app stores back then.

 Smartphones kind of changed the game a little bit and I think ended up being really good for consumers. It made better phones.
 - Q. They make more lucrative phones, don't they?

- **A.** Just makes better phones.
- 2 Q. And more lucrative?

- A. I didn't say that.
- Q. Well, I'm asking you if it's true. Is it true that applications help make more lucrative phones?
 - A. Yeah. I mean, certainly the app developers are selling some of their applications. Not all of them do, but they make a lot of money selling applications.
 - Q. And you make money because the applications keep the consumers interested in your devices, and at Google that means they keep swiping on that search bar and you get ad revenue; isn't that right?
 - A. I wouldn't quite describe the -- the philosophy that way. We provided a conduit for third-party developers to reach all the consumers that were running Android. That conduit was our app store. And in order to run the infrastructure and host that app store and market it and maintain it and keep all the malware out of it and all the work we had to do to operate that conduit, we rev share with third-party developers. We take a small percentage of the app sale and put it towards the expense and effort to run that service.
 - Q. Is it true that you measure Android handsets on the basis of whether they've been recently used called seven-day actives?
 - A. I don't think we measure the handsets. I believe we measure the Google applications that are on the handsets.

So you don't even think you measure the phones that way? 1 Q. Not that I know of. 2 A. 3 Q. All right. Let's go back to Exhibit 6027, Mr. Rubin. 4 Α. Yes. Now, this is an email you sent. Help me with the 5 Q. 6 pronunciation here. 7 Sanjay Jha. Α. 8 Q. Sanjay Jha. That's J-H-A. 9 And that's an email you sent dated February 25, 2010? A. Yes. 10 11 MS. HURST: All right. Move to admit 6027. MS. ANDERSON: No objection, Your Honor. 12 13 THE COURT: Received. 14 (Trial Exhibit 6027 received in evidence) 15 BY MS. HURST: 16 Q. Now, Mr. Jha, he was with Motorola; is that right? 17 A. Yes. 18 And the subject of your email was "Anti-fragmentation Q. 19 Agreement"? 20 A. Yes. 21 Q. And he says: (reading) 22 "We sent you the revised agreement in December that 23 hasn't been signed yet." Right? 24

25

A.

Yes.

Q. (reading)

"Feedback from your team, Christie, is that they" -I think that's supposed to be "their"; right? -- "is no
insensitive for Motorola to sign this agreement."
That's what you wrote?

- A. Yes.
- You say in the third paragraph: (reading)
 "If you are unwilling to agree that fragmentation

will hurt Android and our respective businesses, then I
will need to rethink my approach on how I work with you."
That's what you wrote; right?

- A. Yes.
- **Q.** Because you were trying to get Motorola to sign that anti-fragmentation agreement?
 - A. No. I was trying to make Android successful by not having somebody fragment it.
- **Q.** In other words, you wanted them to sign the anti-fragmentation agreement?
 - A. No. I didn't want them to fragment Android. They could fragment Android by not using it. They could not sign the agreement and still be compatible because we open sourced all those test kits and everything. They could still be compatible and not sign the agreement. Why would I be upset? It doesn't fragment Android.
- **Q.** You wrote: (reading)

"The purpose of the agreement is to align our interest as strategic partners in the continued growth of One Android."

Right?

A. Yep.

- Q. All right. Trudy, you can take that down. Thank you.

 So you disagreed with Sun on control, and you said that
 the reason that you wanted to walk away was so that the
 platform would be open, and then you at Google implemented
 various mechanisms of control, carrots and sticks, over the
 platform; is that right, Mr. Rubin?
- A. Yeah. And we're talking about different types of control that were being requested by Sun.
- Q. So let's go back to Exhibit 215, which is now in evidence.

 Jumping around a little in the timeline here.

So we're back to June 2006. The talks with Sun broken off. You walked away over control, and Mr. DeSalvo says you need another half of an ass. And as you've already said, you were trying to get the Java core libraries from other sources.

Now, at one point --

THE COURT: You see, these are -- these preliminary statements like this are -- please, just ask questions instead of making these preliminary argumentive statements.

MS. HURST: All right, Your Honor. I apologize.

Q. Let me show you Exhibit 5109, Mr. Rubin. Now, that email

was -- that we just saw, that was June 2006. Now, this one is 1 January 2007; right? 2 3 A. Yes. And this is an exchange between you and Mr. Miner; right? 4 Q. 5 Α. Yes. Mr. Miner was one of your cofounders? 6 Q. 7 Yes, he was. Α. 8 Q. He was one of the shareholders of Android who stood to get some of the milestone payments? 9 I'm sorry. Can you ask that again? 10 Α. Sure. Mr. Miner, he was one of the shareholders of 11 Q. 12 Android who was in line for milestone payments? 13 A. Yes. 14 Q. And if we look at the very bottom of the first page, it 15 says, "On January 25th, 2007" -- let's just wait a moment. 16 Oh, sorry. I forgot to move it into evidence. My crack 17 team made sure they didn't display it first. MS. HURST: Your Honor, I move 5109 into evidence. 18 19 MS. ANDERSON: No objection, Your Honor. THE COURT: Received. 20 21 (Trial Exhibit 5109 received in evidence) BY MS. HURST: 22 All right. The very bottom line, page 1, very bottom 23 line, Trudy, all the way down at the bottom. 24

On January 25th, 2007, at 6:23 a.m., Rich Miner wrote, and

let's go over to the second page now: (reading) 1 "Andy, a month ago you seemed energized that we did 2 not have the necessary mobile libraries being built by our 3 You said you were going to lead the charge and take 4 the responsibility yourself to get those implemented. 5 now seem to be giving up and saying that we are just not 6 7 going to do any of that stuff." 8 Do you see that? Yes. 9 Α. All right. And then you wrote back -- and the way these 10 Q. emails go, we have to read up from the bottom. 11 So, Trudy, let's go back to the first page. Down there 12 13 towards the bottom. Yeah, that's the one. 14 On January 25th, 2007: (reading) 15 "Give up? Me? Never. This stuff is really 16 important. I'm on it. Esmertec has a term sheet in hand 17 and is flying here next week. They have virtual machine" --18 19 That's what "VM" stands for; right? 20 Yes, ma'am. A. 21 -- "libs" -- that's libraries; right? Q. Α. 22 Yes. 23 Q. (reading) -- "and some other stuff. Never fear. We are both 24 industry guys and know how important this stuff is. 25

can't do a ta-da with a substandard platform. That's not 1 2 called a ta-da. It's an oh, no." 3 That's what you wrote, Mr. Rubin? 4 Yes. A. 5 All right. So in January 25th, 2007, you still didn't Q. have those core libraries; isn't that right? 6 7 I think we were working on it pretty hard, but obviously 8 since we hadn't launched yet, the product wasn't done. All right. Let's look at 5114. 5114 is an email 9 Q. exchange. It starts with Andy Tien on page 2 and then turns 10 into a page -- exchange between you and Mr. Steve Horowitz 11 after that; is that right? 12 13 A. Yes. 14 Q. And those are all Google people? 15 Α. Yes. 16 Q. And this is about March 28th, 2007? 17 A. Yep. MS. HURST: Move the admission of 5114, Your Honor. 18 19 MS. ANDERSON: No objection, Your Honor. 20 THE COURT: 5114 in evidence. 21 (Trial Exhibit 5114 received in evidence) BY MS. HURST: 22 23 All right. Now, let me give you a second to read that. Q. So what's happening here, let me make sure and see if I 24 can summarize it correctly, is Mr. Tien is working on a PPT, 25

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that's a PowerPoint presentation, with China Mobile; right?
 1
           Yeah. And it's confusing because his name is Andy as
 2
 3
      well, so . . .
           So there's a presentation for China Mobile, and then Steve
 4
      Q.
      Horowitz offers a bunch of comments; right?
 5
 6
      Α.
           Yep.
 7
           And then you say to Mr. Horowitz there in the middle of
      Q.
 8
      the first page: (reading)
 9
                "Steve, please, let me handle the partnership
           presentations, " exclamation point.
10
11
           Right?
12
      A.
           Yep.
13
      Q.
           And he wrote back: (reading)
14
                "Sorry. Was just trying to help correct some of the
15
           big errors. Wasn't sure how much time you'd have to
16
           review before the 9:00 a.m. meeting. Apologies."
17
           Right?
18
      A.
           Yep.
19
      Q.
           And then your response was: (reading)
20
                "He got different input from you and I.
           Additionally, I have a presentation which I show."
21
           And then you wrote: (reading)
22
23
                "I need you to focus 100 percent on discussion of the
           handset. We risk failure if you get distracted. We'll
24
25
           talk later about how I can help you. We are beyond out of
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time." 1 That's what you wrote? 2 3 A. Yes. And that was in March 2007? 4 Q. 5 Α. Yes. That's after the iPhone announcement January of 2007? 6 0. 7 Sorry. Was that a question? I don't know exactly when Α. 8 the iPhone was announced. So all of -- you mentioned the company called Noser on 9 Q. direct; right? 10 Yes. 11 Α. 12 Q. And you signed that agreement with Noser in April of 2007; 13 right? 14 I could go look back at it, but I'll trust you to . . . Α. 15 All right. So in April 2007, you hired Noser and you told 16 them to do the class libraries; right? 17 A. They were contributing. We had engineers on class libraries like Dan Bornstein, who you mentioned before, as 18 well. 19 You also had Bob Lee; right? 20 Q. 21 Α. We had a number of engineers on class libraries. Bob Lee was one of them; right? 22 Q. I think so, yes. 23 A. 24 Q. And you know that Bob Lee sat down with the application

programming interface book and copied right out of it into

Android; right? 1 I don't -- I didn't know that firsthand. 2 Α. 3 Q. You didn't know that? Not firsthand. 4 Α. But you've heard it since and you know it's true; right? 5 Q. Α. I've heard it since. 6 7 MS. ANDERSON: Objection. Foundation and hearsay. 8 **THE COURT:** Well, have you heard it since? You asked two questions. Compound. Sustained. Please 9 start over. The answer is stricken. You can only ask one 10 question at a time, not two. We don't know which one he's 11 answering. So the answer is stricken. You may ask again. 12 13 MS. HURST: Thank you, Your Honor. 14 Q. You believe it to be true as you sit here today that 15 Mr. Lee sat down with the application programming interfaces of 16 Sun and copied them into Android; true? 17 A. Honestly, I can't tell if it's true or not. 0. You don't know? 18 I don't know. 19 Α. 20 So you don't know -- you don't know whether these APIs are Q. 21 in Android or not? Is that what you're saying? I -- first of all, I've never seen that book. I mean, 22 23 there's a lot I don't know about this. I can answer your questions, but you're asking me about somebody else and what 24

they did with a book that I've never seen, and it's kind of

1 confusing.

- Q. Did you testify on direct that there was a clean room implementation in Android of those core libraries?
 - A. We were working on a clean room implementation of the core libraries in Android.
 - Q. A "clean room" means you don't copy stuff out of somebody else's book; isn't that right, Mr. Rubin?
 - A. That depends. I mean, you can use open source software in a clean room implementation. There's a variety of ways to do it. I know there's books on open source software. I don't know specifically the book you're talking about.
 - Q. You don't have any idea if this is a clean room or not then, because you don't even know if somebody came and copied out of Sun's book; isn't that right?

MS. ANDERSON: Objection.

THE COURT: Sustained. The witness has said four times he has not seen the book you're referring to. He does not know what's in there. This is argumentive, improper questioning. Please ask proper questions.

BY MS. HURST:

- Q. Is it true that you don't know whether folks at Google copied the application programming interfaces, the declaring code owned by Sun, into Android?
- A. The question is did I know if the engineers at Google copied the APIs?

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THE COURT: No. She's talking about the declaring lines of code. I thought you had already told us that the declaring lines of code, at least some of them, are in Android. THE WITNESS: They're in Android. The question is did somebody, like, copy it, like, copy and paste; right? And I don't know the answer to that. I don't know, like, the mechanics of --THE COURT: I think Ms. Hurst is asking how did those exact lines -- because they have to be exact; right? THE WITNESS: Yep. THE COURT: -- how did those exact lines get into the Android. That's what she's asking. THE WITNESS: I don't know. It could have been Noser. It could have been a Google employee. It could have been from Apache Harmony. I have no idea. THE COURT: All right. Next question. BY MS. HURST: Well, you testified that Android was a clean room implementation of those core libraries; is that right? Yes, ma'am. Α. But a clean room has to be done without copying somebody Q. else's specifications; isn't that true? It depends whether the specification is open or not. A. Well, did you tell the jury that when you defined a clean Q. room on direct?

1	A. No. Actually and I lost some sleep last night, because
2	actually when Judge Alsup asked me what a clean room was, I
3	forgot the most important part in defining it, which is it's
4	done unaided, which means it happens in a vacuum. And when he
5	asked me, I forgot the most important part because I was trying
6	to rush through the actual explanation.
7	Q. Unaided without the specification?
8	A. Without a specification that would taint the clean room
9	implementation. There's some specifications that don't taint.
10	There's some specifications that do taint. For example, Apache
11	Harmony I didn't feel tainted anything.
12	Q. And that's because you believed it was okay just to take
13	Sun's stuff that had been copied into Apache Harmony?
14	MS. ANDERSON: Objection. Argumentive.
15	THE COURT: Sustained.
16	BY MS. HURST:
17	Q. So after you walked away from the discussions with Sun in
18	the spring of 2006, you kept making presentations to potential
19	business partners to join the Open Handset Alliance; right?
20	A. Yes. I was constantly inviting people to join us.
21	THE COURT: May I ask a question? I know it's
22	confusing the jury.
23	Open Handset Alliance, is that something just for Android,
24	or does that apply more generally to other operating systems?
25	What is Open Handset Alliance?

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THE WITNESS: It was an association we put together to support Android. It was basically all of the partners that we organized behind Android. Think of it as a marketing --THE COURT: So it's an Android-specific organization? THE WITNESS: Yes. THE COURT: All right. Thank you. THE WITNESS: Uh-huh. BY MS. HURST Mr. Rubin, I'm showing you Exhibit 5595. Is this a Q. presentation deck that was prepared within Google by the Android team for a presentation with NTT DoCoMo in or around April 9th, 2007? So it's a presentation around that time. April 9th, 2007, is the email, but it wasn't put together by the Android team. It was put together by the business development team at Google, and -- and it's a draft that he's asking the Android team's feedback from because he's not on the Android team. All right. Did you make this presentation to NTT DoCoMo? Q. I don't know if it was actually given to them. Α. MS. HURST: Move Exhibit 5559 into evidence. MS. ANDERSON: No objection, Your Honor. THE COURT: Received. (Trial Exhibit 5559 received in evidence) BY MS. HURST: Let's look at page 6 of this. Open handset distribution Q.

architecture, that part came from the Android team; right?

- A. Well, it's not that exact diagram that we reviewed earlier. It seems to be some derivative of it. I don't remember where this came from honestly.
 - Q. All right. Well, this is a presentation for NTT DoCoMo in April of 2007 where your diagram is still calling it core Java libraries; right?
 - A. It wasn't my diagram. My diagram looks like the other one we saw. This presentation wasn't written by my team, and I don't know where this diagram came from.

I mean, just to be clear, I was always transparent and careful with the team not to call it Java, and you'll see in emails and correspondence where I take responsibility for that and I ask people not to call it Java.

- Q. Is that some of the "scrub the J's" emails?
- A. You know, it was more about not having a trademark license, and I thought that was the best thing to do. We never concluded those partnership discussions.
- Q. Is it true that the Android team went around presenting to all sorts of business partners showing them documents where it was described that you were using Java libraries?
- A. To the best of my knowledge, no. I fought really, really hard and aggressively to avoid calling it Java publicly to any partners. Internally the only thing that we said was it uses the Java programming language.

- Q. It would be the wrong thing to do to go around making those presentations and call it Java libraries when it wasn't?
- 3 A. I mean, Android was a whole lot more than Java libraries.
- 4 We were -- we were creating the first open handset platform.
- Q. It would be the wrong thing to do to go around making
 those presentations to potential business partners calling it
- 7 Java core libraries when it wasn't; isn't that true?
- 8 A. I think if -- I think it could have been a mistake if9 somebody made that mistake.
- 10 **Q.** It would be the wrong thing to do, Mr. Rubin; isn't that 11 right? Can you answer that question?
- 12 A. You know something? I can't. I'm not sure if you're
 13 telling me something that I might have said before. I might
 14 have. I don't remember. Is it something you're saying?
 - Q. Let's look at Exhibit 7196. Do you remember you were asked on direct some questions about when OpenJDK was released by Sun?
- 18 **A.** Yes.

15

16

- Q. And Exhibit 7196 is a copy of the press release from Sun announcing that. Do you see that?
- 21 **A.** Yes, I do.
- Q. Does that refresh your recollection that it was May 8th, 23 2007, when Sun released the OpenJDK?
- A. This is the first time I've seen this, so just give me a second to familiarize myself with it, please.

1	(Witness reviews document) Okay. Yes.
2	Q. All right.
3	A. Yeah. This seems to be the availability of what was
4	previously announced by Sun.
5	Q. All right. And that's May 8th; right?
6	A. That press release came out May 8th.
7	MS. HURST: I move 7196, Your Honor, into evidence.
8	MS. ANDERSON: Objection. Hearsay and foundation.
9	The witness says he's never seen it before today.
10	THE COURT: I thought you said that this looked like
11	the announcement to you; is that correct, Mr. Rubin?
12	THE WITNESS: Yeah. It comes from PR Newswire and
13	that's a PR service.
14	THE COURT: Is this being offered for the truth or
15	being offered for notice to the witness?
16	MS. HURST: Your Honor, it's offering for notice to
17	the witness.
18	THE COURT: For that limited purpose well, he said
19	he had never seen it before.
20	Did you ever get information like that before?
21	THE WITNESS: Yeah. Somebody probably forwarded me a
22	link to this in email.
23	THE COURT: All right. I'm going to allow it in as
24	notice to the witness or something like this to the witness
25	about OpenJDK.

_	
1	Go ahead.
2	MS. ANDERSON: Thank you, Your Honor.
3	(Trial Exhibit 7196 received in evidence)
4	BY MS. HURST:
5	Q. All right. Now is it true is it true, Mr. Rubin, that
6	just after this announcement, Mr. Schwartz reached out to
7	Google to try to rekindle discussions?
8	A. I mean, the relationship ebbed and flowed so many times
9	I've kind of lost track whether it's Mr. Gupta or Schwartz or I
10	don't know who.
11	Q. Let me show you Exhibit 207.
12	While we're looking at that, open sourcing Java was what
13	you had always wanted Sun to do; isn't that true?
14	A. Well, yeah. It's funny. I mean, these terms "open
15	sourcing," we wanted to do it a specific way where it could be
16	used in an open handset platform. That's what we wanted them
17	to do.
18	Q. You wanted them to open source it in a very specific way;
19	right?
20	A. Yes. That's what I just said.
21	MS. HURST: Your Honor, Exhibit 207 is preadmitted by
22	stipulation. I move it into evidence.
23	THE COURT: Received.
24	(Trial Exhibit 207 received in evidence)
25	

BY MS. HURST: 1 All right. Let's look here at the bottom. It's an email 2 from Mr. Schwartz. 3 Trudy, can you keep the Eric Schmidt part in, too? Just 4 right there. Thanks. 5 6 All right. An email from Mr. Schwartz to Mr. Schmidt --7 right? -- May 10th, 2007. So that's just two days after the big Sun open source announcement; right? 8 A. Yes. 9 Q. And Mr. Schwartz says to Mr. Schmidt: (reading) 10 "By the way" --11 "BTW," that means by the way; right? 12 13 A. I believe so, yes. 14 Q. (reading) 15 -- "we would of course love to work together. Our 16 intent isn't to deliver a phone. It's to help others do 17 so." Do you see that? 18 I see that there. 19 A. 20 And then Mr. Schmidt forwarded that to you and asked for Q. 21 your comments; right? A. 22 Yes. And then you wrote back to Mr. Schmidt, "They have been 23 Q. calling me as well"; right? 24

25

A.

Yes.

- **Q.** You wrote: (reading)
- 2 "I don't see any way we can work together and not
- have it revert to arguments of control. I'm done with
- 4 Sun. Tail between my legs. You were right."
- 5 That's what you wrote; right?
- 6 **A.** Yes.

- 7 **Q.** And then you wrote, "They won't be happy when we release
- 8 our stuff"; right?
- 9 **A.** Yes.
- 10 Q. And you wrote, "We now have a huge alignment with
- 11 | industry, and they are just beginning"; right?
- 12 **A.** Yes.
- 13 | Q. You viewed Sun as a competitor now at this time; isn't
- 14 | that true?
- 15 | A. Yeah. When we couldn't agree to be partners and I was
- 16 about to release a clean room implementation of a virtual
- 17 | machine and class libraries and the whole operating system on
- 18 top of it, this was a space that Sun was already in. They were
- 19 selling things to the mobile industry, and by not -- by
- 20 | basically, like, my failure to partner with them, turned
- 21 | them -- turned us into a competitive nature. We were both
- 22 | targeting the same industry with similar products.
- 23 **Q.** And you wrote: (reading)
- 24 "I'm not underestimating their ability when folks
- like DoCoMo tell us they want to dump Sun for us. I'm

assuming we have something valuable and good." 1 Right? 2 3 Α. Yes. That's what I wrote. THE COURT: What is DoCoMo? 4 THE WITNESS: One of the main Japanese carriers like 5 They're government sponsored. 6 Verizon. BY MS. HURST: 7 8 Q. Now, when OpenJDK came out -- take that down, Trudy, please -- it had on it what's called a GPL license; right? 9 I'm sorry. Is that a question? 10 Α. Yeah. 11 Q. 12 A. You know, I'm not sure exactly what the license was when 13 OpenJDK first came out. I don't remember. 14 Well, you certainly decided that the license that Sun used 15 on OpenJDK was not acceptable to you; isn't that right? 16 Α. Yeah. I mean, I recall at the time I looked at it, 17 understood it, but I have forgotten a lot. Unfortunately, it's been a number of years. 18 19 All right. But you looked at it, you understood it, and Q. you decided the OpenJDK license was unacceptable to you; true? 20 21 A. I believe so, yes. All right. And you thought that phones could not be built 22 23 using GPL software; isn't that right? I thought there would be -- it would be difficult for 24 Α.

third-party developers to write their apps for phones if the

phones were based on GPL. 1 THE COURT: We need to remind the jury what GPL means. 2 3 Explain in one sentence what GPL means. THE WITNESS: Yep. It's called the GNU public license 4 GNU, and basically it's an open source license that -- one 5 sentence? 6 7 THE COURT: What does it mean, GPL? THE WITNESS: It -- it's a viral license where --8 THE COURT: A general public license? 9 THE WITNESS: GNU public license. GNU. 10 THE COURT: G stands for general, P stands for public, 11 12 and L stands for license; right? 13 THE WITNESS: No. 14 THE COURT: No? 15 THE WITNESS: General is -- it's the foundation that 16 created it is called GNU, and it's the -- they call it GNU, GNU 17 public license, GPL. THE COURT: At least the PL part is public license? 18 19 THE WITNESS: Absolutely right, yeah. 20 **THE COURT:** So that's what we're talking about? 21 THE WITNESS: Yes. 22 THE COURT: Thank you. 23 THE WITNESS: Sorry. BY MS. HURST: 24 Now, you said the GPL is viral. What did you mean by 25 Q.

that?

A. That means it's a type of open source license that I wasn't a proponent of, which was when a developer develops software and -- and combines it with software that was a GPL, it actually affects the software that the developer created.

So if you as an artist go and create a painting alongside of a GPL painting, that means automatically your painting has to be -- take on the GPL license. And that's what the viral nature of it is. So if you contribute something, it takes control of your code. That's the way I would describe it in kind of laymen's terms.

- Q. Trudy, can we have 43.1 again?
- Now, there's something called the Classpath exception to the GPL; right?
 - A. Yes, there is.
 - Q. And the Classpath exception makes it so that app developers don't have to give up their apps like that. They write -- if they write above that top layer, the Classpath exception will save them from the viral nature of GPL; right?
 - A. That's correct.
 - MS. ANDERSON: Objection, Your Honor, to the extent these questions are aimed at current day, legal understanding.

 Lacks foundation --
 - MS. HURST: I'll rephrase. I'll rephrase.
 - Q. This was your understanding at the time, Mr. Rubin, in

this time period when you were developing Android and the
OpenJDK was released, the Classpath exception would save the
app developers from the viral nature of the license?
A. I would term it slightly differently. They created the
Classpath exception to fix the problem this problem in GPL.
Q. All right. But it wouldn't fix the problem for the phone
makers, would it, in your understanding at the time?
A. I think it was a slightly different problem with the phone
makers, but I don't recall the exact specific issue.
Q. Because the phone makers might need to make changes over
here in the core libraries; right?
A. Which they would be free to do so under any license that
was an open source license.
Q. They would be free to do it, but if it was under GPL, then
they would have to publish those changes that they made; right?
A. Yeah.
MS. ANDERSON: Objection. Foundation. Legal
conclusion. Again, the witness is being asked current-day
understanding.
THE COURT: Well, that's true. You have to phrase it
in terms of what he knew back then.
With that understanding, please answer the question.
THE WITNESS: Sure. I mean, this is kind of a funny
thing. You know, these days and even back then, when you're an

engineer, you kind of have to understand this stuff to do your

So I don't consider myself an expert on the topic, but I iob. 1 think I understand it well enough to --2 3 THE COURT: No, not now. We're trying to get at what you understood at the time in question. 4 5 **THE WITNESS:** My understanding is the same. THE COURT: All right. Well, then tell us what the 6 7 answer is. 8 **THE WITNESS:** Now can you reask the question? 9 sorry. BY MS. HURST: 10 Let me see what it was, Mr. Rubin. Thank you. 11 Back in the time when you were considering this and 12 13 OpenJDK had come out, you understood that if the viral nature 14 of GPL affected those core libraries and the handset maker made 15 a change in there for their phones --16 THE COURT: In the core libraries. 17 BY MS. HURST -- in the core libraries, they would have to publish that 18 19 change to the rest of the world; right? Yeah, and I was fine with that. I was more worried about 20 Α. an app developer who had a proprietary app that wasn't open 21 source being forced to publish the source code of their app. I 22 thought that would be really bad. 23 24 Q. Well, isn't it true that you were also worried about the

handset manufacturers?

1	A. Not in the area that you're describing. In the area where
2	if a handset manufacturer came along and modified a core
3	library, whether or not they would have to publish the source
4	code to their modification of core library, I didn't care
5	about. I actually thought that was good.
6	Q. So let me just ask you this: Is it true that you told
7	people at the time, 2008 when you were considering all this,
8	that the thing that worries you about GPL is this: (reading)
9	"Suppose Samsung wants to build a phone that's
10	different in features and functionality than one from LG.
11	If everything on the phone was GPL, any applications or
12	user interface enhancements that Samsung did, they would
13	have to contribute back."
14	Did you say that publicly in that time frame?
15	A. Yes, I did. That's just what I described about the
16	proprietary code having to be opened.
17	Q. Because they're competitors, Samsung and LG were
18	competitors, even though they were both using Android, and if
19	they tweaked it to make it especially good in their phones,
20	they didn't want to tell the other guy about that; right?
21	A. No. I think I was more worried about what they built on
22	top of it. Like their user interface for example, that's

that's them. That's not Android. I want them to be able to

express themselves and make great successful phones.

Can we see 207 again?

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1 Let's go to that "on a separate note" paragraph. You've got 207 there, Mr. Rubin? 2 3 A. Yes, I do. 4 Q. You wrote this: (reading) 5 "On a separate note, I need to speak with you re Korea. LG and Samsung are two of my most difficult 6 7 partners. Extremely aggressive when it comes to 8 competition." Right? 9 10 Α. Yes. Those handset manufacturers were competing with each 11 Q. other, weren't they? 12 13 A. Yeah. I love that. 14 And the last thing they wanted to do was have to disclose 15 their proprietary modifications to Android and have to give 16 that information to their competitors; isn't that so? 17 A. I don't follow you. I don't see where that -- where it 18 says that here. 19 I'm not asking about the document. I'm just asking you. Q. 20 Α. I'm sorry. 21 At the time isn't it true you believed those handset manufacturers did not want to share their secret changes to 22 23 Android with each other? 24 Α. That -- the way I would describe it is I wanted to

make sure that I wasn't, like, painting myself in a corner by

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agreeing to some license for Android that would force the manufacturers to do something that wouldn't allow them to be effective competitors. Like, for example, if I picked the wrong open source license, then maybe they would all look the same, and I really didn't want that to happen. I wanted everybody to have the freedom to innovate because I think that type of competition is really good for consumers. They end up winning because, you know, the phones keep getting better and better and better. MS. HURST: Your Honor, I'm about to go to a different subject. Would now be a good time for a break? THE COURT: How much longer do you have on cross? MS. HURST: I'm sure my team is going to tell me to cut out another half of whatever I've got left here, Your Honor. I'm going to try and go another half an hour and be done. THE COURT: We'll take a 15-minute break at this time. Please remember the admonition. (Proceedings were heard out of presence of the jury:) THE COURT: Do the lawyers need the judge for anything? MR. VAN NEST: Excuse me? **THE COURT:** Do you need me for anything? MR. VAN NEST: Just one quick heads-up, which is that when -- we're going to do a couple videos after Mr. Rubin is

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done. When we come to Mr. Bloch, who I hope to get to today,
     we would like you to read one of the statements that we worked
     out with Judge Kim. So we'll have that copyright -- it's the
     one that explains what's at issue, APIs --
               THE COURT: I'll read them all just before that video.
              MR. VAN NEST: It's not the four admitted facts.
      Those aren't the ones. It's the copyright APIs versus
      implementing, and we'd like to have you do that just before
     Josh Bloch, which will be after the videos.
               THE COURT: Remind me.
              MR. VAN NEST: We'll hand it up.
              THE COURT: All right. Thank you.
              MR. VAN NEST: We'll get it up. Thank you.
              THE COURT: We're going to take our 15 minutes, too.
              MR. VAN NEST:
                             Thank you.
              MS. HURST: Thank you.
                       (Recess taken at 11:10 a.m.)
                    (Proceedings resumed at 11:25 a.m.)
19
           (Proceedings were heard out of presence of the jury:)
               THE COURT: We're going to bring in the jury. Are you
     ready?
          Bring in the jury.
           (Proceedings were heard in the presence of the jury:)
               THE COURT: Ms. Hurst, please proceed.
              MS. HURST: Thank you, Your Honor.
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BY MS. HURST

- 2 Q. Mr. Rubin, I put a few exhibits up there in front of you
- 3 to try to speed things up a little bit. Do you see a folder
- 4 | for Trial Exhibit 1 there?
- 5 **A.** Yes, I do.
- Q. And that one is already in evidence. I believe you talked
- 7 about that on direct.
- 8 Let's look at page 8 of that, please.
- 9 **A.** Okay.
- 10 Q. Now, this is where you were making your first
- 11 presentation, page 8, to -- your first Google product strategy
- 12 presentation; is that right?
- 13 **A.** Yes.
- 14 Q. And you were explaining to the folks at Google, the top
- 15 executives, why Java; right?
- 16 **A.** Yes.
- 17 | Q. And you pointed out a couple of things on direct, but
- 18 there are a couple of other reasons here, too. Existing pull
- 19 of developers and applications, do you see that?
- 20 **A.** Yes, I do.
- 21 Q. And that was important because, as you described it
- 22 | yesterday, you wanted this to be frictionless; right?
- 23 A. As frictionless as possible.
- 24 | Q. So you wanted to, if you could, tap in to that existing
- 25 base of developers and applications; is that right?

A. Yep.

- 2 Q. And you understood at the time that there was a licensing
- 3 structure at Sun; is that right?
- 4 | A. I understood -- I think I understood Sun's business model
- 5 at the time, and that was a licensing-based business model.
- 6 Q. And the OEM -- under that licensing model, the OEM, the
- 7 | handset maker, would pay for the license; right?
- 8 A. Well, would pay. I mean, I think they were already paying
- 9 Sun a license for Sun's technology.
- 10 Q. But you didn't like that model; right?
- 11 A. Well, I didn't really have a strong opinion about who pays
- 12 who in this model.
- 13 **Q.** So you were okay with it if there was an open source model
- 14 where the OEMs would pay? Is that back then?
- 15 A. Look, if there's free software and somehow Sun convinces
- 16 an OEM to pay for something that's free, go for it.
- 17 Q. Let's look at Exhibit 7. And is that an email exchange
- 18 that you had with Mr. Page starting in the middle of the first
- 19 page to the second?
- 20 MS. HURST: Oh, this is preadmitted. I've been handed
- 21 | a note, Your Honor, so I'll move Exhibit 7.
- 22 **THE COURT:** 7?
- MS. HURST: Yes.
- 24 **THE COURT:** 7 received in evidence.
- 25 MS. HURST: Thank you, Your Honor.

(Trial Exhibit 7 received in evidence) 1 BY MS. HURST: 2 3 All right. Let's look at this email that you wrote to 4 Mr. Page starting in the middle of the first page. I see it. 5 A. And this is October 11, 2005. So we're going all the way 6 7 back to the beginning here; right? This is just a few months 8 after you've joined Google; right? A. Yes. 9 And the subject is "Sun Meeting"; right? 10 Q. Yes. I see it. 11 Α. 12 Q. And you're prepping Mr. Page for a meeting that you're 13 going to have with Sun, and you're asking him to please try to 14 stop by and show support for this effort; right? 15 Yeah. I was looking for Larry to just swing by and Α. 16 basically say hi to the folks. 17 Q. All right. So you told Mr. Page: (reading) "We have been having discussions with Sun regarding 18 19 Android's open source VM" --20 That's virtual machine; right? 21 Α. Yes. Q. 22 (reading) 23 -- "strategy. Alan Brenner who owns the P and L" --That means profit and loss; right? 24 25 A. Yes.

Q. (reading)

-- "for J2ME at Sun is coming over to tell us that Sun doesn't want to work with us. His big concern is that by open sourcing our J2ME VM we will make licensing enforceability impossible for Sun and he will lose revenue."

That's what you told Mr. Page?

- A. Well, you left out the "I believe" that was supposed to be in parentheses because I didn't really know why he was coming over. This was just my, you know, idea.
- Q. You were worried that that was what he was going to come over and tell you?
- A. "Worried" is probably not the right word. I believed that's what he was going to come over and tell us.
- Q. All right. Then if we go all the way down to the bottom of that email, you said, "Android is building a Java OS"; right?
- A. Yes.
 - **Q.** (reading)

"We are making Java central to our solution because,
A, Java as a programming language has some advantages
because it's the number one choice for mobile development;
B, there exists documentation and tools; C, carriers
require managed code; and, D, Java has a suitable security
framework."

1 That was what you wrote in October of 2005; right? 2 A. Yes. 3 Q. And then if we go to the next page -- Trudy -- Mr. Rubin, 4 you wrote: (reading) 5 "If Sun doesn't want to work with us, we have two options: One, abandon our work and adopt Microsoft CLRVM 6 7 and C sharp language or do Java anyway and defend our 8 decision, perhaps making enemies along the way." That's what you wrote? 9 10 Α. Yes. Let's go to Exhibit 8. Do you have that there in front of 11 Q. 12 you, Mr. Rubin? 13 A. I'm sorry. Exhibit? Q. 14 Eight. 15 Now, Exhibit 8, that's a draft of a long email that you 16 wrote to Deep Nishar and then shared with Mr. Miner for his 17 review; is that right? 18 I believe so, yes. MS. HURST: Move Exhibit 8 into evidence. 19 20 MS. ANDERSON: No objection, Your Honor. THE COURT: Thank you. In evidence. 21 (Trial Exhibit 8 received in evidence) 22 23 BY MS. HURST: Let's look at page 2. I'm sorry. First let's look at 24 page 1. Let's see the date on this. October 2005; is that 25

- 1 right?
- 2 A. Yes. Uh-huh.
- 3 Q. All right. Now let's look at page 2.
- By the way, while we're looking at that, this was your
- 5 preparation of information in response to Eric Schmidt's
- 6 questions; right?
- 7 A. You know, I haven't seen this in a while. I'd have to
- 8 read the whole thing to familiarize myself with it. Would you
- 9 | like me to do that?
- 10 Q. Well, it says right here, "Here are the Android team
- 11 responses to Eric's questions, on page 1; right?
- 12 A. Let's see here. So Rich wrote this; right?
- 13 Q. No. Do you see there in the middle of the first page,
- 14 Mr. Rubin, where it says "Deep"?
- 15 **A.** Yeah. And Rich Miner wrote this to me; right?
- 16 **Q.** Okay. Yeah.
- 17 **A.** Okay.
- 18 Q. And he says he drafted, "Here are the Android team
- 19 responses to Eric's questions"; right?
- 20 **A.** Yes.
- 21 Q. And you understand that to mean Eric Schmidt at the time;
- 22 | right?
- 23 **A.** Yes.
- 24 Q. So let's look at page 2. Here we are in October 2005 at
- 25 the bottom here, "It is widely believed." Do you see that?

- A. Where are we here? Yes. I see.
- **Q.** (reading)

"It is widely believed by" --

It looks like there is a word missing there; right?

- A. Yeah.
- Q. (reading)
 - -- "that if an open platform is not introduced in the next few years, then Microsoft will own the programmable handset platform. Palm is dying, RIM is a one-trick pony; and while Symbian is growing market share, it's becoming a Nokia-only solution."

That was the draft description for Mr. Schmidt; right?

- **A.** That Mr. Miner wrote, yes.
- **Q.** Mr. Miner was one of your cofounders of Android; right?
- **A.** He was.
- **Q.** And he was kind of the business guy; right?
 - A. No. I think Ethan was the business guy. Rich was -- he was based in Boston and kind of working on special projects.
 - Q. Well, he went out and met with a lot of the potential members of the open handset alliance, didn't he?
 - A. Yeah. And, actually, in this time frame he was really active in this kind of stuff with me for sure.
 - **Q.** Later he left?
- **A.** Yes.
- 25 Q. Let's look at Exhibit 13. No, just the pile in front of

1 you is the one with my current set. 2 A. Okay. 3 Q. All right. Exhibit 13, that's an email from Mr. Swetland --4 5 Α. Yes. -- to is that Mathias or Mathias Agopian? 6 Q. 7 Mathias, yep. A. 8 Q. And it's copied to you; is that right? A. Yes. 9 And Mr. Swetland was an engineer working on the Android 10 Q. project in January of 2006? 11 A. 12 Yes. 13 MS. HURST: Move the admission of 13. 14 MS. ANDERSON: No objection. 15 THE COURT: Thank you. Received. 16 (Trial Exhibit 13 received in evidence) BY MS. HURST: 17 And who was Mr. Agopian at this time? 18 Q. 19 He was an engineer working on framework. Α. 20 The Android framework? Q. 21 Α. Yes. Let's start in the middle of the page here where 22 23 Mr. Swetland wrote -- and Mr. Swetland -- Mr. Swetland was one of your engineers on Android; right? 24

He worked -- all the recipients of this email were on

25

Α.

1 Android.

- 2 Q. And Mr. Swetland, you had worked with him before at
- 3 another company called Danger; right?
 - **A.** Yes. That's correct.
- 5 Q. And then you recruited him after you founded Android to
- 6 come over and work with you there; right?
- 7 **A.** Yes.
- 8 Q. And at Danger you built what you considered to be one of
- 9 the very first smartphones; right?
- 10 **A.** Yeah.
- 11 Q. And it was called the T-Mobile Sidekick you said?
- 12 **A.** That was T-Mobile's name for it. We had our own internal
- 13 name for it.
- 14 Q. And what was that name?
- 15 A. Hiptop.
- 16 Q. All right. I'm going to show you Exhibit 5391.
- 17 Ms. Anderson, there's only just one of these. It's the
- 18 phone.
- 19 Do you recognize Exhibit 5391 as a T-Mobile Sidekick?
- 20 | A. I think I have one of these on my wall of shame at home.
- 21 **Q.** So that's a yes?
- 22 **A.** Yes.
- 23 MS. HURST: All right. I move 5391 into evidence.
- 24 **THE COURT:** Received.
- 25 MS. ANDERSON: Excuse me. I'm sorry?

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THE COURT: Do you have any objection?
MS. ANDERSON: Yes, Your Honor. This was not
disclosed as an exhibit for the examination.
MS. HURST: He referred it on direct, Your Honor.
MS. ANDERSON: Your Honor, if they were going to raise
this, I'm sure they were aware of it before they commenced
their exam.
THE COURT: Overruled. It's going in.
MS. ANDERSON: Thank you.
(Trial Exhibit 5391 received in evidence)
BY MS. HURST:
Q. Is there a Java logo on that phone anywhere?
A. Well, let's see. No, I don't see a Java logo.
Q. All right. Let's go back to Exhibit 13.
A. By the way, just for the record, I'm not sure if this is a
Danger phone because our phone flipped around and this one
slides up. And after Danger, post-Danger, T-Mobile continued
to use the Sidekick brand. They even had an Android-powered
Sidekick, so
THE COURT: I don't understand the point you're trying
to make.
THE WITNESS: I don't think this is a Danger phone.
THE COURT: What did you originally say? That it was?
THE WITNESS: She handed it to me and she claimed it
was a phone called the Sidekick that Danger created for

1 T-Mobile, and I'm not sure. THE COURT: At first you said yes, but now -- you said 2 it was on the wall of shame. 3 THE WITNESS: She asked me -- she asked me if it was 4 branded T-Mobile Sidekick, and I hadn't seen it until I flipped 5 6 it open where it says "Sidekick" there. That's the only place 7 it says "Sidekick." 8 **THE COURT:** Is it -- okay. So what's the amendment you're trying to make? 9 THE WITNESS: I'm not sure if it was a phone that was 10 11 designed by my company Danger. THE COURT: All right. Let's move on. 12 13 BY MS. HURST: 14 Let's go back to Exhibit 13, Mr. Rubin. 15 Mr. Swetland, who had worked with you at Danger -- by the 16 way, at Danger, you had Java APIs in the Hiptop platform; isn't 17 that right? Α. 18 Yes. 19 So Mr. Danger who worked with -- or pardon me --20 Mr. Swetland who worked with you at Danger where you had used Java APIs, wrote: (reading) 21 "Reasons to shift to a primarily Java API. 22 23 language massively simplifies application development Massively simplifies system development and 24 reduces our development time." 25

It's the second paragraph, Trudy. 1 Down here (indicating): (reading) 2 "This is based on experience developing Hiptop. Java 3 4 saved us a pretty crazy amount of time." That was what Mr. Swetland wrote; right? 5 I believe so. 6 Α. 7 He also wrote, "Using Java simplifies the 'why did you Q. 8 invent a new API' story"; right? A. I see that. 9 And if we keep going to the next page, there's a lot of 10 other stuff he wrote in here about the benefits of Java. 11 12 other specific thing that he wrote is: (reading) 13 "The nature of the cellular market is that we are," 14 quote/unquote, "required to have Java due to carrier requirements, etc." 15 16 Right? That's what he wrote? 17 A. Yes. All right. Let's go to Exhibit 17. It should be there in 18 19 front of you as well. 20 After we look at one, if you want to just move it over to 21 the other pile, we probably won't go back to it, you'll be safe doing that. 22 23 All right. Exhibit 17. Exhibit 17, that's an email from Mr. Lindholm to Bill Coughran and you dated February 10th and 24 25 Mr. Coughran's response; is that right?

1 A. Yes. February 10th, 2006; true? 2 Q. 3 A. Yes. MS. HURST: And I move Exhibit 17 into evidence. 4 5 MS. ANDERSON: No objection, Your Honor. THE COURT: Received. 6 (Trial Exhibit 17 received in evidence) 7 BY MS. HURST: 8 All right. So let's look here at the email from 9 10 Mr. Lindholm. Mr.--11 At the bottom, Trudy. This one in the middle. Sorry. This one in the middle. There we go. 12 13 All right. So Mr. Lindholm, he was at Google; right? 14 Α. Yes. 15 Q. He had been at Sun; right? 16 Α. Yes. 17 He was a big Java guy at Sun; right? Q. A. I -- I don't know how to characterize his role at Sun. 18 You considered him one of your advisors to Android; right? 19 Q. 20 Α. Yes. 21 And in February 2006, he wrote to Bill Coughran. Was that his boss? 22 23 I'm not sure what the reporting structure was. Α. Well, he was requesting approval for travel for Android; 24 Q.

25

right?

- A. Yes. I quess so.
 - Q. And Mr. Rubin [sic] wrote: (reading)

"As you might vaguely be aware, I have been helping

Andy Rubin with some issues associated with his Android

platform. This has mostly taken the form of helping

negotiate with my old team at Sun for a critical license."

- Right? That's what he wrote?
- 8 A. Mr. Lindholm wrote that, yes.
 - Q. All right. Let's look at Exhibit 158. Is that in your
- 10 stack, sir?

1

2

7

- 11 **A.** I see it.
- 12 Q. And this is a presentation dated -- it's an email from
- 13 Andy T. That was Andy Tien; is that right?
- 14 **A.** Yep.
- 15 **Q.** And he was part of the Android team?
- 16 A. No, he was not.
- 17 **Q.** Who was he?
- 18 A. We discussed this before. He was a sales guy, I think,
- 19 for Google.
- 20 Q. All right. And you're copied on this email; is that
- 21 right?
- 22 **A.** Yes.
- 23 **Q.** And it's being sent to China Mobile; right?
- 24 **A.** Yes.
- 25 Q. And the subject is "Materials on Google Open Handset OS";

right? 1 2 A. Yes. 3 Q. And the date is September 28th, 2006? 4 Α. Yes. MS. HURST: Move the admission of 158. 5 MS. ANDERSON: No objection, Your Honor. 6 7 THE COURT: Received in evidence. 8 (Trial Exhibit 158 received in evidence) BY MS. HURST: 9 Let's look at this email. Mr. Tien is sending to 10 11 China Mobile materials on our open handset OS; right? 12 A. Yes. 13 Q. So it's a whole slide deck that Google was sending to 14 China Mobile about Android; right? 15 Α. Yes. 16 Let's look at page 10, Trudy. 17 And the deck that Google sent to China Mobile said, "Supporting Java is the best way to harness developers"; right? 18 That's the title of this slide on page 10. 19 A. 20 Q. And it said: (reading) 21 "Six million Java developers worldwide. Tools and documentation exist to support app development without the 22 23 need to create a large developer services organization. There exist many legacy Java applications. The wireless 24 industry has adopted Java, and the carriers require its 25

support." 1 That's what Google told China Mobile; right? 2 3 A. I see it, yes. China Mobile knew that. They were one of the carriers; 4 Q. right? 5 I don't know if that's true or not. 6 Α. 7 Well, did they write back and say, "You know what? Q. 8 don't really require Java. That's okay. Forget all about it"? I don't know. A. 9 All right. So the deck that you sent China Mobile said: 10 Q. 11 (reading) 12 "Strategy. Leverage Java for its existing base of 13 developers. Build a useful app framework." 14 And down there at the end, at that point you were talking 15 to Skelmir and proposing to integrate class libraries from them 16 to accelerate your effort; right? 17 A. Yeah. A lot of that stuff never actually happened. Right. The Skelmir deal never happened; right? 18 19 Yeah, and the J2ME apps in compatibility mode didn't Α. 20 happen either. 21 That's right, because Android isn't compatible with J2ME, is it? 22 23 Android is -- doesn't support all the functionality of Α. feature phones. It's meant and targeted for smartphones, which 24

25

J2ME wasn't.

- 1 **Q.** So it was not compatible; right?
- 2 A. Yeah, I think that's what that means. We're building a
- 3 smartphone, and it built feature phones.
 - **Q.** Do you have 5557 up there, sir?
- 5 A. Yep. I see it.
- 6 Q. And that's an email with slides for an LG meeting; right?
- 7 **A.** Yes. I see it.
- 8 Q. And you're one of the recipients on that email dated
- 9 March 11, 2007?
- 10 **A.** Yes.

- 11 MS. HURST: Move the admission of 5557.
- 12 MS. ANDERSON: No objection, Your Honor.
- 13 | THE COURT: Thank you. Received.
- 14 (Trial Exhibit 5557 received in evidence)
- 15 BY MS. HURST:
- 16 Q. This is March 11, 2007; right? Let's just look here on
- our timeline. This is after you walked away in May 2006 and
- 18 before the release of OpenJDK which was May 2007; right?
- 19 A. I'm sorry. Can you repeat? It's -- this is before the
- 20 open sourcing of OpenJDK?
- 21 Q. Right.
- 22 **A.** Yes. Post-announcement but before it became available.
- 23 Q. All right. So you're meeting with LG; right?
- 24 **A.** Yes.
- 25 Q. And all these people meeting with LG, these are all Google

```
people; right?
 1
 2
      A.
           Yes.
 3
      Q.
           None of those are Sun people; right?
          That's correct.
 4
      Α.
 5
           All right. Let's look at page 10. So, here again, you've
      Q.
      got the slides for LG and you're calling it the core Java
 6
 7
      libraries; is that right?
 8
      A.
           Yep.
           All right. Is 5183 up there, sir?
 9
      Q.
      A.
           Somewhere. I have to find that one.
10
           If you don't have it right in front of you --
11
      Q.
12
      Α.
           It wasn't in the small pile.
13
      Q.
           -- it's not there. I'll start fresh here.
14
           All right. Exhibit 5138 is entitled "OC Quarterly Review,
15
      Q1 2009 Android." And you see your name is first there?
16
      Α.
           Yes.
17
           All right. What was an OC quarterly review?
      Q.
      Α.
           That was the executive review of various projects at
18
19
      Google.
20
               MS. HURST: Move to admit 5183.
21
               MS. ANDERSON: No objection, Your Honor.
               THE COURT: Received.
22
23
            (Trial Exhibit 5183 received in evidence)
      BY MS. HURST:
24
25
           Let's look at the first page.
      Q.
```

All right. So OC, that's the operating committee; right? 1 2 A. Yes. 3 Q. So quarterly you would meet with the operating committee to review the status of Android and how was it doing? 4 5 Α. Yeah. So this is Q1 2009. Now you're out on the market; right? 6 Q. 7 Α. Yes. 8 Q. Okay. You're out on the market. And let's look at page 7. At this point only the 9 HTC Dream is out; is that right? 10 This is like two and a half months after we 11 Α. Yeah. launched. 12 13 Q. Pretty early? 14 Α. Yep. 15 Let me just hand you Exhibit 5389, which is, I believe, an Q. 16 HTC Dream, but make sure you check it closely. 17 A. Thank you. That's it. MS. ANDERSON: Your Honor, this is another exhibit 18 that was not disclosed. 19 20 THE COURT: Sustained. MS. HURST: Your Honor, it was discussed on direct. 21 THE COURT: Not the features of it. I don't 22 23 understand why it matters, but you should have disclosed it. It wasn't discussed enough to -- so sustained. We're not going 24

25

to get into that.

Which one is that? 51 what? 1 MR. VAN NEST: 5183, Your Honor. 2 THE COURT: I thought I already ruled --3 MS. HURST: Actually it was 5389, Your Honor. 4 THE COURT: All right. Let's pass it. 5 MS. HURST: All right. Thank you, Your Honor. 6 7 All right. Going back to the presentation, page 7, your 8 quarterly operating committee report, you wrote "Search plus Android equals huge"; right? 9 10 Α. Yes. "And speed matters. 70 percent of all searches are 11 Q. initiated from the Android search framework rather than 12 13 Google.com website"; right? 14 Α. Yes. 15 That meant they didn't have to go into the browser and Q. 16 open it up and go to Google.com and then type it all in; right? 17 A. Yes. Because the framework was built right into the platform; 18 19 right? Aspects of the framework. Google wasn't built into the 20 Α. 21 platform. Again, like the platform's open source, so that doesn't come with Google Search. That's proprietary to Google. 22 23 The open source platform had a framework where any search provider could insert their search engine into the phone. 24 And that came preset for Google; right? 25 Q.

- 1 A. On the HTC Dream, yes.
- 2 Q. In fact, you negotiated deals with people where you got
- 3 | them to agree to have that be preset for Google; right?
- 4 **A.** Yeah. There were some, for example, in different
- 5 countries where Google wasn't available that had different
- 6 search engines.
- 7 **Q.** Let's look at page 8. Now here you were reporting, "How
- 8 | are we doing on mobile browser share"; right?
- 9 **A.** Yes.
- 10 Q. How much are people using different platforms to do their
- 11 mobile Internet browsing; is that what that meant?
- 12 **A.** Yes.
- 13 | Q. And you were reporting that it was iPhone, there was
- 14 Android, there was Java ME, there was Symbian, there was
- 15 Windows Mobile, and then other, which included Palm,
- 16 | BlackBerry, and Brew; right?
- 17 **A.** Yes.
- 18 Q. And it was important which platform people were searching
- on because some platforms might decide that they would set
- 20 | their search to something other than Google; right?
- 21 A. I'm not sure if I understand the question.
- 22 | Q. Well, you had those deals where Google was the default
- 23 setting for Android, but it was possible that handset
- 24 | manufacturers would choose other search engines, wasn't it?
- 25 | A. I guess theoretically possible. Of course, I mean, just

1	to be clear, those search deals were separate from Android.
2	So and Google typically had a sales team that was in charge
3	of the strategy and effort for those.
4	Q. Let's look at page 28. At this point in the Q1 2009,
5	bullet point 3, your key insights were you had a
6	year-and-a-half window of opportunity. That's what you wrote,
7	right?
8	A. Yes. I see that bullet point. About a year-and-a-half
9	window of opportunity.
LO	MS. HURST: Your Honor, I have a number here I'd like
L1	to move without sponsoring testimony if Ms. Anderson is
L2	amenable.
L3	THE COURT: Why don't you go show her which ones they
L 4	are.
L5	MS. HURST: I'm just going to pull them out,
L6	Your Honor, and then I will do that immediately.
L7	THE COURT: All right. Ms. Anderson, can you just
L8	call out the numbers of the ones you agree can be admitted, and
L9	I'll write them down and that will be the fastest way to go.
20	MS. ANDERSON: Sure. May I read them really quickly,
21	Your Honor? I don't know what they are.
22	THE COURT: Come stand right there and read them off
23	as you and then the ones you don't agree with, there's no
24	need to just put those in a separate pile.

MS. ANDERSON: I will do that, Your Honor.

THE COURT: Just tell me the ones you agree to. 1 (Pause in proceedings.) 2 This is taking too much of the jury's 3 THE COURT: time. We are going to have to do this offline. You take those 4 but you can't do two things at once, so you go to your next 5 question and we will try to save the jury's time. I thought 6 7 this could be done quickly, but it can't be. BY MS. HURST: 8 Mr. Rubin, I'm showing you Exhibit 1061. 9 Q. And, Ms. Anderson, I believe this is in by stipulation at 10 ECF 1524. 11 12 MS. ANDERSON: That's correct. 13 THE COURT: Received. 14 (Trial Exhibit 1061 received in evidence) 15 BY MS. HURST: 16 0. Let's look at page 3. And this is another one of your 17 quarterly reviews. This time in 2010; is that right, Mr. Rubin? 18 19 Yeah. I'm not sure whether this was a draft or something Α. that was actually shown. 20 21 Well, the finance people were asking for the numbers to be Q. filled in, right, in the email on the front? 22 23 Yeah, but I wasn't on the email thread. Α. But your name is on the presentation, isn't it? 24 Q. 25 Α. I'm not sure if this presentation was ever showed or if it

- 1 was a draft.
- 2 | Q. Let's look at page 15, and we'll see if you recognize it.
- 3 Is that a slide that you made?
- 4 A. Oh, man. It's been a while. I actually don't know. It
- 5 could have been me. It could have been somebody on my team.
- 6 It could have been somebody not on my team.
- 7 **Q.** All right. What it describes here is that Android spreads
- 8 value; right?
- 9 **A.** That's the title of the slide, yeah.
- 10 Q. It has, "Android has a direct revenue impact." That means
- on Google; right? Direct revenue impact.
- 12 A. I see that, yep.
- 13 Q. Because there are mobile ad revenue enabled on Android.
- 14 | That's what it says; right?
- 15 **A.** I see.
- 16 Q. And also there's Android market revenue. That's what it
- 17 says; right?
- 18 **A.** I see that as well.
- 19 | Q. So that's the apps and the ads that the quarterly review
- 20 describes as direct revenue impact; true?
- 21 **A.** I'm sorry. What was the question?
- 22 Q. The apps and the ads --
- 23 **A.** The app store -- the Android market is the app store, and
- 24 the mobile ad revenue that was enabled by Android is indirect
- 25 revenue.

- 1 Q. I'm sorry. Did you say "indirect"?
- 2 **A.** Yeah.
- 3 **Q.** What does the document say?
- 4 A. The document says it's revenue that's enabled by something
- 5 else.
- 6 Q. I'm sorry. Just read me the blue box there on the top,
- 7 Mr. Rubin.
- 8 A. That says "direct revenue impact."
- 9 **Q.** And then there were all these additional benefits to
- 10 Google; right?
- 11 **A.** Yep.
- 12 Q. And benefits -- you thought benefits to the whole
- 13 | ecosystem; right?
- 14 | A. You said "you thought" and, again, I'm not really sure if
- 15 I authored this or if somebody else did, whether it was ever
- 16 shown.
- 17 | Q. Well, let's look at the next page, Mr. Rubin.
- 18 **A.** Uh-huh.
- 19 **Q.** Page 16 of the exhibit, "Android Strategy. Focused on
- 20 Phase II, moving to Phase III. Do you recognize this slide?
- 21 **A.** I do.
- 22 Q. Did you create this slide?
- 23 **A.** I probably had a pretty big role in creating it, minus
- 24 probably -- I probably didn't put in the numbers. The way we
- 25 were structured at Google is Android was strategy and

- 1 engineering, ads team --
- 2 **Q.** Mr. Rubin, the question was just did you create the slide.
- 3 A. Parts of the slide.
- 4 Q. Okay. Thank you.
- 5 And in item 1 of the four-part strategy, you had
- 6 | "ecosystem building"; right?
- 7 **A.** Yes.
- 8 **Q.** And you wanted to be a leading software platform; right?
- 9 **A.** Yes.
- 10 Q. You needed apps; right?
- 11 **A.** Yes.
- 12 Q. You wanted to get multiple OEMs and devices; right?
- 13 **A.** Yes.
- 14 **Q.** Multiple carriers?
- 15 **A.** Yes.
- 16 **Q.** Millions of users?
- 17 **A.** I see all of that there, yep.
- 18 Q. Then you said, "Once we build this ecosystem, then we're
- 19 going to extend our core business"; right?
- 20 **A.** Yes.
- 21 Q. "And we're going to do that with search, ads, and apps";
- 22 | right?
- 23 A. I see "apps" twice but, yeah.
- 24 **Q.** Because apps were important?
- 25 **A.** Apps were important, yeah.

- Q. All right. And at this point in time, you were at
 Phase II moving to Phase III in the Android strategy, and this
 was in the latter part of 2010; right?
 - A. I'm not sure of the date, if this was ever shown or what.
 - Q. Well, just check out page 3 --

THE COURT: Whether it was ever shown or not, it's something that came from the Google files, and is it true? I mean, isn't that --

THE WITNESS: Yeah. I mean, it --

THE COURT: All right. Okay. Well, then, so whenever she asks you a question, you back up to saying something like, "Well, I don't know if this was ever shown or not." That's not what she's asking you.

THE WITNESS: Okay.

THE COURT: Just pay attention to the question and answer her question.

THE WITNESS: Okay.

THE COURT: Ask it again.

BY MS. HURST:

- Q. So this is a report in July 2010; right? As best you can tell from the document, it's a report in July 2010? Look at page 3.
- A. I mean, I could read the whole document. I wasn't included on the original email. I'm not familiar with it.

 There's just a lot I don't know.

- Q. Just look at page 3, Mr. Rubin.
- THE COURT: You're trying to enhance it by calling it a report, so that causes him to quibble.
 - MS. HURST: I'm sorry, Your Honor.
 - THE COURT: This is some kind of internal -- it could be a draft. We don't know what it is, but maybe it's all true.

 I think you just should focus on what's there and ask him was
 - **MS. HURST:** All right.
- Q. Was it true that in the latter part of 2010, you were focused on Phase II and moving towards Phase III?
- 12 A. Yes, I believe so.
- Q. All right. Let me show you Trial Exhibit 10. Do you recognize Exhibit 10, Mr. Rubin?

This is an email sent to you by Mr. Lindholm?

Yes.

that true.

- 17 **A.** Yes.

A.

Q.

1

4

5

6

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15

- 18 Q. Mr. Lindholm who had been at Sun?
- 19 **A.** Yes.
- 20 **Q.** Mr. Lindholm who was one of your Java advisors?
- 21 | A. He was one of our general advisors, not specific to Java.
- 22 **Q.** And he sent this email to you on or about August 6, 2010?
- 23 **A.** Yes.
- 24 Q. Phase II, moving to Phase III; right?
- 25 **A.** Sure.

MS. HURST: Move the admission of Exhibit 10. 1 MS. ANDERSON: Your Honor, we continue to object under 2 3 403 and the motion in limine. THE COURT: Is this the one that we've talked about 4 before? 5 MS. ANDERSON: Yes, Your Honor. It has been addressed 6 7 in the motions in limine. THE COURT: Overruled. 10 is received in evidence. 8 MS. ANDERSON: Thank you, Your Honor. 9 (Trial Exhibit 10 received in evidence) 10 BY MS. HURST: 11 12 Q. Did you know that Mr. Lindholm was an author of some of 13 the Java APIs? 14 Α. I know he worked at Sun on Java for a long time. 15 Did you know he was an author of some of the very APIs Q. 16 that are at issue in this case? 17 A. No, I did not. So Mr. Lindholm wrote to you on August 2010. The subject 18 was "Context for discussion. What we're really trying to do"; 19 right? 20 I see the subject, yep. 21 Α. Q. And he wrote: (reading) 22 "Hi, Andy. This is a short preread for the call at 23 12:30. In Dan's earlier email we didn't give you a lot of 24 context looking for the visceral reaction that we got." 25

- 1 Did I read that correctly?
- 2 A. Apparently, yeah.
 - **Q.** (reading)

3

8

9

10

11

- "What we've actually been asked to do by Larry and
 Sergey" --
- Let's stop there. You understood Larry and Sergey to mean
 Larry Page and Sergey Brin; right?
 - A. Yes.
 - Q. So Mr. Lindholm is telling you that what he's been asked to do by the two founders of Google is to investigate what technical alternatives exist to Java for Android and Chrome; right?
- 13 A. Yes. I see that there.
- 14 Q. Now, this is August 2010; right?
- 15 **A.** Yes.
- 16 Q. Your platform is out on the market at this point; right?
- 17 **A.** Yes.
- Q. And you know what Java APIs are in that platform at that point in time; right?
- A. More or less. Not every technical detail of the APIs, but
 I know we included our own implementations of Java APIs in the
 platform.
- Q. And you know that you included the declaring code in the platform too, don't you?
- 25 **A.** Yes. In order to interoperate, you need the declarations

```
1
      as well as the implementation.
           So you received this email from Mr. Lindholm. He wrote,
 2
      "Investigate the technical alternatives." He wrote: (reading)
 3
                "We've been over a bunch of these and think they all
 4
           suck."
 5
           That's what he wrote; right?
 6
 7
           I see that, yep.
      A.
 8
      Q.
           He wrote: (reading)
                "We conclude that we need to negotiate a license for
 9
           Java under the terms we need."
10
11
           Right?
           I see that.
12
      Α.
13
      Q.
           And then he wrote: (reading)
14
                "That said, Alan Eustace said the threat of moving
15
           off Java hit Safra Catz hard."
16
           Right?
17
      A.
           I see that.
18
           Safra Catz, she was then the president of Oracle and now
      she's the CEO of Oracle; right?
19
20
           I'm not sure what her role was back then, but this is
      Α.
21
      certainly past the acquisition timeframe of Sun to Oracle, so
22
      she's -- she's with Oracle is what I know.
23
           All right. And Mr. Lindholm wrote: (reading)
      Q.
                "Objective C provides the most credible alternative
24
           in this context which should not be confused with us
25
```

thinking we should make the change." 1 That's what Mr. Lindholm wrote; is that right? 2 3 A. I see it there, yeah. Now, after you received this email, you continued to 4 Q. release versions of the Java platform -- Froyo, Gingerbread, 5 Honeycomb, Ice Cream, KitKat, Lollypop, Marshmallow -- with 6 7 those Java APIs in them; isn't that true? 8 MS. ANDERSON: Objection. Misleading. Misstates testimony. 9 THE COURT: What? The -- it is a compound question, 10 but you can -- it's a -- you can answer the question. Please 11 12 answer the question. Overruled. 13 THE WITNESS: What was the first part of the question? 14 BY MS. HURST: 15 After you received this email, you continued to release 16 those 10 versions up through Marshmallow of the Android 17 platform that you mentioned on direct; right? I'm not even certain I was at Google when 18 Yeah. 19 Marshmallow was released. 20 Q. So you were responsible up through Lollipop? I'm not sure when I left. I left in March of 2013. 21 Α. All right. So, Mr. Rubin, Mr. Lindholm did not write, 22 23 "Don't worry. We don't need a license because of Jonathan Schwartz's blog", did he? 24

MS. ANDERSON: Objection. Argumentive.

THE COURT: Sustained. 1 BY MS. HURST: 2 When you left Google, did Android have a license from Sun 3 or Oracle? 4 For Android? 5 Α. Yes. 6 0. 7 A. No. All right. Did you write back to Mr. Lindholm and say, 8 Q. "Don't worry. We don't need a license because Jonathan 9 Schwartz put up a blog post in November of 2007 saying 'Welcome 10 11 to the community'"? MS. ANDERSON: Objection. Argumentive. 12 13 THE COURT: Sustained. Sustained. If you have more 14 questions like that, I'm going to sustain the objection. 15 MS. HURST: Understood, Your Honor. 16 Q. Mr. Lindholm said, "We need to negotiate a license for 17 Java under the terms we need"; right? Α. I see that. 18 19 He did not write, "We can use the open source license for Java" --20 MS. ANDERSON: Objection. Argumentive. 21 BY MS. HURST: 22 23 Q. -- true? THE COURT: Sustained. 24 25

BY MS. HURST:

1

4

- Now, Mr. Rubin, this was not the first time that you heard 2
- somebody tell you that you needed a license for Java, was it? 3
 - I actually don't think that's what's going on with this
- email. I don't think he's telling me I need a license for 5
- Java. He was asked to look for alternatives by the founders of 6
- 7 the company.
- 8 Q. Mr. Rubin, this was not the first time that you were told that you needed to take a license for Java, was it? 9
- I -- I don't think this is -- this counts as a time I was 10 told I needed a license. 11
- Q. 12 Let's just read it again: (reading)
- "We conclude that we need to negotiate a license for 13 Java under the terms we need."
- 15 Did I read that correctly?
- 16 Α. You did.
- 17 Were you at a company called Danger before you went to Q.
- Android? 18
- 19 A. That's one of the companies I cofounded.
- 20 And that was the Sidekick/Hiptop that we talked about? Q.
- 21 Α. Yes.
- And you put Java to SE APIs in Hiptop; is that right? 22 Q.
- Yes. We created our own implementation of the Java 2 SE 23 Α.
- APIs for Hiptop. 24
- 25 And then Mr. Syzek at Sun came to you and he said, "You Q.

- 1 | need a license for that", didn't he?
- 2 A. Yeah. I think the -- I think the request was if we wanted
- 3 | to call it Java -- and I did at the time, at the previous
- 4 company -- and I wanted to basically brand it with the logo,
- 5 that I would need a license for that.
- 6 Q. You didn't have the Java logo on the Hiptop, did you?
- 7 **A.** On the Hiptop itself?
- 8 Q. Right.
- 9 **A.** On the hardware?
- 10 Q. You didn't have the Java logo on Hiptop, did you?
- 11 A. I feel like I need to explain that we didn't make the
- 12 | hardware.
- Q. Just yes or no, Mr. Rubin. Did you put a Java logo on the
- 14 phone?
- 15 MS. ANDERSON: Objection. Interrupting the witness'
- 16 testimony.
- 17 **THE COURT:** The witness should be allowed to answer
- 18 the question. Say yes or no and then explain.
- 19 **THE WITNESS:** No, there was no Java brand on it. It
- 20 was a -- we didn't build the hardware. We just provided the
- 21 | software. So I didn't have the authority to put a Java logo on
- 22 somebody else's hardware.
- 23 BY MS. HURST:
- 24 | Q. All right. You had what you thought was an independent
- 25 | implementation at Danger; is that right?

- 1 A. I had what I knew was an independent implementation.
- 2 Q. And Danger took a license; isn't that true?
- 3 A. Yes, a trademark license so we could call it Java.
 - Q. Have you ever even seen that license?
- 5 A. I don't recall. It was a long time ago. This was 1999,
- 6 2000.

- 7 **Q.** So you don't know if that was a trademark license or a
- 8 copyright license, do you?
- 9 A. Well, I know that much because I was the one that
- 10 instigated it all, but whether I looked at the license and read
- 11 it, I don't recall that.
- 12 Q. Isn't it true that the Danger license was a license to the
- 13 specifications of the Java API?
- 14 MS. ANDERSON: Objection. Foundation. Calls for
- 15 | legal conclusion as well.
- 16 **THE COURT:** If you know the answer, please answer. If
- 17 you don't know the answer, then you say "I don't know."
- 18 **THE WITNESS:** I don't know.
- 19 BY MS. HURST:
- 20 | Q. You knew, sir, from the time that you worked at Danger
- 21 | that it was Sun's position that the Java APIs were
- 22 | copyrightable? Isn't that true?
- 23 A. I don't recall what Sun's position was at the time.
- 24 MS. HURST: Your Honor, permission to read from the
- 25 July 27, 2011, deposition, page 149:18 through 150:13.

THE COURT: Party deposition; correct? 1 MS. HURST: 2 Yes. 3 THE COURT: Go ahead. MS. HURST: Clip 807. 4 5 (Whereupon, the video was played for the jury) BY MS. HURST: 6 7 Do you stand by that testimony, Mr. Rubin? Q. 8 Α. That Sun was making an argument to me about whether something was copyrighted or not? 9 Yes or no, Mr. Rubin? Do you stand by your prior sworn 10 Q. 11 testimony? Sure. Yes, I do. 12 A. Let me show you Exhibit 18. 13 Q. 14 Now, Mr. Rubin, you didn't only know from Sun that the 15 Java language APIs were copyrighted. You told other people 16 that they were copyrighted, didn't you? 17 A. I have a recollection of sending an email to that matter, 18 yep. 19 All right. Exhibit 18 is that email, isn't it? Q. 20 Α. Let's see here. 21 Email from you -- email exchange between you and a Mr. Greq Stein; true? 22 23 A. Yes. MS. HURST: And, Your Honor, this is preadmitted 24 25 pursuant to stipulation. I move the admission of Exhibit 18.

THE COURT: Received. 1 (Trial Exhibit 18 received in evidence) 2 3 MS. HURST: Put that up. Trudy, let's start at the bottom, Mr. Stein. 4 Now, Mr. Stein was writing to you from Google; right? 5 Q. Α. 6 Yes. 7 And did you know at the time he was also involved in the Q. 8 Apache project? I wasn't sure what his role was or who he was at the 9 Α. time. 10 Do you know today that he was, in fact, then involved in 11 Q. the Apache project? 12 13 A. No. 14 Q. So Mr. Stein wrote to you: (reading) 15 "Andy, Chris DeBona said you're the right person to 16 talk to about our J2ME plans with Sun." 17 Right? I see that, yep. 18 A. 19 And he wrote that to you in 2006; right? Q. 20 A. Yes. Q. 21 And you wrote back. Let's make sure we get this right because there's a couple 22 23 quick exchanges here, Trudy. I lost my clicker. All right. I'll just go over here. Let's just do this 24 25 one at a time.

```
1
           He wants to open source J2ME; right?
           You know. I'm --
 2
     A.
 3
      Q.
           Here he writes: (reading)
                "I've recently become aware of a similar effort to
 4
 5
           create an open source J2ME."
           Right?
 6
 7
           Yeah. And that wasn't -- your statement was that he
 8
     wanted open source J2ME, and that's not what he's saying.
                                                                 He's
      saying he became aware of something that somebody else is
 9
10
     doing.
11
          Yeah. Like maybe Apache; right?
      Q.
12
      Α.
           I don't know. I have no idea who this quy is.
13
      Q.
          All right. So a guy you don't know, you write back to
14
     him. Let's look at the next one. You say right here on
15
     March 24, 2006 -- let's blow that one up. You wrote this;
16
     right? You wrote this?
17
     A.
           Yes.
18
          And what did you write? Just read it for us.
      Q.
19
     A.
           Do you want me to read it?
20
      Q.
           Yes.
     A.
21
           (reading)
                "I don't see how you can open Java without Sun since
22
23
           they own the brand and IP."
           "IP," that means intellectual property; right?
24
      Q.
```

25

A.

Yes.

```
Including copyrights; right?
 1
      Q.
           I wasn't specific.
 2
      Α.
           Well, then, gosh, let's look at the next couple of lines
 3
      Q.
      and see if you got more specific.
 4
           Let's look at the response from Mr. Stein: (reading)
 5
                "Oh, they have a plan for that. The ability to call
 6
           it Java is simply a matter of passing the J2ME TCK, as I
 7
           understand it."
 8
           That's what you wrote; right?
 9
           That's not what I wrote.
10
     Α.
11
           Oh. Pardon me. That's what Mr. Stein wrote to you;
      Q.
     right?
12
13
     A.
           Yep.
           So Mr. Stein said, "Don't worry. They're just going to
14
15
     call it Java. They're going to get the coffee cup logo";
16
     right? That's what he wrote?
17
               MS. ANDERSON: Objection. Argumentive and compound,
18
     Your Honor.
19
               THE COURT: Compound. Sustained.
20
     BY MS. HURST:
21
     Q.
           He wrote: (reading)
                "The ability to call it Java is simply a matter of
22
           passing the J2ME TCK, as I understand it."
23
           Right?
24
25
           I see that, yes.
      Α.
```

- Q. And the TCK, that was the compatibility test kit that Sun had; right?
 - A. Yes.

3

- 4 Q. All right. Now, let's look at your response, Mr. Rubin.
- On March 24th, 2006 -- this is before you released any version
- 7 **A.** Yes.
 - Q. Any version. (reading)
- 9 "Ha, wish them luck. Java.lang APIs are copyrighted.
- Sun gets to say who they license the TCK to and forces you
- to take the shared part which taints any clean room
- 12 implementation."
- 13 Did you write that, Mr. Rubin?
- 14 **| A.** Yes, I did.
- 15 | Q. You wrote, "Wish them luck. Java.lang APIs are
- 16 copyrighted, in March 24, 2006; right?
- 17 **A.** Yes.
- 18 **Q.** That's what you wrote?
- 19 **A.** Yes.
- 20 Q. And later when you released Android for the first time,
- 21 that was November 2007; right?
- 22 **A.** Yep.
- 23 Q. But the actual code itself was released about eight days
- 24 after the announcement of Android; right?
- 25 A. Yeah. I -- I don't recall the exact sequencing, but we

released the SDK and the documentation, and then there was an open sourcing event.

Q. So there was some time between releasing the announcement, here it comes, and about eight days later, the actual code and documentation?

A. I'm -- I'm pretty sure there were actually three things.

And I might be a little fuzzy here, so I'm sure you can correct me if I'm wrong. But I believe we made the announcement. Then we released the documentation and the simulator; and then, like, a long time later, when we released the G1, that's when we actually released the source code.

Q. So first it was -- this is November 5, 2007. Let's help the jury with the dates if we can.

November 5th, 2007, you make your announcement. About eight days later out comes the simulator and the APIs and the documentation, and then a year later is the actual full platform release in the first phone?

- A. No. That's not what I said. So announcement. A couple of days later, the emulator; the SDK, which is not source code; and the documentation. And then a long time later, probably a little less than a year, then the source code was released.
- Q. Let me show you Exhibit 180.

MR. VAN NEST: Counsel, what's the number?

MS. HURST: 180.

MR. VAN NEST: 180. Thank you.

1 BY MS. HURST:

- 2 Q. Do you recognize Exhibit 180?
- 3 A. No. I -- it's been too long for me to remember all these
- 4 emails.
- 5 Q. Do you know Barry Schnitt? He was a guy in PR at Google.
- 6 A. Yeah, I recall.
- 7 | Q. He forwarded you some request from CNET for comment;
- 8 right?
- 9 A. Yeah. Yeah.
- 10 Q. And then you worked it out with him what -- to try to
- 11 | figure out what the response would be; right?
- 12 **A.** Yep.
- 13 MS. HURST: Move the admission of Exhibit 180.
- 14 MS. ANDERSON: No objection, Your Honor.
- 15 **THE COURT:** Received.
- 16 (Trial Exhibit 180 received in evidence)
- 17 | BY MS. HURST
- 18 Q. Let's go to the Stephen Shankland email, Trudy, on page 2.
- Mr. Shankland, he was a reporter at CNET at the time; is
- 20 | that right?
- 21 | A. I don't -- I don't -- I know he's a reporter. I'm not
- 22 sure who he was with at the time.
- 23 Q. You've heard of CNET; right?
- 24 **A.** Yes.
- 25 **Q.** It was a popular technology industry blog reporting; is

that right? 1 I'm sorry. Is that a question? 2 Α. 3 Q. Yes. I don't know how popular it was. I think it's --4 Α. CNET, popular technology publication. 5 Q. I think it's -- it's some kind of news organization. 6 Α. 7 think it's -- I read it at news.com. 8 Q. All right. So: (reading) "Rich Green, Sun's" -- this is Mr. Shankland 9 reporting to Mr. Schnitt -- "Rich Green, Sun's EVP of 10 software, just said at Oracle Open World News Conference 11 that he's concerned about Google's Java work on Android." 12 13 Quote, "'We're really interested in working with Google to 14 make sure developers don't end up with a fractured 15 environment.'" 16 Now, Mr. Schnitt forwarded that quote from Mr. Green to 17 you; right? Yes, through Mr. Shankland. 18 A. Mr. Schnitt forwarded that Rich Green quote to you; right? 19 Q. 20 He forwarded me an email from Shankland who quoted Green. Α. 21 Right. And you wrote -- let's go to the bottom of page Q. 1 -- "This is a very touchy subject." That's what you wrote; 22 23 right?

A. Yep.

24

25 Q. And then Mr. Schnitt wrote back, if we look on November

1 | 14th in the second line: (reading)

"We're still not exactly answering the question 'Are you talking to Sun?' I suspect we don't want to comment on that so I'll let him ask that again."

That's what Mr. Schnitt wrote back to you; right?

A. I see that.

2

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19

- 7 **Q.** And you said, "Perfect. Avoid the question." That's what 8 you said; right?
 - A. I didn't say, "Avoid the question."
- 10 Q. Well, "Perfect on both points." That's what you wrote?
- 11 A. That's correct.
- Q. All right. Now, Mr. Gupta, after this announcement,

 started following -- pardon me -- around the time of this

 announcement was following up with you asking you what's going

 on; right?
 - A. I don't recall the exact sequence of events.
 - Q. Let me show you Exhibit 538.
 - Now, Mr. Gupta, this was the guy you had been negotiating a license with earlier; is that right?
- 20 **A.** Yeah. He was the head of business development and I think 21 strategy for the Java division within Sun.
- Q. And within Exhibit 538 is a series of three emails that he sent to you; right?
 - **A.** Yeah. I can see a couple of them, yep.
- 25 Q. And on or about October 29th, 2007, just before the

Android announcement; right? 1 Α. 2 Yes. MS. HURST: All right. Move the admission of 538. 3 MS. ANDERSON: No objection, Your Honor. 4 THE COURT: Received. 5 (Trial Exhibit 538 received in evidence) 6 BY MS. HURST: 7 8 Q. So at the bottom, we see the first email. Mr. Gupta: (reading) 9 "Andy, sorry we have not been able to connect for a 10 Several people at Sun are asking me about Google's 11 while. 12 plan in supporting Java on the announced Google phone software stack. Can you share anything with us?" 13 14 That's what he asked; right? 15 Yeah. You left out a bunch before the "can you share Α. 16 anything with us, " but you paraphrased. 17 Q. All right. So then there's another email from Mr. Gupta: (reading) 18 19 "Hi, Andy. Jonathan has been connecting with Eric S. 20 on several fronts." 21 That's Jonathan Schwartz and Eric Schmidt; right? 22 A. I believe so, yes. 23 Q. (reading) "He was asking me if we had anything being discussed 24 around Java ME for your platform. Can you please let me 25

know if we should discuss Java ME for your stack?" 1 That's what Mr. Gupta asked you; right? 2 3 A. Yes. Okay. And then there's a third email: (reading) 4 Q. 5 "Any updates? If there is intended support for Java platform, would love to get the discussions resolved 6 earlier rather than later." 7 8 That's what Mr. Gupta wrote; right? Yes. 9 A. Did you ever respond to those emails? 10 Q. I don't recall. 11 Α. 12 Q. All right. In the first document in the stack that I've 13 handed you is Exhibit 382. Do you see that? 14 Α. Yes, I do. 15 Would you take a look at that, please, sir. Q. 16 Α. Yes. 17 And this is a publication, Techworld.com, got forwarded to you by Mr. Eric Chu, and then you responded to him and you 18 copied Rich Miner, Barry Schnitt, and a couple other people; 19 20 right? A. 21 Yes. 22 MS. HURST: Move the admission of Exhibit 382. 23 MS. ANDERSON: No objection, Your Honor. THE COURT: Received. 24 (Trial Exhibit 382 received in evidence) 25

BY MS. HURST:

- 2 Q. All right. Let's look down there about two thirds of the
- 3 | way here. It's Peter Judge from Techworld, November 15, 2007;
- 4 right?

- 5 A. I see that.
- 6 Q. And he's reporting about Android; right? And he's saying
- 7 that a guy name David Burke or Dave Burke, an engineering
- 8 manager within Google's mobile team, was speaking publicly
- 9 about Android; right?
- 10 **A.** I see that, yes.
- 11 **Q.** And the report was that Burke phased probing questions on
- 12 the details of the environment; right?
- 13 A. Yes, I see that.
- 14 Q. All right. And there was a quote from him, "We have our
- 15 own APIs and a better flavor of Java." That's what it was
- 16 reported to you that Mr. Burke had said on this occasion; true?
- 17 **A.** I see that.
- 18 Q. All right. And Mr. Chu -- Mr. Chu called that note out
- 19 | specifically to you when he forwarded this to you.
- 20 Trudy, let's look towards the top of page 1 there.
- 21 Mr. Chu wrote: (reading)
- "Note the quote" -- "FYI. Note the quote. We have
- our own APIs and a better flavor of Java."
- 24 Do you see that?
- 25 **A.** Yes, I do.

- 1 **Q.** And you wrote: (reading)
- 2 "PR team, can you make sure that only authorized
- 3 speakers speak to the press?"
- 4 You wrote that; right?
- 5 A. Yes, I did.

6

8

- **Q.** What did you write next?
- 7 **A.** I wrote, "This is really important and a legal issue."
 - Q. Now let's look at Exhibit 165.
 - Is this an email exchange with you and Mr. Burke followed
- 10 by a further exchange among you and Rich Miner and some other
- 11 Google employees?
- 12 **A.** What is this? This looks like something between Miner and
- 13 somebody else, and then eventually forwarded on to me by Miner
- 14 asking me if he should respond to them.
- 15 **Q.** Thank you.
- 16 So Mr. Miner was at Google?
- 17 **A.** Yes.
- 18 **Q.** And Mr. House was at Google?
- 19 A. I'm not sure.
- 20 Q. Well, it says Anthony H. at Google.com; right?
- 21 **A.** It looks pretty legit.
- 22 Q. All right. And then Mr. Burke weighed in; right?
- 23 **A.** Yes.
- 24 | Q. He was at Google? He was the one who was reported to have
- 25 given the presentation on the prior document we saw?

```
1
      A.
           Yes.
           And then Mr. Miner reported -- sent all this along to you;
 2
      Q.
      is that right?
 3
           Yep. That's how I got copied.
 4
      A.
           And then you received it?
 5
      Q.
 6
      Α.
           Uh-huh.
 7
               MS. HURST: Move the admission of 165.
 8
               MS. ANDERSON: No objection.
               THE COURT: Received.
 9
            (Trial Exhibit 165 received in evidence)
10
      BY MS. HURST:
11
           This date is November 18, 2007; is that right?
12
      Q.
13
      Α.
           Yes.
14
      Q.
           So, again, that's right around the time right after that
15
      initial release of Android; right?
16
      Α.
           Yes.
17
           All right. And Mr. Burke wrote to Mr. Miner in the middle
      Q.
18
      of the first page here, and part of what he said is: (reading)
19
                "I understand the subtleties of Dalvik" --
20
           That was your virtual machine; right?
21
      A.
           Yes.
      Q.
22
           (reading)
23
                "But I also heard that Sun has contacted us and so I
           should avoid talking about it at all."
24
25
           Right?
```

- **A.** I see where he writes that, yes.
- 2 | Q. And that was after Mr. Schwartz's blog post on November
- 3 | 5th; right?

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- A. Yes.
- 5 Q. All right. So let's see what Mr. Miner then wrote to you.
- 6 He said: (reading)
 - "I think we would prefer to have me or someone else from our team handle these calls if they Android related."

 It looks like he left out the word "are" there; right?
 - A. Yes.
 - Q. (reading)
 - "There is lots of sensitivity around Android and Sun Java, and this is an area where David's answers were off message. Press trying to make a story may have picked up on that and be trying to dig a deeper hole."
 - You received this email from Mr. Miner in November of 2007; is that right?
- 18 **A.** Yes.
- Q. And then you reached out to Mr. Burke to shut that down, didn't you?
 - A. Yeah. I mean, just for context, Dave wasn't on the Android team. He was in a different team at Google, and I felt that having somebody else on a different team speaking about our project probably wasn't the best thing.
- 25 | Q. Well, let's look at Exhibit 217. Is that an email from

Mr. Burke to you on November 21st, 2007? 1 2 Α. It appears so, yes. MS. HURST: Move to admit 217. 3 MS. ANDERSON: No objection, Your Honor. 4 THE COURT: Received. 5 (Trial Exhibit 217 received in evidence) 6 BY MS. HURST: 7 8 Q. So Mr. Burke is writing you about the future of mobile conference; right? Is that right? 9 Α. 10 Yes. 11 Q. He says: (reading) 12 "Hi, Andy. Shannon mentioned you were a little 13 surprised that I made a presentation on Android last week 14 and that you had some concerns about what was reported. 15 Sorry you weren't aware that I was asked to talk. 16 go through a proper prep with Rich, as well as the PR 17 people, and I did my best to learn of the official Q and Α." 18 19 Do you see that? 20 Α. Yes. The official Q and A, that means the party line; right? 21 Q. It's a question and answer where they -- yeah, where they 22 23 basically try to envision all the questions that might be asked and then provide some answers. 24

Mr. Burke wrote: (reading)

25

Q.

"I was very conscious of the sensitivity around Java 1 and was careful to sidestep any pointed questions." 2 That's what he wrote? 3 (Pause in proceedings.) 4 THE COURT: She's asking is that what he wrote. 5 THE WITNESS: Oh, that was a question? I'm sorry. 6 7 That's what he wrote. It looks like that's what he wrote, 8 yes. BY MS. HURST: 9 And this was after Mr. Schwartz's blog post; right? 10 Q. I believe so, yes. 11 Α. 12 Q. All right. Do you have Exhibit 29 up there, sir? 13 A. Yes. 14 Exhibit 29, that's an email exchange between you and Dick Q. 15 Wall. He's a Google guy; right? 16 A. I guess. I don't know him very well. 17 Q. On the Android communications team; right? Α. I don't know where he's -- what team he's on. 18 19 That's the other recipient of the email, sir. Sorry. Q. No. 20 Α. Oh, I see. Yes. I see that. 21 Q. Okay. And this was an email exchange on or about March 24th, 2008; right? 22 23 A. Yes. MS. HURST: Move the admission of Exhibit 29. 24 25 MS. ANDERSON: No objection, Your Honor.

THE COURT: Received. 1 (Trial Exhibit 29 received in evidence) 2 BY MS. HURST: 3 All right. So let's start here at the bottom. Mr. Wall 4 Q. reported to you: (reading) 5 "Hi, folks. I will be at JavaOne for the entire week 6 7 and will be volunteering for several spots of booth duty. As a side effect of this, I have some questions regarding 8 Android." 9 Do you see that? 10 Yes, I do. 11 Α. 12 Q. Now, JavaOne, that was a big conference for Java 13 developers; right? 14 Α. I think so, yep. 15 So all kinds of people would come and they would set up 16 booths in the big exhibition hall, like a big trade show, 17 showing their products and talking about them and trying to get the buzz going. It was a great promotional opportunity for 18 Android, wasn't it? 19 20 Α. Android wasn't represented at JavaOne. 21 Well, Mr. Wall asked you, "Can we answer developer Q. questions about Android at the booth?" Right? 22 23 I see where he asked that. Α. Yeah. "Can we demonstrate the tooling, emulator, development 24 Q.

25

environment, etc.?" Right?

- **A.** Yep. I see where he said that as well.
 - Q. And he said: (reading)

"Is the story of," quote, "'You use Java source code but libraries and VM differ from Java SE' still the right message to be carried?"

That's what he asked you?

- A. I see where he wrote that, yep.
- Q. Yep. And he put that in quotes; right? "You use Java source code but libraries and VM differ from Java SE."
- A. I see where he put that in quotes, yes.
- **Q.** And he put that in quotes because that was the party line; 12 right?
 - A. I don't know why he put it in quotes. I can't tell what he was thinking.
 - Q. All right. Well, let's see how you responded, Mr. Rubin.

 You understood this well enough to respond to it; isn't
 that right?
 - A. Sure. I just didn't know why he put quotes in it.
 - **Q.** So here's your response: (reading)

"Question 1" -- you rewrote it -- "Are we able to answer direct developer questions about Android at the booth? Yes. One-on-one only please."

That was your answer; right?

- A. Yes.
- **Q.** (reading)

1 "2. Can we demonstrate the tooling, emulator, development environment, etc.?" 2 3 Do you see that? 4 A. Yes. 5 Read me your answer, Mr. Rubin. Q. Α. (reading) 6 7 "Yes. One-on-one only, please, where you know 8 exactly who you are talking to. Please don't demonstrate to any Sun employees or lawyers." 9 "Please don't demonstrate to any Sun employees or 10 Q. 11 lawyers." That was what you wrote? 12 A. Yes. 13 Q. And that was after Mr. Schwartz's blog post; right? 14 A. Yes. 15 Q. And then Question 4: (reading) 16 "Is the story of, " quote, "'You use Java source code 17 but libraries and VM differ from Java SE' still the right 18 message to be carried?" 19 And you took out the reference to "libraries and VM," 20 didn't you? 21 I gave him a new quote to use when he's interacting with Α. people outside of Google. 22 23 And that made no mention of the libraries; isn't that true? 24

25

Α.

That is true.

RUBIN - CROSS / HURST

Q. And you instructed him don't demonstrate to any Sun 1 employees or lawyers; isn't that true? 2 Yes. On point number 2, that's what that said. 3 Α. Now, Mr. Rubin, you said on direct that you thought it was 4 Q. 5 just fine to use the APIs. The basis for your belief that the APIs were not copyrightable was folklore and industry stories; 6 7 isn't that true? 8 Α. No. I think --Yes or no, Mr. Rubin. Folklore and industry stories? 9 Q. A. 10 No. MS. HURST: I apologize, Your Honor. I wrote this 11 quote down wrong and I've got to find the cite. Just give me 12 13 one more moment. 14 (Pause in proceedings.) 15 MS. HURST: All right. Your Honor, from the July 27, 16 2011, personal capacity deposition at page 155, 13 through 21. 17 THE COURT: Any objection? MS. ANDERSON: No, Your Honor. 18 19 THE COURT: Please -- are you going to play it or read it or what? 20 21 MS. HURST: I'm going to read it, Your Honor. THE COURT: All right. So you've got to read it 22 exactly. Say question and so forth. 23 MS. HURST: (reading) 24

"Q. What is your basis for your personal belief that the

25

RUBIN - CROSS / HURST

APIs are not copyrightable? 1 Industry stories and folklore of what I've heard 2 about various legal cases around Nintendo and the fact 3 that a lot of these things were documented in books that 4 were in the public domain. 5 Anything else? 6 ۳Q. "A. No." 7 8 Do you stand by that testimony? Q. Yes. 9 Α. Now, did you ever go look for that book that you had heard 10 was in the public domain? 11 12 A. I don't think it was a single book and, no, I never looked 13 for it. 14 Did you ever go look to see if there was a specification 15 license in the front of that book that you thought was in the 16 public domain? 17 A. No. MS. ANDERSON: Objection. Argumentive. 18 19 foundation. 20 THE COURT: Sustained. BY MS. HURST: 21 If you picked up another book like this one, Roque Lawyer, 22 23 by John Grisham, do you think it was okay to copy out of that and make a movie or a TV show out of it without getting 24 25 permission?

MS. ANDERSON: Objection. Argumentive. 1 THE COURT: Sustained. 2 3 MS. HURST: Pass the witness. THE COURT: All right. Thank you. 4 MS. ANDERSON: Thank you. 5 And if it's okay with the Court, I can take it from here. 6 7 There's a lot of material over there. I only have a few 8 questions for the witness. THE COURT: All right. You have ten minutes. 9 MS. ANDERSON: Thank you. 10 REDIRECT EXAMINATION 11 BY MS. ANDERSON: 12 Mr. Rubin, I only have a few questions to follow up on. 13 Q. 14 You were asked some questions by Oracle's counsel about 15 the subject of Danger when you worked there. Do you recall 16 generally that line of questioning? 17 A. Yes, I do. All right. You mentioned that at some point in time, 18 Danger took a license from Sun. Do you recall that? 19 20 A. Yes. 21 Q. Why did Sun -- strike that. Why did Danger take a license from Sun during the time 22 23 that you were with Danger? The scenario was we had a clean room implementation of our 24 Α. own virtual machine and, again, it wasn't what was prevalent in 25

the market that day. It was something that we were shooting for to what we thought a first smartphone would need. So we did our own implementation of that.

And at the time I was a very small company. Didn't have a lot of money. Didn't want to take a lot of risk. So I wanted to align with what the rest of the industry was doing. And the rest of the industry, even though they were on those feature phones, which weren't very usable, was -- was using Java in some of the phones. So I took a license so I could call what Danger was doing Java so I could align with the industry and make it easier to sell the phones to wireless operators.

- Q. When you say "call it Java," what do you mean?
- A. What I was seeking was a trademark license. What we -- look, I mean what we ended up shipping on Danger was our implementation of the virtual machine. It wasn't J2ME. It was something that we invented that was better than J2ME for smartphones.
- Q. Thank you.

And then you were asked some questions about Exhibit 7.

Mr. Dahm, if we could have that up, please.

There was a line in this email exchange from October 2005 in which you were explaining to Mr. Page that if Sun didn't want to work with you in regard to Android --

MS. ANDERSON: I'm sorry?

THE COURT: What?

MR. VAN NEST: Excuse me, Your Honor. We just needed 1 2 the display. 3 MS. ANDERSON: Thank you so much. MR. VAN NEST: I apologize. 4 MS. ANDERSON: Thank you. 5 You were discussing this email exchange you had with 6 Q. 7 Mr. Page back in 2005. And in this email exchange, you had 8 stated that, "If Sun didn't want to work with us, we have two options." Do you recall that portion of the email? 9 Yes, I do. 10 Α. And one of the options you said was: (reading) 11 Q. "Number two, do Java anyway and defend our decision, 12 13 perhaps making enemies along the way." 14 So that's the second one there right next to number 2. 15 Yes, I see that. A. 16 Q. Would you explain to the jury what you meant by "making 17 enemies"? I mean, years and years of ebbing and flowing of 18 these partnership discussions. You know, at the end, if we 19 20 decide not to partner, we're operating in the same space. We 21 have technology that we'll both be evangelizing the third-party developers. We'll try to get developers on our platform. 22 23 will continue to get developers on Java. Even though we wouldn't be able to call it Java, it makes us competitors for 24 the first time instead of potential partners, which would --25

was what I was hoping for.

Q. Thank you.

Do you also recall under examination by Oracle's counsel you were asked some questions about statements made by Mr. Burke of Google that you had some concerns about when he was speaking about the Android platform? Do you generally remember that?

- A. Yes, I do.
- Q. And one of the statements that was discussed in regard to Exhibit 382 is Mr. Burke talking about Android having a better flavor of Java. Do you remember that reference?
- A. Yes, I do.
 - Q. Did that expression cause you any concern; and if so, would you explain to the jury why?
 - A. It did. And, again, I can't media train every Google employee to be on message. Again, he wasn't on the Android team, so I didn't have a lot of say in what he said to the public. But because we didn't take -- we ended up not being able to complete the partnership, we didn't have a license to call what we were building Java.

So if I were to media train him, I would have said, "We use the Java programming language. We use industry standard development tools, but don't call it Java."

Q. Thank you.

And then if we could take a look at Exhibit 29, Mr. Dahm.

Do you recall you were asked some questions about this email exchange you had with Mr. Wall in March of 2008?

A. Yes.

- Q. Do you remember that? And drawing your attention to right under number 2 where you were asked by Mr. wall if they could demonstrate the tooling emulator, development environment, and you answered, "Yes. One-on-one only, please." And you stated that you didn't want it to be demonstrated to Sun employees or lawyers. Would you please explain to the jury what you meant when you said that?
- A. Yeah. I mean we were still in discussions with Sun, and I didn't want somebody at an industry trade show engaging in a conversation with Sun employees on a topic that they didn't know anything about. I think these discussions were delicate. As you know, they ebbed and flowed. We had good days, we had bad days, and I kind of wanted to have full control over those negotiations. We were in the middle of these negotiations.

So it was hard for me to kind of tell somebody, "Yeah, go out and say whatever you want when you're talking to the employees of, you know, the partner that I'm negotiating with."

- Q. And when you made the statement in March of 2008, had Android already been announced?
- A. It had been announced, yes, but not released.
- **Q.** Okay. Had the SDK been released by this point?
- **A.** Yes.

- Q. And did that release include information that Android was using Java APIs?
 - A. Yes.

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Q. Okay. Drawing your attention to Exhibit 18, if we could get that up, please.

Actually, let me start instead with Exhibit 134, if that's okay, Mr. Dahm.

And turning to page 3 of this slide deck, do you recall being asked some questions about this slide deck from January of 2006?

- A. Yes.
- Q. All right. And you were asked in regard to page 3 of this exhibit -- one page up, please. Thank you.

You were asked some questions about this slide. Do you recall that?

- A. I do.
 - **Q.** At the top it says "Java ME." What is Java ME?
 - A. Java ME is the micro edition. It's what ran on the feature phones of that era, the flip phones and pre-smartphone era.
 - Q. And is that the same or different than Java SE?
- 22 A. It's different. Java SE runs on desktop computers, what
 23 you would expect on a PC like the ones we're using in here.
 - Q. And is there another acronym that sometimes is used in some of the correspondence about Java ME to identify it?

We talk a little bit about the name of the virtual A. 1 machine, which is CLDC, and things like that. 2 3 Q. Does J2ME mean anything to you? J2ME is another term for Java ME, I believe. 4 Α. Yeah. 5 All right. Thank you. Q. And if we could just take a look at Exhibit 18 now. 6 Ιf 7 you could pull that up, please. 8 THE COURT: You have about two more minutes. MS. ANDERSON: We can do it, Your Honor. 9 Exhibit 18, you were asked some questions about this 10 Q. exhibit and a statement in it in which you said Java.lang APIs 11 12 are copyrighted around the middle of this email. 13 Right there in the middle Mr. Dahm under 3/24/06. 14 When you made this statement, what did you mean by that? 15 Well, we've been talking a lot about the declarations 16 versus the implementation, and I was really focused on the 17 implementation so I couldn't see how he could open source somebody else's implementation, and that's what I was 18 19 commenting on. MS. ANDERSON: I pass the witness, Your Honor. Thank 20 21 you. THE COURT: All right. Anything? Can we let the 22 23 witness go.

MS. HURST: Two questions, Your Honor.

25 **THE COURT:** All right. Go ahead.

24

RUBIN - RECROSS / HURST

1 **RECROSS-EXAMINATION** BY MS. HURST: 2 3 You said at Danger you didn't want to take a risk; is that 4 right? 5 Α. Yeah. And at Danger you took a license; true? 6 7 I'm sorry. Say -- two questions. So as an entrepreneur, Α. 8 I don't like taking on additional risk, that is true. 9 What was the second question? And you took a license at Danger --10 Q. I did. 11 Α. 12 Q. -- right? 13 A. Yes. 14 And at Google you wanted to win; isn't that right? Q. 15 I wanted to build a popular product that delighted a lot Α. 16 of consumers. 17 Q. You wanted to win. That's what you said --THE COURT: I thought you said you had two questions. 18 19 MS. HURST: Four. I'm sorry. 20 **THE COURT:** That's argumentive anyway. BY MS. HURST: 21 At Google you never took a license; isn't that right? 22 23 We never concluded those partnership discussions that I Α. was hoping to conclude. 24 25 THE COURT: Thank you.

RUBIN - RECROSS / HURST

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1	May the witness now be excused and discharged from any
2	subpoena?
3	MS. ANDERSON: Yes, Your Honor.
4	MS. HURST: Your Honor, we may need this witness for
5	Phase II. I can't discharge him completely.
6	THE COURT: All right. You may have to come back, Mr.
7	Rubin. I can't let you go for good.
8	MR. VAN NEST: Excuse me, Your Honor.
9	THE COURT: What?
10	MR. VAN NEST: Excuse me. We have an agreement
11	between counsel as to this witness that everything
12	(Counsel confer off the record.)
13	THE COURT: We'll deal with it outside the presence of
14	the jury, but for right now it's 1:00, the magic hour and
15	you-all have a great evening. See you here at the regular
16	oh. Can I just say one thing to you? Have a seat.
17	You know, you heard that you saw that long list of
18	witnesses on the back of the questionnaire, and I know what
19	you're thinking. You're saying, "My God, we haven't even
20	gotten through number three."
21	(Laughter)
22	THE COURT: I promise you that's not going to be a
23	problem because these lawyers are under strict hour limits; and
24	when the magic hour comes and their time is out, it stops. And
25	if they don't get through their witnesses, it's their own fault

for the way they have proceeded. 1 So there we are. And we are over one third of the way 2 3 through the time allotted for the first phase of this case. 4 there you are. We are on track. 5 All right. Now you may go. Thank you. (Proceedings were heard out of presence of the jury:) 6 7 THE COURT: The jury is gone. Everyone be seated. 8 Well, what's the issue now with Mr. Rubin? MR. VAN NEST: We'll deal with it later, Your Honor. 9 THE COURT: What do you mean? While I've got him 10 here, I need to know if I need -- I'm just going to order you 11 to be back upon reasonable notice, and I may change that later 12 13 on if I find out there has been some contrary agreement, but I 14 can't let you go. You may have to come back. All right? 15 Thank you. 16 Yes? 17 MR. VAN NEST: But not tomorrow. THE COURT: Not tomorrow. No. You're gone for at 18 19 least a week and a half. Okay? **THE WITNESS:** Okay. 20 21 THE COURT: Thank you. All right. So now a few things for the lawyers. When you 22 23 show a CD from the -- you've got to give the -- when you show a clip from the depo, it does not go -- the court reporter does 24 not take it down. You know, it's not -- it's just going to be 25

CD played. So there's no way for the Court of Appeals to know what that was unless you give it to the -- a CD with that on there and identify it to the court reporter.

In all of my prior trials, this is at least one thing the lawyers have been able to agree on, so I shouldn't even have to get involved with it; but I'm just reminding you once again, if you want your record right, both sides have got to agree on that.

Tomorrow at some point I am hoping to get each of you to stand up and make a five-minute statement to the jury as to where we are in the case, what you think has been proven, not proven. It can be slightly argumentive. But it will be of immense help to the jury to be able to know what in the world has been proven or not proven so far.

So I'll just wait to see if a good opportunity for that comes up. If you don't want to take the opportunity to do it, then the other side will do it, but I urge you both to try to help the jury understand where we are.

Timewise, Oracle has used 380 of its 900 minutes, and Google has used 275. I do not plan to enlarge the time. I believe that you both have taken more time than you should. And anytime you ask an argumentive question, it's just a nail in the coffin for me to say no for more time. And I'm not going to give you more time. But you should not be asking those kind of argumentive questions. So I'm telling you, you

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must make it within 900 minutes. And Google is now at 380.
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 2
               MR. VAN NEST: No, Your Honor.
               THE COURT: What?
 3
               MR. VAN NEST: Google is at 275 I thought you said.
 4
               THE COURT: I'm sorry. I misspoke. Oracle is at 380
 5
 6
      and Google is at 275. Yes. I misspoke.
 7
           So you must make it. It will be your own fault if you run
     out of time.
 8
           Okay. Anything the lawyers wish to take up with me?
 9
               MR. BICKS: No, Your Honor.
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11
               THE COURT: How about over there?
               MR. VAN NEST: We're fine, Your Honor.
12
13
               THE COURT: See you at 7:30 in the morning. Thank
14
     you.
15
                   (Proceedings adjourned at 1:03 p.m.)
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Case 3:10-cv-03561-WHA Document 1909 Filed 05/17/16 Page 231 of 231 **PROCEEDINGS.**

CERTIFICATE OF REPORTER I certify that the foregoing is a correct transcript from the record of proceedings in the above-entitled matter. DATE: Thursday, May 12, 2016 Pamela A. Batalo Pamela A. Batalo, CSR No. 3593, RMR, FCRR U.S. Court Reporter